Northampton Survival Center Volunteers
Top row: Amy Cohen, Charlie Burgess, Dawn Faucher, Elena DeJesus
Middle row: Florence Haas, Jenny Bonilla, John Degnan, Marylou Burgess
Bottom row: Nancy Vega, Patrick Gregory, Steve Fitzek, Stevie Bergman

Photo credits: Lisabeth Jasniewicz, Sarah Pease
The Northampton Survival Center

Board of Directors
October 2007 – October 2008

Miriam Krell Bourke – PRESIDENT
Northampton, MA

Gillian Andrews
Florence, MA

John DiBartolo, Jr.
Florence, MA

Carl Erickson – VICE PRESIDENT
Northampton, MA

Sheri Gladden
Florence, MA

Eleanor Jones
Florence, MA

Charles Kaufman
Northampton, MA

Sherry McGuire – CLERK
Southampton, MA

Rebecca Neimark
Northampton, MA

Jeff Palm
Florence, MA

Alan Seewald
Northampton, MA

Martin Walder
Florence, MA

Patricia Weed
Northampton, MA

Michael White
Northampton, MA

Steve Winn - TREASURER
Florence, MA

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Gwen Agna
Northampton, MA

Gabriel Cooney
Haydenville, MA

Rabbi Justin David
Northampton, MA

Anne Heston
Florence, MA

Anne Keppler
Northampton, MA

Sharon Moulton
Northampton, MA

Staff

Heidi Nortonsmith, Executive Director

Lisabeth Jasniwicz, Office Manager

Maria Jimenez, Staff Assistant

Diane Meehan, Hilltown Pantry Director

Sarah Pease, Program Director
OUR MISSION

The Northampton Survival Center strives to improve the quality of life for low-income individuals and families in Hampshire County by providing food and other resources with dignity and respect.

History of the Northampton Survival Center

The Northampton Survival Center opened in November of 1979 in the Parish Hall of St. John’s Episcopal Church on Elm Street. The initial funding for the Center came from a grant awarded through the Diocese’s Venture in Missions Project. The hard work, vision and dedication required to organize a food pantry came from area members of the religious and social services communities.

From the minute it opened its doors, the Survival Center fulfilled a long-standing need: distributing food to people in emergency situations and to help people with low-incomes who require assistance in making ends meet on a short term basis. Clothing and household items were available in the earliest days.

The goals of the organizers were threefold: to build a broad-based community support for the Center; to provide an adequate and dependable supply of food (pantry shelves were then stocked solely with donated food); and to find a permanent home. All three of these goals would eventually be realized. Achieving those objectives, however, would take a number of years -- years marked by periods of financial uncertainty and shortages of food and workers that threatened the existence of the Center.

The Early Years

The important role the volunteers would play in keeping the Survival Center open was clear from the very beginning. At first, the Center was run completely by volunteers. They worked in the pantry putting together food boxes with clients, gathered donated food, sorted clothing, and served on the board of directors. With growing numbers of people coming to the Center, the need for a paid part-time coordinator was quickly apparent. Two people were hired to share the job (joint salary $100 per month).

Six months after opening in May of 1980, the Center had a new home -- the basement of the old Vernon Street School in Northampton. Although roomy, the cellar location with its long flight of stairs proved impractical. And serving some 75 families a week was difficult and frustrating. There was never enough food for everyone who came.

In October of 1982, the Mayor of Northampton, David Musante, persuaded a local landlord to donate a rent-free space in the old St. Regis building at 76 Pleasant Street.
Once again, it was moving time for the Survival Center. While the move gave the Center more space -- and even an elevator for transporting food -- two things did not change: a shortage of money and the need for a dependable source of food. Compounding the growing difficulties was the lack of volunteers to keep the pantry operating.

By June of 1983, the Survival Center was in a crisis; it had lost its rent-free home on Pleasant Street -- a devastating and demoralizing blow for the barebones operation. The Board voted to close the Survival Center until more community support and dependable sources of food could be found.

The Growing Years

Five months later, in November of 1983, the Survival Center was back in business down the street at 441 Pleasant Street. At first, a small band of volunteers kept the operation alive. Fortified by a $2,000 grant from the Northampton City Council, the Center soon began taking steps toward becoming a more financially stable operation that was backed by wide community support. The Center achieved non-profit status, conducted its first fund-raising drive, and received its first Community Development Block Grant (federal money awarded by the City Council). Joining the Western Massachusetts Food Bank was a turning point in the Center's history. For the first time, the Survival Center had a dependable source of nutritious food. In 1985, the Northampton Survival Center became a member of the Hampshire Community United Way -- a ringing testimony to the progress the Center had made since its founding. During this period, the Center's first full-time program director was hired, and the carrot logo designed.

The Prospect Street Years

It took more than six years, but finally in January of 1986, the Survival Center had a secure and permanent home at 265 Prospect Street, a building donated by the City of Northampton. With the hard work and help of the volunteers and local business, the space was turned into a welcoming and attractive facility. As the number of persons served continued to grow, additional financial sources were need to meet rising costs. Grants from Hampshire County Human Services, F.E.M.A (Federal Emergency Management Act), and donations from the town of Easthampton were added to contributions from individuals in the 15 communities whose residents are served by the Center. The annual Benefit Boogie, first held in March of 1988, brought supporters together to raise money and have fun. More and more organizations from every segment of the community, including schools and religious groups, showed their support of the Center's work through donations and conducting food collections throughout the year.

Now

The Center now distributes an average of 2,000 pounds of food every weekday, amounting to 509,000 pounds of food this past year. The Kids' Summer Food Program helps bridge the summer nutrition gap by distributing free food packages to eligible children who rely on subsidized school breakfast and lunch programs during the school year, and now provides food for over 40,000 meals to some of the neediest families in Hampshire County over the course of the summer.
Strategic Plan
October, 2006 through December, 2009

Goals and strategies

Program Goal
Increase ability to meet client needs (Program Committee)

- Perform client needs assessment
- Assess quality and quantity of food and improve both
- Ensure that internal processes comply with our mission
- Identify best practices among other food pantries, including safety and security measures

Building Goal
Secure need-appropriate facility (Ad Hoc Building Committee)

- Explore:
  - Long-term lease at current location with opportunity to expand
  - Another free or low-cost space from the City
  - Free or inexpensive space from a developer
  - Free or inexpensive space from box store as part of plan to enter the area
- Raise money to rent, buy, or build

Finance Goal
Improve financial stability (Finance and Development Committee)

- Develop "desired donors" pyramid
- Develop automatic giving plan
- Develop a system for building relationships with donors
- Revise, or increase the number of, annual fundraisers
- Review and revise direct mail solicitation strategy
- Grow the reserve funds (our net worth)

Board Goal
Improve Board development and effectiveness (Governance Committee)

- Develop program to orient and mentor new Board members
- Develop program to train existing Board members
- Analyze Board composition and assess gaps in demographics and skill sets
- Define the role of the Board and clarify Board and committee functions
- Refine procedures for Board and committee recruitment
- Analyze Board member skills, interests, and connections
- Institute evaluation procedures
Message from the President

For 29 years, the Northampton Survival Center has fulfilled its mission of providing food to low-income individuals and families with dignity and respect. Building upon this long history of reliable service to the community, the past year has seen continued stability and steady growth of our program and our revenue.

The NSC is proud to have given out more food to more people in fiscal year 2008 than in any previous year. But the need will continue to grow, and our capacity will need to increase, well into the future. Our Strategic Plan of October 2006 – December 2009 promotes the long-range sustainability and anticipated growth of the NSC through several short/mid-term goals: (1) to increase our ability to meet client needs; (2) to secure a need-appropriate facility; (3) to improve our financial stability; and (4) to improve board development and effectiveness. In many ways, the first three goals depend largely upon the last – the ability of the Board of Directors to effectively steer and support the operation and controlled expansion of the organization in furtherance of our mission.

The Board charged a new Governance Committee with the responsibilities of board training and orientation, evaluation of our committee structure, board and committee composition, and review of our bylaws, code of ethics and policies to maintain the overall functioning of the board and committees. With Governance and Board leadership, we are proud to have a hard-working Board with diverse skills and backgrounds, and a streamlined committee structure that supports the NSC’s activities. We opened several of our committees to non-Board community members, who joined us in working to improve our program, raise funds (and friends), and explore building options. These Board initiatives have already begun to bear fruit, with substantial gains in all areas of the Strategic Plan and positive results evident throughout the agency.

With an ever-expanding need, most urgently felt during these challenging economic times, long-range sustainability and responsible growth must remain key goals of our work. Through the tireless efforts of our staff and volunteers, the generous contributions of our donors, and the support and dedication of our community and city leaders, these objectives are within reach.

