The Northampton Survival Center
An Emergency Food Pantry and Referral Service for Hampshire County

ANNUAL REPORT
July 1, 2008 — June 30, 2009
A view of the Northampton Survival Center, Fall 2008

Volunteer Karen Latuchie sorting food donations in temporary garage space

Intake area, refurbished Spring 2009

Scene from the 2009 Post Office Food Drive

Building Fund donor Richard Moodie

Welcoming children's area, re-designed Spring 2009

Volunteer Shawn McManus at the 2009 Post Office Food Drive

Newly designed and expanded pantry shelves, November 2008

Fresh produce from Enterprise Farm on pantry shelves, the result of a local produce grant

Donations for Meadowbrook fire victims, stored in on-site PODS

Volunteer Genesis Mullins with NSC reusable cloth bag

Volunteer/intern space, Spring 2009

Photo Credits: NSC Staff
Board of Directors
October 2008 – October 2009

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Florence, MA

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Heidi Nortonsmith, Executive Director

Diane Meehan, Hilltown Pantry Director

Lisabeth Jasniewicz, Office Manager

Sarah Pease, Program Director

Maria Jimenez, Staff Assistant
OUR MISSION

The Northampton Survival Center strives to improve the quality of life for low-income individuals and families in Hampshire County by providing food and other resources with dignity and respect.

History of the Northampton Survival Center

The Northampton Survival Center opened in November of 1979 in the Parish Hall of St. John’s Episcopal Church on Elm Street. The initial funding for the Center came from a grant awarded through the Diocese’s Venture in Missions Project. The hard work, vision and dedication required to organize a food pantry came from area members of the religious and social services communities.

From the minute it opened its doors, the Survival Center fulfilled a long-standing need: distributing food to people in emergency situations and to help people with low-incomes who require assistance in making ends meet on a short term basis. Clothing and household items were available in the earliest days.

The goals of the organizers were threefold: to build a broad-based community support for the Center; to provide an adequate and dependable supply of food (pantry shelves were then stocked solely with donated food); and to find a permanent home. All three of these goals would eventually be realized. Achieving those objectives, however, would take a number of years -- years marked by periods of financial uncertainty and shortages of food and workers that threatened the existence of the Center.

The Early Years

The important role the volunteers would play in keeping the Survival Center open was clear from the very beginning. At first, the Center was run completely by volunteers. They worked in the pantry putting together food boxes with clients, gathered donated food, sorted clothing, and served on the board of directors. With growing numbers of people coming to the Center, the need for a paid part-time coordinator was quickly apparent. Two people were hired to share the job (joint salary $100 per month).

Six months after opening in May of 1980, the Center had a new home -- the basement of the old Vernon Street School in Northampton. Although roomy, the cellar location with its long flight of stairs proved impractical. And serving some 75 families a week was difficult and frustrating. There was never enough food for everyone who came.

In October of 1982, the Mayor of Northampton, David Musante, persuaded a local landlord to donate a rent-free space in the old St. Regis building at 76 Pleasant Street.
Once again, it was moving time for the Survival Center. While the move gave the Center more space -- and even an elevator for transporting food -- two things did not change: a shortage of money and the need for a dependable source of food. Compounding the growing difficulties was the lack of volunteers to keep the pantry operating.

By June of 1983, the Survival Center was in a crisis; it had lost its rent-free home on Pleasant Street -- a devastating and demoralizing blow for the barebones operation. The Board voted to close the Survival Center until more community support and dependable sources of food could be found.

The Growing Years

Five months later, in November of 1983, the Survival Center was back in business down the street at 441 Pleasant Street. At first, a small band of volunteers kept the operation alive. Fortified by a $2,000 grant from the Northampton City Council, the Center soon began taking steps toward becoming a more financially stable operation that was backed by wide community support. The Center achieved non-profit status, conducted its first fund-raising drive, and received its first Community Development Block Grant (federal money awarded by the City Council). Joining the Western Massachusetts Food Bank was a turning point in the Center's history. For the first time, the Survival Center had a dependable source of nutritious food. In 1985, the Northampton Survival Center became a member of the Hampshire Community United Way -- a ringing testimony to the progress the Center had made since its founding. During this period, the Center's first full-time program director was hired, and the carrot logo designed.

The Prospect Street Years

It took more than six years, but finally in January of 1986, the Survival Center had a secure and permanent home at 265 Prospect Street, a building donated by the City of Northampton. With the hard work and help of the volunteers and local business, the space was turned into a welcoming and attractive facility. As the number of persons served continued to grow, additional financial sources were needed to meet rising costs. Grants from Hampshire County Human Services, F.E.M.A (Federal Emergency Management Act), and donations from the town of Easthampton were added to contributions from individuals in the 15 communities whose residents are served by the Center. The annual Benefit Boogie, first held in March of 1988, brought supporters together to raise money and have fun. More and more organizations from every segment of the community, including schools and religious groups, showed their support of the Center's work through donations and conducting food collections throughout the year.