With many thanks,

Miriam Krell Bourke
President, Board of Directors
Executive Director’s Report

Fiscal Year 2008 saw a sharp increase in client need throughout our service area and a strong effort by Survival Center Board, staff and volunteers to put even more food in the hands of our struggling clients.

Summary of client services and trends

We had a 20% jump in new client households coming to us for help this year – with many households coming more often than they had in past years. In light of the soaring prices of food, heat, and transportation, every effort was made to distribute more food to each household we serve, with an emphasis on fresh and nutrient-rich foods, meats and other proteins, and “extras” like cooking oil that can make low-cost food preparation at home possible. In all, 509,000 pounds of food were distributed to clients from our two pantries in Northampton and Goshen – a 12% increase over last year’s distribution. We aim to increase our ability to provide even more food by concentrating in the coming year on efforts to expand and renovate our physical site layout.

Highlights of the year

As in the past, we were well-served in making strides in our programming, development, and renovation efforts by the goals and strategies laid out in our Strategic Plan:

Program

- Board and staff toured a number of other emergency food pantries in the region, learning and sharing best practices.

- A new “Birthday Box” program enabled clients celebrating a birthday in their household to take home a cake mix, frosting, special candles and other birthday supplies.

- A donor-initiated Transportation Fund subsidized occasional taxi rides for those clients who otherwise have difficulty transporting their groceries home after visiting the Survival Center.

- A Client Needs Assessment was piloted and funding secured from the Community Foundation of Western Mass, with interviewing to begin in FY09 to help us identify gaps and priorities in client services.
Building Renovation

- We began the year with a very generous anonymous donation of $10,000 to launch a Building Renovation Fund to improve our pantry layout and enable us to distribute more food, more efficiently.

- The City of Northampton made an important commitment to provide us with about 400 square feet of additional space adjacent to our currently-leased space, occupancy of which will take place some time in 2008.

- We worked with local builders and architects to begin identifying opportunities and challenges in expanding and renovating our space.

Finances and Development

- We hosted a number of new fundraising events, including a sculpture garden party and live auction in the fall, and a series of house parties in the late winter, all of which were well-received and likely to be repeated.

- Our “Direct Donate” program attracted a number of new participants who now give regularly to the Center – adding predictability to our income and allowing us to shift some resources away from fundraising and toward buying and distributing food for clients.

- The Northampton Survival Center was selected for publication in the prestigious Catalogue For Philanthropy – a vehicle for philanthropists and financial advisors to become informed about worthy charitable causes throughout the state. As this was the most competitive year for listing in the history of the Catalogue, we were especially proud of this honor.

- We made a number of improvements to our bookkeeping and auditing functions and received high marks from our auditing firm of Boiselle, Morton & Associates for our financial stability and fiscal management practices.

- We chose to spotlight our Hilltown Pantry in Goshen during this year’s Open House fundraiser, and were pleased to give visitors from the northern hilltowns an opportunity to tour and commend that pantry’s service to the community.

In a time of such intense need and looming economic uncertainty, we are grateful for the many generous individuals, businesses and organizations that recognize the importance of the Northampton Survival Center and choose to support our work each year. We look forward to another year of honoring that trust as we strive to serve every individual who walks through our doors with dignity and respect.

Heidi Nortonsmith
Executive Director
# Sources of funds and food in FY08

**Income:** $326,042  
**Food:** 540,922 lbs.

## Financial Support

<table>
<thead>
<tr>
<th>Source</th>
<th>FY 08</th>
<th>% in 08</th>
<th>FY 07</th>
</tr>
</thead>
<tbody>
<tr>
<td>Religious</td>
<td>$11,129</td>
<td>3%</td>
<td>$14,255</td>
</tr>
<tr>
<td>Civic, Schools, Business</td>
<td>$22,184</td>
<td>7%</td>
<td>$12,155</td>
</tr>
<tr>
<td>Business Advertising (Open House)</td>
<td>$21,378</td>
<td>7%</td>
<td>$21,575</td>
</tr>
<tr>
<td>Individuals</td>
<td>$135,957</td>
<td>42%</td>
<td>$126,707</td>
</tr>
<tr>
<td>Grants</td>
<td>$126,335</td>
<td>38%</td>
<td>$117,183</td>
</tr>
<tr>
<td>Building Fund</td>
<td>$10,000</td>
<td>3%</td>
<td>$0</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>($941)</td>
<td>(&gt;1%)</td>
<td>$5,174</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>$326,042</td>
<td>100%</td>
<td>$297,049</td>
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## Community Food Donations (lbs)

<table>
<thead>
<tr>
<th>Source</th>
<th>FY 08</th>
<th>% in 08</th>
<th>FY 07</th>
</tr>
</thead>
<tbody>
<tr>
<td>Religious</td>
<td>27,400</td>
<td>17%</td>
<td>26,365</td>
</tr>
<tr>
<td>Schools</td>
<td>8,324</td>
<td>5%</td>
<td>10,897</td>
</tr>
<tr>
<td>Business</td>
<td>72,791</td>
<td>47%</td>
<td>57,866</td>
</tr>
<tr>
<td>Civic</td>
<td>10,700</td>
<td>7%</td>
<td>7,884</td>
</tr>
<tr>
<td>Post Office Food Drive</td>
<td>19,051</td>
<td>12%</td>
<td>20,252</td>
</tr>
<tr>
<td>Individuals</td>
<td>18,350</td>
<td>12%</td>
<td>18,498</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>156,616</td>
<td>100%</td>
<td>141,762</td>
</tr>
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</table>

## Other Sources of Food (lbs)

<table>
<thead>
<tr>
<th>Source</th>
<th>FY 08</th>
<th>% in 08</th>
<th>FY07</th>
</tr>
</thead>
<tbody>
<tr>
<td>USDA (free)</td>
<td>52,328</td>
<td>14%</td>
<td>73,069</td>
</tr>
<tr>
<td>Food Bank (free)</td>
<td>166,744</td>
<td>43%</td>
<td>158,743</td>
</tr>
<tr>
<td><strong>Free Food Sub-Total</strong></td>
<td>219,072</td>
<td>57%</td>
<td>231,812</td>
</tr>
<tr>
<td>Food Bank Purchases</td>
<td>138,894</td>
<td>36%</td>
<td>77,020</td>
</tr>
<tr>
<td>Retail Purchases</td>
<td>26,340</td>
<td>7%</td>
<td>66,207</td>
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<tr>
<td><strong>Purchased Food Sub-Total</strong></td>
<td>165,234</td>
<td>43%</td>
<td>143,227</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>384,306</td>
<td>100%</td>
<td>375,039</td>
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Client Demographics in FY08

### NUMBER OF CLIENTS SERVED

<table>
<thead>
<tr>
<th></th>
<th>Northampton Pantry</th>
<th></th>
<th>Hilltown Pantry</th>
<th></th>
<th>Total</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Households</td>
<td>Individuals</td>
<td>Households</td>
<td>Individuals</td>
<td>Households</td>
<td>Individuals</td>
</tr>
<tr>
<td>FY08</td>
<td>1,770</td>
<td>3,842</td>
<td>112</td>
<td>250</td>
<td>1,882</td>
<td>4,092</td>
</tr>
<tr>
<td>FY07</td>
<td>1,628</td>
<td>3,604</td>
<td>101</td>
<td>226</td>
<td>1,729</td>
<td>3,830</td>
</tr>
<tr>
<td>% change since FY07</td>
<td>9%</td>
<td>7%</td>
<td>11%</td>
<td>11%</td>
<td>9%</td>
<td>7%</td>
</tr>
</tbody>
</table>

### NUMBER OF TIMES OUR CLIENTS VISITED US

<table>
<thead>
<tr>
<th></th>
<th>Northampton Pantry</th>
<th></th>
<th>Hilltown Pantry</th>
<th></th>
<th>Total</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Households</td>
<td>Individuals</td>
<td>Households</td>
<td>Individuals</td>
<td>Households</td>
<td>Individuals</td>
</tr>
<tr>
<td>FY08</td>
<td>7,656</td>
<td>17,098</td>
<td>1,221</td>
<td>2,653</td>
<td>8,877</td>
<td>19,751</td>
</tr>
<tr>
<td>FY07</td>
<td>7,134</td>
<td>16,609</td>
<td>1,024</td>
<td>2,036</td>
<td>8,158</td>
<td>18,645</td>
</tr>
<tr>
<td>% change since FY07</td>
<td>7%</td>
<td>3%</td>
<td>19%</td>
<td>30%</td>
<td>9%</td>
<td>6%</td>
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</tbody>
</table>

### NEW CLIENTS SERVED

<table>
<thead>
<tr>
<th></th>
<th>Northampton Pantry</th>
<th></th>
<th>Hilltown Pantry</th>
<th></th>
<th>Total</th>
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<tbody>
<tr>
<td></td>
<td>Households</td>
<td>Individuals</td>
<td>Households</td>
<td>Individuals</td>
<td>Households</td>
<td>Individuals</td>
</tr>
<tr>
<td>FY08</td>
<td>575</td>
<td>1,071</td>
<td>25</td>
<td>65</td>
<td>600</td>
<td>1,136</td>
</tr>
<tr>
<td>FY07</td>
<td>484</td>
<td>956</td>
<td>15</td>
<td>30</td>
<td>499</td>
<td>986</td>
</tr>
<tr>
<td>% change since FY07</td>
<td>19%</td>
<td>12%</td>
<td>67%</td>
<td>117%</td>
<td>20%</td>
<td>15%</td>
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</table>
### GENDER

<table>
<thead>
<tr>
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<th>Northampton Pantry</th>
<th>Hilltown Pantry</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td></td>
<td># of clients</td>
<td>% of clients</td>
<td># of clients</td>
</tr>
<tr>
<td>Male</td>
<td>1,835</td>
<td>48%</td>
<td>110</td>
</tr>
<tr>
<td>Female</td>
<td>2,007</td>
<td>52%</td>
<td>140</td>
</tr>
<tr>
<td>Total</td>
<td>3,842</td>
<td>100%</td>
<td>250</td>
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</table>

### AGE

<table>
<thead>
<tr>
<th></th>
<th>Northampton Pantry</th>
<th>Hilltown Pantry</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td># of clients</td>
<td>% of clients</td>
<td># of clients</td>
</tr>
<tr>
<td>Children 0 - 12</td>
<td>877</td>
<td>23%</td>
<td>44</td>
</tr>
<tr>
<td>Teens 13 - 17</td>
<td>351</td>
<td>9%</td>
<td>34</td>
</tr>
<tr>
<td>Adults 18 - 64</td>
<td>2,455</td>
<td>64%</td>
<td>121</td>
</tr>
<tr>
<td>Adults 65 +</td>
<td>159</td>
<td>4%</td>
<td>51</td>
</tr>
<tr>
<td>Total Clients</td>
<td>3,842</td>
<td>100%</td>
<td>250</td>
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</table>

### ETHNICITY

<table>
<thead>
<tr>
<th></th>
<th>Northampton Pantry</th>
<th>Hilltown Pantry</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td># of clients</td>
<td>% of clients</td>
<td># of clients</td>
</tr>
<tr>
<td>Asian</td>
<td>26</td>
<td>1%</td>
<td>0</td>
</tr>
<tr>
<td>Native American</td>
<td>18</td>
<td>1%</td>
<td>6</td>
</tr>
<tr>
<td>Caucasian</td>
<td>2,664</td>
<td>69%</td>
<td>243</td>
</tr>
<tr>
<td>Hispanic</td>
<td>811</td>
<td>21%</td>
<td>0</td>
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<tr>
<td>African American</td>
<td>229</td>
<td>6%</td>
<td>1</td>
</tr>
<tr>
<td>Other</td>
<td>94</td>
<td>2%</td>
<td>0</td>
</tr>
<tr>
<td>Total Clients</td>
<td>3,842</td>
<td>100%</td>
<td>250</td>
</tr>
</tbody>
</table>
# Number of Clients Served

<table>
<thead>
<tr>
<th>Towns</th>
<th>Northampton</th>
<th></th>
<th></th>
<th>Goshen</th>
<th></th>
<th></th>
<th>Both Sites</th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td># of Households</td>
<td># of Individuals</td>
<td>% of clients from each town</td>
<td># of Households</td>
<td># of Individuals</td>
<td>% of clients from each town</td>
<td># of Households</td>
<td># of Individuals</td>
<td>% of clients from each town</td>
<td></td>
</tr>
<tr>
<td>Northampton</td>
<td>971</td>
<td>1,993</td>
<td>52%</td>
<td>23</td>
<td>42</td>
<td>17%</td>
<td>971</td>
<td>1,993</td>
<td>49%</td>
<td>21%</td>
</tr>
<tr>
<td>Easthampton</td>
<td>378</td>
<td>877</td>
<td>23%</td>
<td>37</td>
<td>88</td>
<td>2%</td>
<td>38</td>
<td>85</td>
<td>2%</td>
<td></td>
</tr>
<tr>
<td>Chesterfield</td>
<td>15</td>
<td>43</td>
<td>1%</td>
<td>15</td>
<td>36</td>
<td>14%</td>
<td>25</td>
<td>61</td>
<td>1%</td>
<td></td>
</tr>
<tr>
<td>Cummington</td>
<td>4</td>
<td>17</td>
<td>0%</td>
<td>33</td>
<td>71</td>
<td>28%</td>
<td>37</td>
<td>88</td>
<td>2%</td>
<td></td>
</tr>
<tr>
<td>Goshen</td>
<td>10</td>
<td>25</td>
<td>1%</td>
<td>25</td>
<td>61</td>
<td>1%</td>
<td>31</td>
<td>60</td>
<td>2%</td>
<td></td>
</tr>
<tr>
<td>Hadley</td>
<td>31</td>
<td>80</td>
<td>2%</td>
<td>31</td>
<td>80</td>
<td>2%</td>
<td>44</td>
<td>110</td>
<td>3%</td>
<td></td>
</tr>
<tr>
<td>Hatfield</td>
<td>44</td>
<td>110</td>
<td>3%</td>
<td>9</td>
<td>32</td>
<td>13%</td>
<td>9</td>
<td>32</td>
<td>1%</td>
<td></td>
</tr>
<tr>
<td>Plainfield</td>
<td>66</td>
<td>193</td>
<td>5%</td>
<td>66</td>
<td>193</td>
<td>5%</td>
<td>32</td>
<td>76</td>
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<td></td>
</tr>
<tr>
<td>South Hadley</td>
<td>32</td>
<td>76</td>
<td>2%</td>
<td>23</td>
<td>57</td>
<td>1%</td>
<td>40</td>
<td>88</td>
<td>2%</td>
<td></td>
</tr>
<tr>
<td>Southampton</td>
<td>20</td>
<td>52</td>
<td>1%</td>
<td>16</td>
<td>40</td>
<td>16%</td>
<td>16</td>
<td>40</td>
<td>1%</td>
<td></td>
</tr>
<tr>
<td>Westhampton</td>
<td>27</td>
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<td>2%</td>
<td>13</td>
<td>24</td>
<td>10%</td>
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<td>2%</td>
<td></td>
</tr>
<tr>
<td>Williamsburg</td>
<td>130</td>
<td>193</td>
<td>5%</td>
<td>130</td>
<td>193</td>
<td>5%</td>
<td>130</td>
<td>193</td>
<td>5%</td>
<td></td>
</tr>
<tr>
<td>Worthington</td>
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<td>16%</td>
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<td></td>
<td></td>
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<tr>
<td>Homeless</td>
<td>16</td>
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<td>1%</td>
<td>16</td>
<td>40</td>
<td>1%</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Subtotals</td>
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<td>3,723</td>
<td>97%</td>
<td>112</td>
<td>250</td>
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<td>1,840</td>
<td>3,973</td>
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<tr>
<td>Other communities</td>
<td>42</td>
<td>119</td>
<td>3%</td>
<td>0</td>
<td>0</td>
<td>0%</td>
<td>42</td>
<td>119</td>
<td>3%</td>
<td></td>
</tr>
<tr>
<td>Grand Totals</td>
<td>1,770</td>
<td>3,842</td>
<td>100%</td>
<td>112</td>
<td>250</td>
<td>100%</td>
<td>1,882</td>
<td>4,092</td>
<td>100%</td>
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</tr>
</tbody>
</table>