Now

The Center now distributes an average of 2,000 pounds of food every weekday, amounting to 574,785 pounds of food this past year. The Kids' Summer Food Program helps bridge the summer nutrition gap by distributing free food packages to eligible children who rely on subsidized school breakfast and lunch programs during the school year, and now provides food for over 35,000 meals to some of the neediest families in Hampshire County over the course of the summer.
Goals and strategies

Program Goal
Increase ability to meet client needs (Program Committee)

- Perform client needs assessment
- Assess quality and quantity of food and improve both
- Ensure that internal processes comply with our mission
- Identify best practices among other food pantries, including safety and security measures

Building Goal
Secure need-appropriate facility (Ad Hoc Building Committee)

- Explore:
  - Long-term lease at current location with opportunity to expand
  - Another free or low-cost space from the City
  - Free or inexpensive space from a developer
  - Free or inexpensive space from box stores as part of plan to enter the area
- Raise money to rent, buy, or build

Finance Goal
Improve financial stability (Finance and Development Committee)

- Develop “desired donors” pyramid
- Develop automatic giving plan
- Develop a system for building relationships with donors
- Revise, or increase the number of, annual fundraisers
- Review and revise direct mail solicitation strategy
- Grow the reserve funds (our net worth)

Board Goal
Improve Board development and effectiveness (Governance Committee)

- Develop program to orient and mentor new Board members
- Develop program to train existing Board members
- Analyze Board composition and assess gaps in demographics and skill sets
- Define the role of the Board and clarify Board and committee functions
- Refine procedures for Board and committee recruitment
- Analyze Board member skills, interests, and connections
- Institute evaluation procedures
Message from the President

In my President’s Message of 2008, I reported that the Northampton Survival Center gave out more food to more people in fiscal year 2008 than in any previous year. The following year saw increased financial hardship and widespread unemployment that touched most every individual. The troubled economy forced many local and national non-profit organizations to reduce their programs, layoff staff, or shutter their doors permanently. The NSC, on the other hand, remained open for business as usual – a beacon of hope during hard times.

As the need increased, so did the community’s awareness. The NSC experienced an unprecedented level of generosity in fiscal year 2009, with a 56% increase in annual revenue over 2008. Loyal donors, new donors, volunteers, staff, and even clients, prioritized their giving to help the NSC provide one of the most basic human needs – food security – and gave generously. The NSC received its single ever largest gift of $200,000.00 from a former volunteer. In addition to numerous other generous contributions, a winning lottery ticket worth $10,000.00 was donated by an anonymous friend. During a year when many non-profits downsized, the NSC expanded its food budget for fiscal year 2010, and planned an expansion of both the building and the program to allow the NSC to meet the community’s growing needs for years to come.

November 2009 marks the Northampton Survival Center’s 30th anniversary and a kick-off for our next 30 years of service. We are excited to roll out in November “30 Ways in 30 Days,” an initiative to promote 30 different ways that people can support the NSC – by making a gift, volunteering in the pantry, or attending a fundraiser, to name a few. The generosity and dedication of all our donors, volunteers and staff allow us to continue providing food and other resources with dignity and respect in furtherance of our mission. Looking towards the future, our Executive Director has developed a long-range vision that incorporates a more targeted approach to individual needs that will help us better support clients in their move towards independence whenever possible.

We have heard new clients picking up their first monthly allotment of food say they feel as though they “won the lottery.” While winning the lottery (or receiving a winning lottery ticket) is a long-shot, finding the NSC open for business five days a week is not. In order to be that reliable resource for the next 30 years, we must continually improve our program, raise more funds and make new friends – all to enable us to give out more food to more people, and better meet the growing needs of our clients and our community. It’s an exciting, and critical, time to be part of the NSC family.

With many thanks,
Miriam Krell Bourke
Board President
Executive Director's Report

Amidst the turmoil of an economically challenging year, a steady stream of clients turned to the Northampton Survival Center for help. An outpouring of community support enabled us to offer a greater quantity and quality of food, including fresh produce, to our neighbors in need.

Summary of trends, community support, and client services

In this year of economic meltdown, recession, and climbing unemployment, the Center was an exceptionally bustling place. At times, staff and volunteers felt as busy as they could ever recall, as in September when we served 21% more clients than we had the September before. Still, by the end of the year, we had not experienced a precipitous leap in our overall count of clients, for a number of complicated reasons. As it happens, our numbers had already been steadily increasing for most of the decade. This year was no exception, as we served 1,123 new clients who had not previously used our services. However, for those clients who had already been coming to us, their personal economies had become desperate enough to need emergency food assistance even before the national economic downturn. In these cases, even as their need increased, their ability to come to the Center as often as necessary (if at all) was often compromised by issues such as illness and lack of transportation.