Northampton had a 3% increase in individuals from FY'07 to FY'08
Towns that had a decrease in individual clients were Cummington, Plainfield, South Hadley, Southampton, Worthington
Homeless individuals increased 33%
Easthampton increased 5%
<table>
<thead>
<tr>
<th>Towns</th>
<th>NORTHAMPTON</th>
<th></th>
<th></th>
<th>GOSHEN</th>
<th></th>
<th></th>
<th>BOTH SITES</th>
<th></th>
<th></th>
</tr>
</thead>
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<tr>
<td></td>
<td># of</td>
<td># of</td>
<td>% of</td>
<td># of</td>
<td># of</td>
<td>% of</td>
<td># of</td>
<td># of</td>
<td>% of</td>
</tr>
<tr>
<td></td>
<td>Household</td>
<td>Individual</td>
<td>individualvisits by town</td>
<td>Household</td>
<td>Individual</td>
<td>individualvisits by town</td>
<td>Household</td>
<td>Individual</td>
<td>individualvisits by town</td>
</tr>
<tr>
<td></td>
<td>Visits</td>
<td>Visits</td>
<td></td>
<td>Visits</td>
<td>Visits</td>
<td></td>
<td>Visits</td>
<td>Visits</td>
<td></td>
</tr>
<tr>
<td>Northampton</td>
<td>4,313</td>
<td>8,863</td>
<td>52%</td>
<td>279</td>
<td>471</td>
<td>18%</td>
<td>4,313</td>
<td>8,863</td>
<td>45%</td>
</tr>
<tr>
<td>Easthampton</td>
<td>1,638</td>
<td>4,004</td>
<td>23%</td>
<td>308</td>
<td>661</td>
<td>25%</td>
<td>1,638</td>
<td>4,004</td>
<td>20%</td>
</tr>
<tr>
<td>Chesterfield</td>
<td>52</td>
<td>140</td>
<td>1%</td>
<td>177</td>
<td>392</td>
<td>15%</td>
<td>331</td>
<td>611</td>
<td>3%</td>
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<tr>
<td>Cummington</td>
<td>27</td>
<td>66</td>
<td>1%</td>
<td>97</td>
<td>363</td>
<td>14%</td>
<td>220</td>
<td>530</td>
<td>3%</td>
</tr>
<tr>
<td>Goshen</td>
<td>43</td>
<td>138</td>
<td>1%</td>
<td>221</td>
<td>579</td>
<td>3%</td>
<td>222</td>
<td>559</td>
<td>3%</td>
</tr>
<tr>
<td>Hadley</td>
<td>221</td>
<td>579</td>
<td>3%</td>
<td>97</td>
<td>363</td>
<td>14%</td>
<td>346</td>
<td>1,054</td>
<td>5%</td>
</tr>
<tr>
<td>Hatfield</td>
<td>222</td>
<td>559</td>
<td>3%</td>
<td>222</td>
<td>559</td>
<td>3%</td>
<td>346</td>
<td>1,054</td>
<td>5%</td>
</tr>
<tr>
<td>Plainfield</td>
<td></td>
<td></td>
<td></td>
<td>97</td>
<td>363</td>
<td>14%</td>
<td>222</td>
<td>559</td>
<td>3%</td>
</tr>
<tr>
<td>South Hadley</td>
<td>346</td>
<td>1,054</td>
<td>6%</td>
<td>69</td>
<td>130</td>
<td>5%</td>
<td>346</td>
<td>1,054</td>
<td>5%</td>
</tr>
<tr>
<td>Southampton</td>
<td>170</td>
<td>435</td>
<td>3%</td>
<td>118</td>
<td>213</td>
<td>8%</td>
<td>170</td>
<td>435</td>
<td>2%</td>
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<tr>
<td>Westhampton</td>
<td>98</td>
<td>283</td>
<td>2%</td>
<td>173</td>
<td>423</td>
<td>16%</td>
<td>167</td>
<td>413</td>
<td>2%</td>
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<tr>
<td>Williamsburg</td>
<td>100</td>
<td>249</td>
<td>1%</td>
<td>218</td>
<td>462</td>
<td>2%</td>
<td>218</td>
<td>462</td>
<td>2%</td>
</tr>
<tr>
<td>Worthington</td>
<td></td>
<td></td>
<td></td>
<td>173</td>
<td>423</td>
<td>2%</td>
<td>367</td>
<td>536</td>
<td>3%</td>
</tr>
<tr>
<td>Homeless</td>
<td>367</td>
<td>536</td>
<td>3%</td>
<td>367</td>
<td>536</td>
<td>3%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Subtotals</strong></td>
<td>7,597</td>
<td>16,926</td>
<td>99%</td>
<td>1,221</td>
<td>2,653</td>
<td>100%</td>
<td><strong>8,818</strong></td>
<td>19,579</td>
<td>99%</td>
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<tr>
<td>Other communities</td>
<td>59</td>
<td>172</td>
<td>1%</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>59</td>
<td>172</td>
<td>1%</td>
</tr>
<tr>
<td><strong>Grand Totals</strong></td>
<td><strong>7,656</strong></td>
<td><strong>17,098</strong></td>
<td><strong>100%</strong></td>
<td><strong>1,221</strong></td>
<td><strong>2,653</strong></td>
<td><strong>100%</strong></td>
<td><strong>8,877</strong></td>
<td><strong>19,751</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>
### Food Received in FY08

#### DONATED FOOD
(70% of total food received)

<table>
<thead>
<tr>
<th>Pounds</th>
<th>Community</th>
<th>MEFAP via Food Bank</th>
<th>MEFAP KSFP via Food Bank</th>
<th>USDA via Food Bank</th>
<th>Food Bank Farm</th>
</tr>
</thead>
<tbody>
<tr>
<td>156,616</td>
<td>89,514</td>
<td>8,724</td>
<td>52,328</td>
<td>58,983</td>
<td>9,523</td>
</tr>
<tr>
<td>Percent</td>
<td>29%</td>
<td>17%</td>
<td>&lt;2%</td>
<td>10%</td>
<td>11%</td>
</tr>
</tbody>
</table>

#### PURCHASED FOOD
(30% of total food received)

<table>
<thead>
<tr>
<th>Pounds</th>
<th>Food Bank</th>
<th>Food Bank KSFP</th>
<th>Retail</th>
<th>Retail KSFP</th>
</tr>
</thead>
<tbody>
<tr>
<td>110,023</td>
<td>28,871</td>
<td>14,741</td>
<td>11,599</td>
<td></td>
</tr>
<tr>
<td>Percent</td>
<td>20%</td>
<td>5%</td>
<td>3%</td>
<td>2%</td>
</tr>
</tbody>
</table>

#### TOTAL RECEIVED

<table>
<thead>
<tr>
<th>Pounds</th>
<th>540,922</th>
</tr>
</thead>
<tbody>
<tr>
<td>Percent</td>
<td>100%</td>
</tr>
</tbody>
</table>
# Food Distributed in FY08 (in pounds)

<table>
<thead>
<tr>
<th></th>
<th>Monthly &amp; Weekly Food Distribution</th>
<th>Kids' Summer Food Package</th>
<th>USDA Food</th>
<th>Reallocated &amp; Unusable Food *</th>
<th>Total Distributed</th>
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</thead>
<tbody>
<tr>
<td>Northampton Site</td>
<td>353,015</td>
<td>52,082</td>
<td>44,925</td>
<td>14,541</td>
<td>464,563</td>
</tr>
<tr>
<td>Goshen Site</td>
<td>46,561</td>
<td>3,698</td>
<td>8,571</td>
<td>600</td>
<td>59,530</td>
</tr>
<tr>
<td>TOTALS</td>
<td>399,576</td>
<td>55,780</td>
<td>53,596</td>
<td>15,141</td>
<td>524,093</td>
</tr>
<tr>
<td>Percent</td>
<td>76%</td>
<td>11%</td>
<td>10%</td>
<td>3%</td>
<td>100%</td>
</tr>
</tbody>
</table>

* "Reallocated and Unusable" food includes foods redistributed to other local feeding programs, past-fresh produce shared with local farmers, and expired or unsafe foods that were destroyed.
The Northampton Survival Center is incredibly grateful to its extraordinary team of volunteers in FY08...

Abby Vayda
Abuza Family
Addy Ayres
Adriana & Francesca Piatedosi
Aiden Bidwell
Alan Seewald
Alana Craig
Alex Davis
Alex Straley
Alice & Mike Bogdan-Ehresman
Alice Tilton
Alicia Stewart
Alma Lincoln
Amanda Arbeitman
Amy Cohen
Amy Jackendoff
Amy Stevens
Ana & Jenny Bonilla
Andrew Lawrence
Andrew Mierzwa
Andy Marrero
Ann & Dave Satkowski
Anna & Rachel Finklelern
AnnaMarie Russo
Anne Gelbard
Anne Heston
Anne Keppler
Annamarie Hanson
Annie Paradis
Annie Scagel
Anya, Eli and Lee Spector
Ari Benjamin
Ariel Gregory
Arlene Harry
Ashley Amon
Barbara Hopson
Barbara Rose Spierer
Becky Foy
Ben & Elise Shulman-Reed
Ben Huertle
Bess Detmold
Betsy Siersma
Betsy Yount
Betty von Klemperer
Bill Ames
Bill Hyland
Bob Adams
Bob Carroll
Bob Runquist
Bobbe O’Brien
Bonnie Ascher
Bosco Family
Boude Moore
Braeden Leinhart
Brian Carey
Bruce Harrison
Burns Maxey
Cameron Crary
Cara Bartomeo
Carl DuVal
Carl Erickson
Carmen Junno
Carol Carson
Carol Melin
Caron LaBreque
Cassie Golob
Cathy Rimby
Cheng-Mao Sun
Chinh Nguyen
Chip Kaufman
Christine Smith
Cindi Pergantides
Cindy Furtek
Claire Rayton
Clarissa Chan
Colin McKenna
Craig Bell
Dale Williams
Daniel Scarmeclia
Danielle Morrissette
David & Julie Starr
David Klimczak
David Konowitch
Dawn Scheckman
Debra Horton
Decie Swain
DiBartolo Family
Dick & Elsie Newman
Don & Helen Dupes
Donna Schumann
Dylan Otto
Dylan Tomalin
Ed West
Elaine Koske
The Northampton Survival Center is incredibly grateful to its extraordinary team of volunteers in FY08...