The good news is that we experienced an outpouring of community support – with financial donations pouring in from those at every level of ability. Some regular donors decreased their usual gift from $10 to $5, but kept giving nonetheless. Others increased their donation level from $500 to $1,000, making note of the importance of our essential services at times like these. Still others made a first-time donation or signed up to volunteer if they couldn’t donate funds. In December, we opened the mail to find a winning $10,000 lottery ticket, anonymously donated. And our neighbor, Richard Moodie, became a patron of our building expansion project with an unprecedented $200,000 donation toward this effort.

The end result was most gratifying: We distributed 12% more food – 65,000 pounds more – to our clients at a time when they needed our support the most. Among these offerings were regular distributions of meat and a bounty of locally-grown produce of all colors and varieties.

Vision for the coming 30 years

Now in our 30th year of operation, we look ahead to the next 30 years and envision the Northampton Survival Center focusing on sustenance – supplying the necessities of life. Rather than striving to put the Center out of business in the next 30 years, we’ll focus on working with each client who comes to us during that time to get on their feet and move themselves past the need for our services.
In due course, all of our programs and policies will be evaluated against the sustenance principle: food offerings that include distributions of a variety of healthful items, many of them locally-produced, with education and training around shopping for and preparing meals economically; non-food distributions that focus on necessities such as personal care items and cooking supplies; and a sustainable, community-wide volunteer program that’s a model for and central to a community that cares for itself.

**Highlights of the year**

- We conducted a client needs assessment of 200 clients. Key findings showed:
  - Even with our help, only 25% of our clients are food secure.
  - 75% of our clients are food insecure with various levels of hunger.
  - More than 60% must choose between food and rent, mortgage or utilities.
  - More than 80% of clients skip meals from time to time.
  - 1 in 5 has skipped eating for a whole day, due to lack of food.

- A donation of beautiful new shelves, able to be stocked from behind, greatly improved our pantry efficiency and organization.

- The City of Northampton allowed us to expand slightly into an adjacent garage, enabling us to improve our food warehousing capabilities and hold our May 2009 Post Office Food Drive on site for the first time ever.

- We signed a new 30-year lease with the city, ensuring a continuity of our services from this familiar space. Further plans and agreements with the City of Northampton are already underway to allow the Center to expand into much-needed additional space.

- Volunteer participation at the Center reached an all-time high, with over 350 active volunteers helping us at one time or another during the year. We conducted focus groups with representative volunteers to improve our communication and coordination efforts with this extraordinary team.

- Accomplished film makers living in the community donated their time and expertise to producing a new DVD highlighting the NSC’s work.

- November 2008 saw us distributing 868 turkeys and gift cards for Thanksgiving – our highest volume ever.

- With the help of donated storage pods, we were able to collect community donations for the families displaced by a fire that demolished a local apartment building.

Heidi Nortonsmith
Executive Director
# Sources of funds in FY09

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<tr>
<th>Financial Support</th>
<th>FY 09</th>
<th>% in FY09</th>
<th>FY 08</th>
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<tr>
<td>Religious</td>
<td>$17,672</td>
<td>3%</td>
<td>$11,129</td>
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<tr>
<td>Civic, Schools, Business</td>
<td>$23,721</td>
<td>4%</td>
<td>$22,184</td>
</tr>
<tr>
<td>Event Advertising</td>
<td>$1,000</td>
<td>&gt;1%</td>
<td>$21,378</td>
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<tr>
<td>Individuals</td>
<td>$236,605</td>
<td>40%</td>
<td>$135,957</td>
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<tr>
<td>Grants</td>
<td>$128,715</td>
<td>22%</td>
<td>$126,335</td>
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<tr>
<td>Miscellaneous/losses</td>
<td>($21,002)</td>
<td>(3%)</td>
<td>($941)</td>
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<tr>
<td>Building Fund Gifts</td>
<td>$200,000</td>
<td>34%</td>
<td>$10,000</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>$586,711</td>
<td>100%</td>
<td>$326,042</td>
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**Sources of funds in FY09**

- Individuals
- Civic, Schools, Business
- Religious
- Event Advertising
- Building Fund Gifts
- Grants
### Sources of food in FY09

#### Community Food Donations (lbs)

<table>
<thead>
<tr>
<th></th>
<th>FY 09</th>
<th>% in FY09</th>
<th>FY 08</th>
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</thead>
<tbody>
<tr>
<td>Religious</td>
<td>23,367</td>
<td>13%</td>
<td>27,400</td>
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<tr>
<td>Schools</td>
<td>9,374</td>
<td>5%</td>
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<tr>
<td>Business</td>
<td>92,602</td>
<td>50%</td>
<td>72,791</td>
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<tr>
<td>Civic</td>
<td>11,635</td>
<td>6%</td>
<td>10,700</td>
</tr>
<tr>
<td>Post Office Food Drive</td>
<td>27,566</td>
<td>15%</td>
<td>19,051</td>
</tr>
<tr>
<td>Individuals</td>
<td>21,301</td>
<td>11%</td>
<td>18,350</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td>185,845</td>
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<td>156,616</td>
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#### Other Sources of Food (lbs)

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<th>% in FY09</th>
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<tr>
<td>USDA (free)</td>
<td>101,523</td>
<td>23%</td>
<td>52,328</td>
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<tr>
<td>Food Bank (free)</td>
<td>180,909</td>
<td>42%</td>
<td>166,744</td>
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<tr>
<td>Free Food Sub-Total</td>
<td>282,432</td>
<td>65%</td>
<td>219,072</td>
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<td><strong>TOTAL</strong></td>
<td>435,705</td>
<td>100%</td>
<td>384,306</td>
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**Sources of Food in FY09**

- USDA (free)
- Food Bank (free)
- Food Bank Purchases
- Retail Purchases
- Purchased Food Sub-Total
- Religious
- Schools
- Business
- Civic
- Post Office Food Drive
- Individuals
Client Demographics in FY09

### NUMBER OF CLIENTS SERVED

<table>
<thead>
<tr>
<th></th>
<th>Northampton Pantry</th>
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<th>Hilltown Pantry</th>
<th></th>
<th>Total</th>
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<tr>
<td></td>
<td>Households</td>
<td>Individuals</td>
<td>Households</td>
<td>Individuals</td>
<td>Households</td>
<td>Individuals</td>
</tr>
<tr>
<td>FY09</td>
<td>1,844</td>
<td>3,866</td>
<td>120</td>
<td>279</td>
<td>1,964</td>
<td>4,145</td>
</tr>
<tr>
<td>FY08</td>
<td>1,770</td>
<td>3,842</td>
<td>112</td>
<td>250</td>
<td>1,882</td>
<td>4,092</td>
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<tr>
<td>%change since FY08</td>
<td>4%</td>
<td>1%</td>
<td>7%</td>
<td>12%</td>
<td>4%</td>
<td>1%</td>
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### NUMBER OF TIMES OUR CLIENTS VISITED US

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<tr>
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<td>Individuals</td>
<td>Households</td>
<td>Individuals</td>
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<tr>
<td>FY09</td>
<td>8,040</td>
<td>17,869</td>
<td>1,125</td>
<td>2,512</td>
<td>9,165</td>
<td>20,381</td>
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<tr>
<td>FY08</td>
<td>7,656</td>
<td>17,098</td>
<td>1,221</td>
<td>2,653</td>
<td>8,877</td>
<td>19,751</td>
</tr>
<tr>
<td>%change since FY08</td>
<td>5%</td>
<td>5%</td>
<td>-8%</td>
<td>-5%</td>
<td>3%</td>
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### NEW CLIENTS SERVED

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<td>Individuals</td>
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<tr>
<td>FY09</td>
<td>553</td>
<td>1,064</td>
<td>27</td>
<td>59</td>
<td>580</td>
<td>1,123</td>
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<tr>
<td>FY08</td>
<td>575</td>
<td>1,071</td>
<td>25</td>
<td>65</td>
<td>600</td>
<td>1,136</td>
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<tr>
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<td>-4%</td>
<td>-1%</td>
<td>8%</td>
<td>-9%</td>
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<td>-1%</td>
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### GENDER

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<tr>
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<td>% of clients</td>
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<td>% of clients</td>
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<td>% of clients</td>
</tr>
<tr>
<td>Male</td>
<td>1,820</td>
<td>47%</td>
<td>129</td>
<td>46%</td>
<td>1,949</td>
<td>47%</td>
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<tr>
<td>Female</td>
<td>2,046</td>
<td>53%</td>
<td>150</td>
<td>54%</td>
<td>2,196</td>
<td>53%</td>
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<tr>
<td>Total Clients</td>
<td>3,866</td>
<td>100%</td>
<td>279</td>
<td>100%</td>
<td>4,145</td>
<td>100%</td>
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### AGE

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<td>% of clients</td>
</tr>
<tr>
<td>Children 0 - 12</td>
<td>865</td>
<td>22%</td>
<td>47</td>
<td>17%</td>
<td>912</td>
<td>22%</td>
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<tr>
<td>Teens 13 - 17</td>
<td>382</td>
<td>10%</td>
<td>26</td>
<td>9%</td>
<td>408</td>
<td>10%</td>
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<tr>
<td>Adults 18 - 64</td>
<td>2,396</td>
<td>62%</td>
<td>150</td>
<td>54%</td>
<td>2,546</td>
<td>61%</td>
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<tr>
<td>Adults 65+</td>
<td>223</td>
<td>6%</td>
<td>56</td>
<td>20%</td>
<td>279</td>
<td>7%</td>
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<tr>
<td>Total Clients</td>
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<td>100%</td>
<td>279</td>
<td>100%</td>
<td>4,145</td>
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### ETHNICITY