Elaine Miller  
Elayne Vogel  
Eleanor Jones  
Elena DeJesus  
Eliza Spata-Burk  
Elizabeth Denny  
Elizabeth Hanssen  
Ellen Kaufman  
Ellyn Schmidt  
Eric Stahlberg  
Eva Parrish  
Evan Piche  
Faith St. Gamespoulos  
Florence & Walter Haas  
Fran Thibault  
Fran Volkmann  
Frani Hamkins-Indle  
Fred Stubbs  
Gabriel Cooney  
Gail Evans  
Garrett Keefe  
Gillian & Fabienne Andrews  
Girl Scout Troop 306  
Gloria Vicente  
Greg D'Unger  
Gwen Agna  
Hannah Chason  
Hannah Morehouse  
Hayley Spizz  
Helen Dunn  
Helen Scharber  
Hira Butt  
Holly, Liza and Cammy Post  
Inbar Heyman  
Irene Lamson  
Iris Sawin  
Ivrose Joseph  
Jack Bolt  
Jackie Dauphinais  
Jackie Schrauger  
James Hoestine  
Jane Kaufman  
Jay Hendricks  
Jazz Dechanupong  
Jeanne Manley-Trawick  
Jeannine Clark  
Jeff & Kelly Palm  
Jeff Post  
Jeffrey Barron  
Jen Dragon  
Jen Meyers  
Jenn Faller  
Jennifer Jacobson  
Jennifer Schmitt  
Jeremy Gardner  
Jess Doerner  
Jesse Ross-Silverman  
Jessie Bierwert  
Jim Tripp  
Jo & Lise Glading-DiLorenzo  
Joan Rubin  
Jodi Nicholas  
Joe Kennedy  
Joel Bien  
Joel Bierwert  
John Degnan  
John Gao  
John Howard  
John Johnston  
John Kozlowski  
John O'Sullivan  
John Punk  
John Savage  
Jonathan Downing  
Josh Chan  
Joyce Sabin-Rescia  
Judy Jacobson  
Judy Wolf  
Julia Max  
Julie Washburn  
Justin Pizzoferrato  
Justine Bertram  
Karen Latuchie  
Kate Collins  
Kathy Forrest  
Katie Tuner  
Kelly Davis  
Kelly Junno  
Kelsey Flynn  
Kendra Edmonds  
Kim Mix  
Kingsley Sullivan
The Northampton Survival Center is incredibly grateful to its extraordinary team of volunteers in FY08...

Kristen Melesky
Laura Barrus
Laura Bergantino
Laura Gardner
Laura Kelleher
Lauren Cahillane
Lauren Dubois
Lauren Howe
Leah Heyman
Lee Anne Musante
Leela Riesz
Leslie Fraidstern
Liam Fleming
Linda Constantino
Linda Graves
Linda Hamlin
Linda Sharkey
Lindsay Bienwert
Ling Willinsky
Lisa & Nathan Golob
Lisa Berry
Lisa Jenike
Lonnie Freeman
Lori Hathaway
Lori McKenna
Louise Flynn
Lucy Casale
Maclyn Milsark
Maddie Cohen
Maggie DeVecchi
Margaret Miller
Margaux Paine
Maria Sperduti
Maribel Torres
Mariel Norris
Marina Dombrowski
Marty Walder
Mary Challet
Mary Ferrara
Mary McCarthy
Mary Stanton
Marylou & Charlie Burgess
Matt Smith
Max Friedlander Moore
Megan O'Brien
Meghan Drisko
Melissa Potter
Michael Filas
Michael Lentner
Michael Moynihan
Michael Nelson
Michael White
Mildred Allenchey
Miriam Krell Bourke
Mollie Zanoni
Molly Fenn
Nan Walsh
Nancy Brackett
Natalie Shea
NHS Honor Society
Nick & Alex Zapka
Nina & Mia Waldron
Norma Bodon
Nortonsmith Family
Nydia Diaz
Pat Gajda
Patricia Weed
Patrick Gregory
Peg Johnson
Peter Rakelbusch
Peter Rowe
Peter Scherff
Phil Lawrence
Rabbi Justin David
Rachel Finkelstein
Rachel Szostak
Rebecca Neimark
Rebecca Rasmussen-Bork
Reed Schimmelfing
Richard Loomis
Richard Wagner
Rob Astor
Roger Brown
Rose Axelrod-Admas
Ruth Folchman
Ruth McConkey
Sabra & Natalie Aquadro
Saleen Moors
Sam Smith
Sandra Pedersen
Sara Diemand
Sara MacKay
The Northampton Survival Center is incredibly grateful to its extraordinary team of volunteers in FY08...

Sarah Karol
Sarah Kulig
Sean O'Connell
Seth Shulman
Sharon Moulton
Shauneen Kroll
Shauntai Griffin
Sheila Harlow
Sheri Gladden
Sherry McGuire
Shute Family
Solomon Barney
Steve & Delaine Winn
Steve Fitzek
SuEllen Hamkins
Susan Moore
Sydney O'Leary
Tammy Suprenant
Taya Amirkhanova
Terry & Mike Robbins
Thalia Aguilar-Nolan
Theresa James
Todd Foy
Tom Johnson
Toni Rickles
Travis Weitzman
Trea Schumacher
Tyler Schimmelpfing
Tynan Power
Valorie Pennington
Virginia Schulman
William Morris
Organizations that supported us with food, in-kind donations/services, or financial support throughout the year

A.G. Edwards
A2Z Science and Learning Store
Alan P. Branch, D.M.D.
All About Learning
Allsport Soccer Arena
Alternative Recycling Systems
American Legion Auxiliary Post 236
Amherst Woodworking & Supply Co.
Anne T. Dunphy School
Annunciation Church
Apollo Grill
Aquadro & Cerruti Inc. General Contractors
Artisan Gallery
Ashfield Post Office
Atlas Farm
Babson Capital Management
Balin Eye & Laser Center
Bank of Western Massachusetts
Bay State Machine Company
Beit Ahavah
Benjamin Company
Beres Animal Hospital
Best Buy Children's Foundation
Bidwell ID
Big Y Supermarket
Blessed Sacrament Parish
Blessed Virgin Sodality
Blue Moon Grocery
Boy Scout Pack 93
Boy Scout Troop 210
Bread Euphoria
Bridge Street School
Brockway-Smith Company
Brown Bag of Chesterfield
C.L. Frank & Co., Inc.
CD Practice Associates, Inc.
Center for Community Engagement
Chesterfield 4-H
Chesterfield Brown Bag
Chesterfield First Congregational Church
Chesterfield Grange #83
Christ United Methodist Church
Christian Science Church
City of Easthampton
City of Northampton
Clarion Hotel & Conference Center
Clarke School for the Deaf
 Cloverdale Nursery School
Coca Cola Bottling of New England
Coca Cola of Greenfield
Coca Cola of Northampton
Combined Federal Campaign
Community Foundation
Community Health Charities
Congregation B'nai Israel
Construct Associates, Inc.
Cooks Shop Here
Cool Rides
Cooley Dickinson Hospital
Core Solution Group
Crabapple Farm
Cummington 4-H
Cummington Lions Club
Cummington Village Congregational Church
Curtain Shop
Curves of Northampton
Daily Hampshire Gazette
Dance Northampton Studio
Deals & Steals
Delights of the Earth
Doyle's Package Store
Dr. James Clayton
Dunkin' Donuts
Easthampton Savings Bank
Eastside Grill
Edwards Church of Northampton
Eileen Fisher
Elbow Room Café
Emergency Food and Shelter Program
Esselon Café
Esser & Kingston
Etheredge & Steuer, P.C.
Faces
Family Veterinary Center
Fans With Cans
Fazzi Associates, Inc.
Fierst, Pucci & Kinder, LLP
Finck & Perras Insurance Agency, Inc.
First Broadcast Associates
First Church of Christ Scientist
First Churches
First Congregational Church of Chesterfield
Organizations that supported us with food, in-kind donations/services, or financial support throughout the year