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<tr>
<td>Asian</td>
<td>44</td>
<td>1%</td>
<td>0</td>
<td>0%</td>
<td>44</td>
<td>1%</td>
</tr>
<tr>
<td>Native American</td>
<td>20</td>
<td>1%</td>
<td>9</td>
<td>3%</td>
<td>29</td>
<td>1%</td>
</tr>
<tr>
<td>Caucasian</td>
<td>2,658</td>
<td>69%</td>
<td>268</td>
<td>96%</td>
<td>2,926</td>
<td>71%</td>
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<tr>
<td>Hispanic</td>
<td>832</td>
<td>22%</td>
<td>832</td>
<td>20%</td>
<td>832</td>
<td>20%</td>
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<td>African American</td>
<td>214</td>
<td>6%</td>
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<td>214</td>
<td>5%</td>
</tr>
<tr>
<td>Other</td>
<td>98</td>
<td>3%</td>
<td>100</td>
<td>2%</td>
<td>100</td>
<td>2%</td>
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<td>279</td>
<td>100%</td>
<td>4,145</td>
<td>100%</td>
</tr>
</tbody>
</table>
## Number of Clients Served

<table>
<thead>
<tr>
<th>Towns</th>
<th>Northampton</th>
<th>Goshen</th>
<th>Both Sites</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td># of Households</td>
<td># of Individuals</td>
<td># of Households</td>
</tr>
<tr>
<td>Northampton</td>
<td>982</td>
<td>1988</td>
<td>25</td>
</tr>
<tr>
<td>Easthampton</td>
<td>379</td>
<td>853</td>
<td>25</td>
</tr>
<tr>
<td>Chesterfield</td>
<td>10</td>
<td>25</td>
<td>1%</td>
</tr>
<tr>
<td>Cummington</td>
<td>8</td>
<td>23</td>
<td>1%</td>
</tr>
<tr>
<td>Goshen</td>
<td>7</td>
<td>14</td>
<td>&lt;1%</td>
</tr>
<tr>
<td>Hadley</td>
<td>46</td>
<td>108</td>
<td>3%</td>
</tr>
<tr>
<td>Hatfield</td>
<td>48</td>
<td>97</td>
<td>3%</td>
</tr>
<tr>
<td>Plainfield</td>
<td>2</td>
<td>5</td>
<td>&lt;1%</td>
</tr>
<tr>
<td>South Hadley</td>
<td>77</td>
<td>211</td>
<td>5%</td>
</tr>
<tr>
<td>Southampton</td>
<td>42</td>
<td>102</td>
<td>3%</td>
</tr>
<tr>
<td>Westhampton</td>
<td>17</td>
<td>40</td>
<td>1%</td>
</tr>
<tr>
<td>Williamsburg</td>
<td>32</td>
<td>71</td>
<td>2%</td>
</tr>
<tr>
<td>Worthington</td>
<td>8</td>
<td>19</td>
<td>&lt;1%</td>
</tr>
<tr>
<td>Homeless</td>
<td>122</td>
<td>168</td>
<td>4%</td>
</tr>
<tr>
<td>Subtotals</td>
<td>1,780</td>
<td>3,724</td>
<td>96%</td>
</tr>
<tr>
<td>Other communities</td>
<td>64</td>
<td>142</td>
<td>4%</td>
</tr>
<tr>
<td>Grand Totals</td>
<td>1,844</td>
<td>3,866</td>
<td>100%</td>
</tr>
<tr>
<td>Towns</td>
<td># of Household Visits</td>
<td># of Individual Visits</td>
<td>% of individual visits by town</td>
</tr>
<tr>
<td>-------------</td>
<td>------------------------</td>
<td>------------------------</td>
<td>--------------------------------</td>
</tr>
<tr>
<td>Northampton</td>
<td>4,520</td>
<td>9,441</td>
<td>53%</td>
</tr>
<tr>
<td>Easthampton</td>
<td>1,652</td>
<td>4,077</td>
<td>23%</td>
</tr>
<tr>
<td>Chesterfield</td>
<td>40</td>
<td>115</td>
<td>1%</td>
</tr>
<tr>
<td>Cumington</td>
<td>30</td>
<td>76</td>
<td>&lt;1%</td>
</tr>
<tr>
<td>Goshen</td>
<td>29</td>
<td>81</td>
<td>&lt;1%</td>
</tr>
<tr>
<td>Hadley</td>
<td>236</td>
<td>595</td>
<td>3%</td>
</tr>
<tr>
<td>Hatfield</td>
<td>271</td>
<td>553</td>
<td>3%</td>
</tr>
<tr>
<td>Plainfield</td>
<td>2</td>
<td>5</td>
<td>&lt;1%</td>
</tr>
<tr>
<td>South Hadley</td>
<td>397</td>
<td>1,153</td>
<td>6%</td>
</tr>
<tr>
<td>Southampton</td>
<td>198</td>
<td>576</td>
<td>3%</td>
</tr>
<tr>
<td>Westhampton</td>
<td>64</td>
<td>175</td>
<td>1%</td>
</tr>
<tr>
<td>Williamsburg</td>
<td>131</td>
<td>290</td>
<td>2%</td>
</tr>
<tr>
<td>Worthington</td>
<td>17</td>
<td>32</td>
<td>&lt;1%</td>
</tr>
<tr>
<td>Homeless</td>
<td>376</td>
<td>537</td>
<td>3%</td>
</tr>
<tr>
<td>Subtotals</td>
<td>7,963</td>
<td>17,706</td>
<td>99%</td>
</tr>
<tr>
<td>Other</td>
<td>77</td>
<td>163</td>
<td>1%</td>
</tr>
<tr>
<td>Grand Totals</td>
<td>8,040</td>
<td>17,869</td>
<td>100%</td>
</tr>
</tbody>
</table>
## Food Received in FY09 (in pounds)

<table>
<thead>
<tr>
<th>DONATED FOOD (75% of total food received)</th>
<th>PURCHASED FOOD (25% of total food received)</th>
<th>TOTAL RECEIVED</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Pounds</strong></td>
<td><strong>Food Bank</strong></td>
<td><strong>Food Bank KSFP</strong></td>
</tr>
<tr>
<td>Community</td>
<td>185,845</td>
<td>101,426</td>
</tr>
<tr>
<td>MEFAP via Food Bank</td>
<td>102,328</td>
<td>6%</td>
</tr>
<tr>
<td>MEFAP KSFP via Food Bank</td>
<td>8,290</td>
<td></td>
</tr>
<tr>
<td>USDA via Food Bank</td>
<td>101,523</td>
<td></td>
</tr>
<tr>
<td>Food Bank Farm</td>
<td>59,438</td>
<td></td>
</tr>
<tr>
<td>10,853</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Food Received in FY09

- **Community Donations**
- **Food Bank Donations**
- **Government & Food Bank Donations**
- **Retail purchases**
# Food Distributed in FY09  (in pounds)

<table>
<thead>
<tr>
<th>Monthly &amp; Weekly Food Distribution</th>
<th>Kids' Summer Food Package</th>
<th>USDA Food</th>
<th>Total Distributed to Clients</th>
<th>Reallocated &amp; Unusable Food *</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northampton Site</td>
<td>377,156</td>
<td>46,160</td>
<td>87,597</td>
<td>510,913</td>
</tr>
<tr>
<td>Goshen Site</td>
<td>45,119</td>
<td>4,259</td>
<td>14,494</td>
<td>63,872</td>
</tr>
<tr>
<td>TOTALS</td>
<td>422,275</td>
<td>50,419</td>
<td>102,091</td>
<td>574,785</td>
</tr>
<tr>
<td>Percent</td>
<td>73%</td>
<td>9%</td>
<td>18%</td>
<td>100%</td>
</tr>
</tbody>
</table>

* "Reallocated and Unusable" food includes foods redistributed to other local feeding programs, past-fresh produce shared with local farmers, and expired or unsafe foods that were destroyed.
Organizations that supported us with food, in-kind donations/services, or financial support throughout the year

Able Copier Service
Academy of Music
Alternative Recycling Systems
American Legion Auxiliary Post 236
Anne T. Dunphy School
Annunciation Church
Architects Inc.
Artisan Gallery
Bart's Ice Cream
Bay State Machine Co.
Bean Path Farm
Beit Ahavah
Benjamin Company
Berkshire Design Group, Inc.
Berkshire Trails Elementary School
Best Buy Children's Foundation
Big Y Supermarket
Blessed Sacrament Church
Blessed Sacrament Rectory
Blue Heron Restaurant
Borawski Insurance
Borawski Real Estate & Co., Inc.
Boy Scouts of America
Boy Scouts Troop 710
Branch 64
Bread Euphoria
Bridge Street School
Brockway-Smith Company
Brookfield Farm
Brown Bag of Chesterfield
Brownie Troop #33
Cage-Wiley & Co., Inc.
Center for International Studies
Center for Public Interest Research, Inc.
Chesterfield First Congregational Church
Chesterfield Grange #83
Chicago Community Foundation
Christ United Methodist Church
Christy Knox Studio
Circa
City of Easthampton
City of Northampton
Clarke School for the Deaf
Coca Cola Associates
Coca-Cola Bottling Company of Greenfield
Coca-Cola Bottling of New England
Coca-Cola of North America
College Church
Collins Electric Co.
Community Foundation of Western Massachusetts
Community Gardens
Congregation B'nai Israel
Connecticut Valley Superintendents Round Table
Cool Rides
Cooley Dickinson Hospital
Cooper's Corner
Core Solutions Group, Inc.
Corinucopia
Crabapple Farm
CT Valley Superintendents Round Table
Cub Scout Pack 118
Cub Scout Pack 705
Cummingston Supply, Inc.
Cummingston Village Congregational Church
Curves
Daisy Troop 126
Dechen's Cleaning Service
Dolphin Day Care
E.A. Ford Consulting
Eastside Grill
Edwards Church
Eileen Fisher
El Jardin Bakery
Electralarm
Enterprise Farm
Esselon Café
Every Pet's Dream
Eye Physicians of Northampton
Fazzi Associates
First Baptist Church
First Church of Christ
First Church of Christ Scientist
First Churches
First Congregational Church of Chesterfield
First Congregational Church of Goshen
First Congregational Church of Hatfield
First Congregational Church of Southampton
First Congregational Church of Williamsburg
First Congregational Church of Worthington
Fix Pilates
Flightstar, Inc.
Florence Community Band
Florence Congregational Church
Florence Savings Bank
Florence Swimming Pools, Inc.
Fly for Food
Flyswatter, Inc.
Food Bank Farm
Forbes Library
Fort Hill Preschool
Fortnightly Club
Franklin Hampshire Office DMR
Free Press
Friends of Kollmorgen
Gabreil Amadeus Cooney Photography
Galesi Family Foundation
Organizations that supported us with food, in-kind donations/services, or financial support throughout the year