First Congregational Church of Cummington
First Congregational Church of Hatfield
First Congregational Church of Worthington
Fleury Lumber Company, Inc.
Florence Community Band
Florence Congregational Church
Florence Dental Care
Florence I.T.
Florence Savings Bank
Florence Swimming Pools
Florentine Films/Hott Productions
Fontaine Plumbing
Food Bank Farm
Food Bank of Western Massachusetts
Forbes Library
Fort Hill Preschool
Fraternities of St. Dominic
Free Press
Freedom Credit Union
Gabriel Amadeus Cooney Photography
Gan Keschet Preschool
George Propane, Inc.
Girl Scout Troop 234, 389, and 506
Goggins Real Estate
Goosefoot and Garlic Farm
Goshen Congregational Church
Goshen Women's Club
Gravity Switch
Gray Dog's Farm
Great Wall Restaurant
Green Meadow Farms
Greenfield Community College
Health Occupations Division
Grove Street Inn
Hackworth School of Performing Arts
Hampshire Care
Hampshire Family Physicians
Hampshire Regional YMCA
Hampshire Regional High School
  Student Council
Hampshire Sheriff's Office
Hampshire-Hampden County Assessors Association
Hampton Court Apartments
Hanging Mountain Farm
Hartsbrook School
Harvest Farm of Whately
Hathaway Association
Haydenville Congregational Church
Haydenville Legion Auxiliary
Heart of the Valley Chorus
Helen E. James School
Helping Hand Society
Highland Valley Elder Services
Hilltown 6 Potters
Hilltown Charter School
Hilltown Community Development
  Block Grant
Holy Rosary Church
Hungry Ghost
I.T.S. / Designers 2
Immaculate Conception Church
India House
International Language Institute
Intervale Farm
Jackson & Torrone, P.C.
Jackson Street School
Jamrog Group
Jazzercise
JFK Middle School
Joia Beauty
Jones Group
Kathy's Family Soap
King & Cushman, Inc.
Kitchen Garden
Lander Grinspoon Academy: The Solomon
Schechter School of the Pioneer Valley
Lash Hill School
Lathrop Community of Northampton
Laurel Park Association
Law Office of John P. DiBartolo, Jr.
Law Office of Robert H. Astor
Law Office of Timothy J. Flynn
Lay Fraternity of St. Dominic
Leeds School
Lisa Ekus Group
Lisa Van Gordon d'Errico, Esq.
Listons Bar & Grill
Local 263 Service Employee's International
  Union, AFL-CIO
Manchester Company, Inc.
Maple Street School
Organizations that supported us with food, in-kind donations/services, or financial support throughout the year

Mark Immerman and Associates, Atty at Law
Mass. Coalition of Nurse Practitioners
MassMutual Financial Group
McCutcheon Construction
Mercy House
Michael's House
Miriam Krell Bourke, Attorney/Mediator, Valley Mediation
Montessori School
Most Holy Redeemer
Mountain View Farm
Mulino's Trattoria
Murphys Realtors, Inc.
My Hats
National Association of Letter Carriers Branch 64
National Carpet Center
National Grid
Nelligan White Architects
New Hingham School
Northampton Area Pediatrics, LLP
Northampton Athletic Club
Northampton Community Development Block Grant
Northampton Community Gardens
Northampton Co-op Vacation Bible School
Northampton Cooperative Bank
Northampton Council on Aging
Northampton Ford
Northampton Friends' Meeting
Northampton High School
Northampton Nursing Home and Rehab Center
Northampton Parents Center
Northampton Radiologic Association
Northampton Soccer Club
Northampton Teachers Association
Northampton Vineyard
Northampton Wellness Association
Notre Dame Church
Nuttelman's Florist
Occupational Safety & Health Training
Old Creamery Grocery
Old School Baking
Optical Studio
OriginLab Corporation
Ostrander Law Office
Our Lady of the Hills
Packard's
Panera Bread
Paradise Dance
Patchwork Farm Retreat
Pathways Afterschool Program
Pease & Gay Funeral Service, Inc.
People's Institute
Peter Rayton Logging
Phillips Enterprises
Pioneer Valley Aquarium Society
Pioneer Valley Cardiology
Pioneer Valley Insurance Group
Pioneer Valley Jewish Film Festival
Plainfield Council on Aging
Pleasant Journey
Polish Pulaski Club of Easthampton, Inc.
Pro Lube
Project Bread
R. H. Cornwell School
R. K. Finn Ryan Road School
Richard's Fuel & Heating Inc.
Rigali & Walder Orthodontics, P.C.
River Valley Market
Riverside Industries, Inc.
Robert Wood Johnson Foundation
Rockridge Retirement Community
Rosenberg Committee
Rosencrans Family Foundation
Sacred Heart Church
Safe Passage
Saltbox Bed & Breakfast
Sam's Pizza
Sander J. Fasten, D.M.D.
Schwab Charitable Fund
Seewald, Jankowski & Spencer, P.C.
Select Equity Group
Serio's Market
Seth Mias Catering
Shelburne Falls Coffee Roasters
Side Street Café
Simard Bookkeeping
Skera Gallery
Smith Academy
Organizations that supported us with food, in-kind donations/services, or financial support throughout the year

Smith College (including):
  Basketball Team
  Campus School
  Office of College Relations
  Science Center
Smith Glass & Mirror Co., Inc.
Smith Vocational High School
Sol Mate Sox
Soup to Nuts Construction Corp.
Southampton Congregational Church
Southampton Women's Club
St. Catherine's
St. John's Cantius Church
St. John's Episcopal Church
St. Mary's of the Assumption
St. Michael's Fraternity,
  Secular Franciscan Order
St. Peter's Lutheran
St. Philip's Episcopal Church
Starbucks Coffee
State Street Fruit Store
Sunnyside Day Care
Super Stop & Shop
Szawlowski Farm
Table and Vine
TD Banknorth
Telecom Pioneers
Telephone Pioneers
Temp-Pro, Inc.
Trinity Lutheran Church
Twenty-Six Letters
UMass Amherst (including):
  Hillel House
  MassPIRG
Unitarian Society of Northampton & Florence
United Food and Commercial Workers
  Union Local 1459
United Way of Hampshire County
Universal Kids
Valley Advocate
Valley Christian School
Valley Home Improvement, Inc.
Valley Marketing, Inc.
Valley Medical Group
Valley Motorsport
Verizon
VNA & Hospice of Cooley Dickinson
Wal-Mart
Walter Salvo House
Webber & Grinnell Insurance Agency
WEBS - America's Yarn Store
Weinberg & Garber, P.C.
West Cummington Congregational Church
Westfield State College
Westhampton Congregational Church
Westhampton Council on Aging
Westhampton Elementary School
Westhampton Elementary School P.T.O.
Whalen Insurance Agency, Inc.
Whalen's Stationers and Office Supply
White Brook School
Whole Foods
William A. Berry and Son, Inc.
William E. Norris Preschool
Williamsburg Congregational Church
Williston Northampton School
Woodstar Café
World War II Veterans Association
  of Hampshire County
Worthington Boy Scouts Troop #710
Worthington Congregational Church
Worthington Sunshine Fund
Wright Builders, Inc.
Wukash Foundation
Xeric Foundation
Yankee Candle
Organizational Chart for the Northampton Survival Center

Board of Directors

Responsibilities:
- Establish policy
- Hire Executive Director

Executive Director

Responsibilities:
- Banking and financial activities
- Fundraising and overseeing all fundraising activities
- Networking and public relations with community organizations and local governments
- Hire and supervise Program Director, Hilltown Pantry Director, and Office Manager
- Computer upkeep and maintenance
- Repairs and maintenance of Center
- Organize and coordinate administrative functions of Center
- Network with staff from other agencies in the community and act as an advocate for the Center and its clients

Program Director

Responsibilities:
- Do client intake and maintain client database
- Prepare monthly reports for other agencies and for Board
- Oversee procurement and distribution of food and clothing
- Hire Staff Assistant in cooperation with Executive Director
- Supervise Staff Assistant
- Train and supervise volunteers to help with Center’s programmatic and non-fundraising operation
- Work closely with the Board’s Program Committee
- Oversee food inventory of the Center’s Pantry
- Shop and pick up food and commodities at supermarkets and the Food Bank

Hilltown Pantry Director

Responsibilities:
- Direct weekly activities and operations of the Hilltown Pantry
- Coordinate and supervise pantry volunteers
- Oversee procurement and distribution of food and other items
- Network with other agencies and the community on behalf of the Hilltown Pantry

Office Manager

Responsibilities:
- Client intake when Program Director is unavailable
- Perform all clerical duties
- Enter data and maintain all donor lists
- Generate thank you letters and other correspondence
- Assist with bank deposits
- Coordinate volunteers for pantry and other duties
- Answer telephones and cover office when Executive Director is unavailable
- Coordinate annual Volunteer Appreciation Dinner

Staff Assistant

Responsibilities:
- Coordinate clothing distribution
- Coordinate pantry stocking
- Serve as receptionist in the pantry
- Translate for Spanish-speaking people
- Maintain cleanliness of the Center
- Assist Program Director and other staff with special projects
AUDITED FINANCIAL STATEMENTS

NORTHAMPTON SURVIVAL CENTER, INC.