Gan Keshet Preschool
Girl Scout Troop #126
Goosefoot and Garlic Farm
Goshen Brownies
Goshen Congregational Church
Goshen Firefighters Association, Inc.
Goshen Women's Club
Grace House
Granby High School
Graphic Printing
Gray Dog's Farm
Green Meadow Farms
Hammond Acres Club, Inc.
Hampshire College
Hampshire Council of Governments
Hampshire County 4-H Cattle Club
Hampshire Educational Collaborative
Hampshire Regional High School
Hampshire-Hampden County Assessors Assn.
Hampton Court Apts
Happy Valley
Hartsbrook School
Harvest Farm of Whately
Hatfield Firefighters Association
Haydenville Congregational Church
Haydenville Ladies Aid Society
Heart of the Valley Chorus
HEC Academy
Helping Hand Society
Hilltown 6 Potters
Hilltown CDBG
Hilltown Community Development Block Grant
Hilltown Hoppers
Holmes Studio of Dance, Music and Wellness
Holyoke Hospital Medical Center
Hungry Ghost
Intervale Farm
J. Zimmerman Charitable Lead
J.F.K. Middle School
Jackson Street School
Jagfly Hosting
Joia Beauty
Jones Group Realtors
Kahn Institute
Kathy's Family Soap
Kelly's
Kentucky Fried Chicken
King Auto Body, Inc.
Kirsch Leuchs Consulting
Kitchen Gardener
Kitchen Table
Lander Grinspoon Academy
Larry Allard Plumbing & Heating Co.
Lathrop Community: Northampton & Easthampton
Laurel Park Association
Law Office of Attorney Michael Hooker
Law Office of John P. DiBartolo, Jr.
Lay Fraternity of St. Dominic
Leeds Boy's Book Group
Lisa Van Gordon d'Errico, Esq.
Listons Bar and Grill
Market Masters-Legal
Market Street Research
MassMutual Financial Group
MassPIRG UMass
McCutcheon Construction
Meadowlark Day Care
Media Education Foundation, Inc.
Montessori School of Northampton
My Hats
National Association of Letter Carriers
National Philanthropic Trust
New Century Theater
New Hingham School
Niles Howard, Attorney at Law
Nonotuck Community School
Northampton Association of School Employees
Northampton Coffee
Northampton Community Development Block Grant
Northampton Coop Vacation Bible School
Northampton Friends Meeting
Northampton High School
Northampton Lumber
Northampton Public Schools
Northampton Radiologic Association
Northampton Rotary Club
Northampton Soccer Club
Northampton Wellness Association
Northeast Program
Notre Dame
Office of Peter Frothingham
Old Creamery Grocery and Deli
Old School Baking
Only One Red Hat
Ostberg & Associates
Our Lady of the Hills
Packard's
Panera Bread
Paul & Elizabeth's
Pease and Gay Funeral Service, Inc.
Peter Rayton Logging
Pioneer Contractors
Pioneer Valley Cardiology
Pioneer Valley Insurance Group
Pioneer Valley Transportation Authority
Pittsburgh Foundation
Organizations that supported us with food, in-kind donations/services, or financial support throughout the year