Northampton, Massachusetts

June 30, 2008

Boisselle, Morton & Associates, LLP
Certified Public Accountants
To the Board of Directors
Northampton Survival Center, Inc.
Northampton, Massachusetts

DRAFT Independent Auditors' Report

We have audited the accompanying statement of financial position of Northampton Survival Center, Inc. (a non-profit corporation) as of June 30, 2008, and the related statements of activities, functional expense, and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Organization's June 30, 2007 financial statements and, in our report dated January 18, 2008 we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Northampton Survival Center, Inc. as of June 30, 2008, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

DRAFT

Boisselle, Morton & Associates, LLP

December 18, 2008
NORTHAMPTON SURVIVAL CENTER, INC.
Statement of Financial Position
June 30, 2008 (with comparative totals for 2007)

Assets

<table>
<thead>
<tr>
<th></th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$73,639</td>
<td>$35,640</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>$2,285</td>
<td>$3,493</td>
</tr>
<tr>
<td>Food inventory</td>
<td>$46,010</td>
<td>$53,375</td>
</tr>
<tr>
<td>Investments - Community Foundation</td>
<td>$90,750</td>
<td>$97,340</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>$3,397</td>
<td>$10,424</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$216,081</strong></td>
<td><strong>$200,272</strong></td>
</tr>
</tbody>
</table>

Liabilities and Net Assets

<table>
<thead>
<tr>
<th></th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Liabilities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>$13,504</td>
<td>$5,900</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>$9,785</td>
<td>$11,878</td>
</tr>
<tr>
<td><strong>Total Current Liabilities</strong></td>
<td><strong>$23,289</strong></td>
<td><strong>$17,778</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>$168,183</td>
<td>$181,144</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>$24,609</td>
<td>$1,350</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$192,792</strong></td>
<td><strong>$182,494</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$216,081</strong></td>
<td><strong>$200,272</strong></td>
</tr>
</tbody>
</table>

The accompanying notes are an integral part of these financial statements.
NORTHAMPTON SURVIVAL CENTER, INC.
Statement of Activities
Year Ended June 30, 2008 (with comparative totals for the year ended June 30, 2007)

<table>
<thead>
<tr>
<th>Revenue and support</th>
<th>2008</th>
<th>2007 Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Unrestricted</td>
<td>Temporarily Restricted</td>
</tr>
<tr>
<td>Donated food</td>
<td>$ 523,300</td>
<td>$ 523,300</td>
</tr>
<tr>
<td>Donations</td>
<td>147,899</td>
<td>147,899</td>
</tr>
<tr>
<td>United Way</td>
<td>45,855</td>
<td>45,855</td>
</tr>
<tr>
<td>Donated supplies and services</td>
<td>27,410</td>
<td>27,410</td>
</tr>
<tr>
<td>Emergency Food and Shelter Program</td>
<td>6,206</td>
<td>6,206</td>
</tr>
<tr>
<td>Community Development Block Grant</td>
<td>11,250</td>
<td>11,250</td>
</tr>
<tr>
<td>Grants - other</td>
<td>12,500</td>
<td>64,944</td>
</tr>
<tr>
<td>Special events</td>
<td>38,327</td>
<td>38,327</td>
</tr>
<tr>
<td>Interest income</td>
<td>262</td>
<td>262</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>58</td>
<td>58</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>41,685</td>
<td>(41,685)</td>
</tr>
<tr>
<td>Total revenue and support</td>
<td>854,752</td>
<td>23,259</td>
</tr>
</tbody>
</table>

Expenses

| Program                                      | 748,845     | 748,845    | 785,841  |
| Administration                               | 70,958      | 70,958     | 78,079   |
| Development                                  | 47,910      | 47,910     | 56,061   |
| Total expenses                               | 867,713     | 867,713    | 919,981  |

Change in net assets                         | (12,961)    | 23,259     | 10,298   | 16,703 |

Net assets - beginning of year                | 181,144     | 1,350      | 182,494  | 165,791 |

Net assets - end of year                      | $ 168,183   | $ 24,609   | $ 192,792 | $ 182,494 |

The accompanying notes are an integral part of these financial statements.
# NORTHAMPTON SURVIVAL CENTER, INC.

**Statement of Functional Expenses**

Year Ended June 30, 2008 (with comparative totals for the year ended June 30, 2007)

<table>
<thead>
<tr>
<th>Item</th>
<th>2008 Program</th>
<th>2008 Administration</th>
<th>2008 Development</th>
<th>2008 Total</th>
<th>2007 Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employee compensation and related:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Salaries</td>
<td>$76,355</td>
<td>$48,509</td>
<td>$36,845</td>
<td>$161,709</td>
<td>$151,756</td>
</tr>
<tr>
<td>Payroll taxes</td>
<td>5,007</td>
<td>4,220</td>
<td>3,205</td>
<td>12,432</td>
<td>13,229</td>
</tr>
<tr>
<td>Fringe benefits</td>
<td>5,981</td>
<td>3,638</td>
<td>2,763</td>
<td>12,382</td>
<td>11,416</td>
</tr>
<tr>
<td>Total employee compensation and related</td>
<td>87,343</td>
<td>56,367</td>
<td>42,813</td>
<td>186,523</td>
<td>176,401</td>
</tr>
<tr>
<td>Donated food</td>
<td>528,665</td>
<td></td>
<td></td>
<td>592,082</td>
<td></td>
</tr>
<tr>
<td>Purchased food</td>
<td>66,953</td>
<td></td>
<td></td>
<td>61,716</td>
<td></td>
</tr>
<tr>
<td>Donated supplies and services</td>
<td>27,410</td>
<td></td>
<td></td>
<td>31,105</td>
<td></td>
</tr>
<tr>
<td>Professional fees</td>
<td></td>
<td>8,295</td>
<td></td>
<td>8,295</td>
<td>10,835</td>
</tr>
<tr>
<td>Utilities</td>
<td>7,210</td>
<td></td>
<td></td>
<td>7,210</td>
<td>6,727</td>
</tr>
<tr>
<td>Depreciation</td>
<td>7,027</td>
<td></td>
<td></td>
<td>7,027</td>
<td>5,991</td>
</tr>
<tr>
<td>Insurance</td>
<td>5,358</td>
<td></td>
<td></td>
<td>5,358</td>
<td>6,506</td>
</tr>
<tr>
<td>Printing</td>
<td>5,188</td>
<td></td>
<td></td>
<td>5,188</td>
<td>2,960</td>
</tr>
<tr>
<td>Office</td>
<td></td>
<td>4,023</td>
<td></td>
<td>4,023</td>
<td>3,863</td>
</tr>
<tr>
<td>Postage</td>
<td>3,605</td>
<td></td>
<td></td>
<td>3,605</td>
<td>1,390</td>
</tr>
<tr>
<td>Advertising and promotion</td>
<td></td>
<td>3,511</td>
<td></td>
<td>3,511</td>
<td>6,011</td>
</tr>
<tr>
<td>Program supplies</td>
<td>3,445</td>
<td></td>
<td></td>
<td>3,445</td>
<td>2,187</td>
</tr>
<tr>
<td>Food transportation expense</td>
<td>2,827</td>
<td></td>
<td></td>
<td>2,827</td>
<td>3,422</td>
</tr>
<tr>
<td>Dues, subscriptions and fees</td>
<td></td>
<td>1,690</td>
<td></td>
<td>1,690</td>
<td>670</td>
</tr>
<tr>
<td>Fundraising events</td>
<td></td>
<td></td>
<td>1,586</td>
<td>1,586</td>
<td>3,647</td>
</tr>
<tr>
<td>Telephone</td>
<td>1,560</td>
<td></td>
<td></td>
<td>1,560</td>
<td>1,485</td>
</tr>
<tr>
<td>Repairs and maintenance</td>
<td>1,445</td>
<td></td>
<td></td>
<td>1,445</td>
<td>1,479</td>
</tr>
<tr>
<td>Internet service</td>
<td>809</td>
<td></td>
<td></td>
<td>809</td>
<td>739</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td></td>
<td>583</td>
<td></td>
<td>583</td>
<td>75</td>
</tr>
<tr>
<td>Staff training</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>350</td>
</tr>
<tr>
<td>Board expense</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>340</td>
</tr>
<tr>
<td>Total expenses</td>
<td>$748,845</td>
<td>$70,958</td>
<td>$47,910</td>
<td>$867,713</td>
<td>$919,981</td>
</tr>
</tbody>
</table>

The accompanying notes are an integral part of these financial statements.
NORTHAMPTON SURVIVAL CENTER, INC.

Statement of Cash Flows
Year Ended June 30, 2008 (with comparative totals for the year ended June 30, 2007)

<table>
<thead>
<tr>
<th>Description</th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash flows from operating activities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Change in net assets</td>
<td>$10,298</td>
<td>$16,703</td>
</tr>
<tr>
<td>Adjustments to reconcile change in net assets to</td>
<td></td>
<td></td>
</tr>
<tr>
<td>net cash provided by operating activities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation</td>
<td>7,027</td>
<td>5,991</td>
</tr>
<tr>
<td>Unrealized loss (gain) from Community Foundation account</td>
<td>7,366</td>
<td>(10,925)</td>
</tr>
<tr>
<td>Change in assets and liabilities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(Increase) decrease in:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>1,208</td>
<td>364</td>
</tr>
<tr>
<td>Food inventory</td>
<td>7,365</td>
<td>(2,000)</td>
</tr>
<tr>
<td>(Decrease) increase in:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>7,604</td>
<td>5,900</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>(2,093)</td>
<td>3,108</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td></td>
<td>(10,000)</td>
</tr>
<tr>
<td>Net cash provided by operating activities</td>
<td>38,775</td>
<td>9,141</td>
</tr>
<tr>
<td>Cash flows from investing activities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Capital expenditures</td>
<td>(1,359)</td>
<td></td>
</tr>
<tr>
<td>Net funds invested in Community Foundation account</td>
<td>(776)</td>
<td>(17,582)</td>
</tr>
<tr>
<td>Net cash used by investing activities</td>
<td>(776)</td>
<td>(18,941)</td>
</tr>
<tr>
<td>Net increase (decrease) in cash</td>
<td>37,999</td>
<td>(9,800)</td>
</tr>
<tr>
<td>Cash - beginning of year</td>
<td>35,640</td>
<td>45,440</td>
</tr>
<tr>
<td>Cash - end of year</td>
<td>$73,639</td>
<td>$35,640</td>
</tr>
</tbody>
</table>

Supplemental disclosures of non-cash operating activities:

<table>
<thead>
<tr>
<th>Description</th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donated food support</td>
<td>$523,300</td>
<td>$594,082</td>
</tr>
<tr>
<td>Donated food expense</td>
<td>$528,665</td>
<td>$592,082</td>
</tr>
<tr>
<td>Donated supplies and services support and expense</td>
<td>$27,410</td>
<td>$31,105</td>
</tr>
</tbody>
</table>

The accompanying notes are an integral part of these financial statements.
1. Summary of Significant Accounting Policies

Mission - Northampton Survival Center, Inc.'s primary mission is to strive to improve the quality of life for low income individuals and families in Hampshire County Massachusetts by providing food and other resources with dignity and respect.

Organization - Northampton Survival Center, Inc. is a not-for-profit corporation organized under Massachusetts General Laws Chapter 180. Northampton Survival Center, Inc. is exempt from federal and state corporate income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, Northampton Survival Center, Inc. qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2).

Accounting Method - The financial statements of Northampton Survival Center, Inc. are prepared on the accrual basis.

Basis of Presentation - The net assets of Northampton Survival Center, Inc. are reported in each of the following three classes when applicable: (a) unrestricted net assets, (b) temporarily restricted net assets, and (c) permanently restricted net assets. Net assets of the two restricted classes are created only by donor-imposed restrictions on their use. All other net assets are legally unrestricted and are reported as part of the unrestricted class. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. Northampton Survival Center, Inc. had only unrestricted and temporarily restricted net assets at June 30, 2008 and June 30, 2007.

Contributions of services are recognized as revenue if they (a) create or enhance non-financial assets or (b) if they require specialized skills which are provided by individuals possessing those skills and if such services would typically need to be purchased if not provided by donations. Contributions of materials are recognized as revenue at their fair market value.

Capitalization of Expenses - The cost, if purchased, and fair value, if donated, of property and equipment is capitalized. Northampton Survival Center, Inc. capitalizes property and equipment with a cost of $2,500 or more ($500 for the year ended June 30, 2007). Costs of maintenance and repairs are expensed as incurred.

Depreciation - Depreciation is computed by the straight-line method over the following useful lives:

<table>
<thead>
<tr>
<th>Asset Type</th>
<th>Useful Life</th>
</tr>
</thead>
<tbody>
<tr>
<td>Leasehold improvements</td>
<td>15 - 25 years</td>
</tr>
<tr>
<td>Furniture and equipment</td>
<td>3 - 10 years</td>
</tr>
<tr>
<td>Vehicle</td>
<td>5 - 10 years</td>
</tr>
</tbody>
</table>
1. Summary of Significant Accounting Policies (Continued)

Expense Allocation - Expenses are charged to programs and supporting services on the basis of job duties and space allocation analyses. Administration and other supporting services include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of Northampton Survival Center, Inc.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the reporting period. Actual results could differ from those estimates.

Donated Food - Valuation of donated food items is based on the approximate average wholesale value of one pound of donated product as calculated in the Product Valuation Survey Methodology December 31, 2007 prepared by Feeding America, formerly known as, America's Second Harvest. The valuation was $1.49 per pound during 2008 and $1.69 during 2007.

2. Investments - Community Foundation

Northampton Survival Center, Inc. established had a designated fund at the Community Foundation of Western Massachusetts with a balance of $90,750 and $97,340 at June 30, 2008 and 2007, respectively. The fund is an investment of Northampton Survival Center, Inc. and will distribute only amounts that will preserve the principal in perpetuity. The fund activity is summarized as follows:

<table>
<thead>
<tr>
<th>Description</th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beginning balance</td>
<td>$97,340</td>
<td>$68,833</td>
</tr>
<tr>
<td>Contributions</td>
<td></td>
<td>16,000</td>
</tr>
<tr>
<td>Investment income</td>
<td>2,037</td>
<td>2,612</td>
</tr>
<tr>
<td>Unrealized (losses) gains in market value</td>
<td>(7,366)</td>
<td>10,925</td>
</tr>
<tr>
<td>Fees</td>
<td>(1,261)</td>
<td>(1,030)</td>
</tr>
<tr>
<td>Ending balance</td>
<td>$90,750</td>
<td>$97,340</td>
</tr>
</tbody>
</table>
3. Property and Equipment

Property and equipment consisted of the following at June 30:

<table>
<thead>
<tr>
<th></th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Furniture and equipment</td>
<td>$29,179</td>
<td>$29,179</td>
</tr>
<tr>
<td>Leasehold improvements</td>
<td>8,341</td>
<td>8,341</td>
</tr>
<tr>
<td>Vehicle</td>
<td>22,015</td>
<td>22,015</td>
</tr>
<tr>
<td>Less accumulated depreciation</td>
<td>59,535</td>
<td>59,535</td>
</tr>
<tr>
<td>Total property and equipment</td>
<td>$3,397</td>
<td>$10,424</td>
</tr>
</tbody>
</table>

Depreciation expense was $7,027 and $5,991 for the years ended June 30, 2008 and 2007, respectively.

4. Related Party Relationships

Northampton Survival Center, Inc.'s Executive Director is on the Board of Directors of the United Way that donated $45,855 and $36,906 to the Northampton Survival Center, Inc. for the years ended June 30, 2008 and 2007, respectively.

5. Temporarily Restricted Net Assets

Temporarily restricted net assets consisted of the following at June 30:

<table>
<thead>
<tr>
<th></th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transportation fund</td>
<td>$ 987</td>
<td></td>
</tr>
<tr>
<td>Building grant</td>
<td>10,000</td>
<td></td>
</tr>
<tr>
<td>Research grant</td>
<td>13,500</td>
<td></td>
</tr>
<tr>
<td>Donations for turkeys</td>
<td>122</td>
<td>$1,350</td>
</tr>
<tr>
<td></td>
<td>$24,609</td>
<td>$1,350</td>
</tr>
</tbody>
</table>

6. Concentrations

Northampton Survival Center, Inc. receives a significant portion of its revenue in the form of donated food. Donated food revenue as a percentage of total revenue was 60% and 63% for the years ended June 30, 2008 and 2007, respectively.
7. Donated Supplies and Services

Donated in-kind support consists of donated supplies and services which meet the recognition requirements described in Note 1. The value of donated supplies and services were the following for the year ended June 30:

<table>
<thead>
<tr>
<th></th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donated services</td>
<td>$4,750</td>
<td>$3,725</td>
</tr>
<tr>
<td>Donated advertising</td>
<td>2,500</td>
<td>4,700</td>
</tr>
<tr>
<td>Donated supplies and materials</td>
<td>12,860</td>
<td>15,380</td>
</tr>
<tr>
<td>Donated office and program space</td>
<td>7,300</td>
<td>7,300</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$27,410</td>
<td>$31,105</td>
</tr>
</tbody>
</table>

A number of unpaid volunteers have made significant contributions of their time to Northampton Survival Center, Inc. In accordance with the recognition criteria described in Note 1, the value of these services is not recorded in the financial statements.