Preservation of Affordable Housing, Inc.
Pride Promotions
Quaker Oats Company
R. H. Cornwell School
R.K. Finn Ryan Road Elementary School
R.K. Lumber
Random House, Inc.
Red Fire Farm
River Valley Market
Riverside Industries, Inc.
Rosenberg Committee
Rugg Lumber
Sacred Heart Church
Safe Passage
Saltbox Bed & Breakfast
Salvation Army
Sangha Farm
Select Equity Group, Inc.
ServiceMaster of Northampton-Amherst
Shelburne Falls Coffee Roasters
Shelter Sunday
Side Street Cafe
Sierra Grille
Skera Gallery
Smith Academy
Smith College
  Botanical Gardens Volunteers
  Campus School
  Center for Early Childhood Education
  Community Service Organization
  Office of Admissions
  Office of College Relations
Smith Glass & Mirror Inc.
Smith Vocational High School
Soup to Nuts Construction Corp.
Southampton Congregational Church
Southampton Women's Club
Sport Aviation, LLC
St. John's Cantius Church
St. John's Episcopal Church
St. Mary's Church
St. Mary's of the Assumption
St. Peter's Lutheran Church
St. Philip's Episcopal Church
Starbucks
State Police Barracks
State Street Fruit Store
Steve Lewis Subaru
Stonepool Pottery
Sunnyside Child Care
Super Stop & Shop
Tavern on the Hill
TD Banknorth

Telephone Pioneers
Temp-Pro, Inc.
The Connotations
The Gleaning Project
Trader Joe's
Truninger Financial Services, LLC
Tuesday Afternoon Bridge Club
Twenty Six Letters
U.A.W. Local 2322
UFCW Union Local 1459
UMass Amherst Fine Arts Department
UMass Fine Arts Center
UMass Five College Credit Union
Unitarian Society of Northampton
United Way of Central and Northeastern Connecticut
United Way of Hampshire County
United Way of Pioneer Valley
University Without Walls
Valley Green Feast
Valley Medical Group
Valley Motorsports, Inc.
Viva! Fresh Pasta Co.
VNA & Hospice of Cooley Dickinson
W.A. Berry & Son, Inc.
Walden Asset Management
Walden Behavioral Care
Walmart
Webber & Grinnell
Webs - America's Yarn Store
Weight Watchers of Easthampton
Welch Law Office
West Cummington Congregational Church
Western Massachusetts Hospital
Westhampton Congregational Church
Westhampton Council on Aging
Westhampton Elementary School
Whalen's Stationers & Office Furniture Co.
Whole Foods
William E. Norris Elementary School
Williamsburg First Congregational Church
Williamsburg Libraries
Williamsburg Pharmacy
Williston Northampton School
Woodstar Cafe
Worthington Boy Scouts Troop # 710
Worthington Congregational Church
Worthington Health Center
Write From The Heart
Xeric Foundation
Yoga for Well-Being
The Northampton Survival Center is incredibly grateful to its extraordinary team of volunteers in FY09...

Aaron Sarvet
Addy Ayres
Aidan Holloway-Bidwell
Aiden Winn
Akeen Johnston
Alan Seewald
Alex Davis
Alexx Campbell
Alice Tilton
Alicia Saxe
Aline Davis
Alisa Hartle
Allie Kellogg
Allie Zashin-Jacobson
Alysa Saykin
Amanda Arbeitman
Amanda Bernhard
Amanda Lapahie
Amy Cohen
Amy Jackendoff
Amy Melzer
Amy Metzger
Amy Stevens
Ana & Jenny Bonilla
Ana Baustin
Andrew Berger
Andrew Mierzwa
Andy Marrero
Angela Lane
Ann Satkowski
Ann Bracchi
Ann Caplan
Anna Dziok
Annabelle Ford
Anne Heston
Anne Keppler
Annelise Martin
Annie Paradis
Arlene Harry
Ashley Amon
Ashley Novak
Barbara Rose Spierer
Becca Warren
Becky Ross
Ben Davis
Ben Naismith
Ben Shulman-Reed
Bess Detmold
Beth Firmin
Betsy Siersma
Betsy Yount
Betty von Klemperer
Bill Ames
Bill Hyland
Bob Rundquist
Bob & Gregory Shute
Bob Adams
Bob Carroll
Bob Stewart
Bobbe O'Brien
Boude Moore
Braeden Reinhart
Brandeis Alums
Brenda Boyle
Brian Carey
Brielle Dickert
Bruce Harrison
Bruce Sylvia
Buju Dasgupta
Burns Maxey
Caitlin Bosco
Carl Erickson
Carmen Junno
Carol Anderson
Carol Carson-Reinhart
Carol Dziok
Carol Melin
Caron LaBrecque
Casey Adams
Catherine Campoverde
Cathy Rimby
Charlie Davies
Charlie Healy
Chelsea Corbett
Chinh Nguyen
Chip Kaufman
Chris Parrish
Christalena Hughmanick
Christie Hedgepath
Christine Smith
Christmas McCain
Christopher Clayton
Cindi Pergantides
Cindy Furtak
Colin Grinnell
Craig Bell
Cristina Gutowski
Cyndi Murphy
Cynthia Haskell
Dale Williams
Dan & Sandy Houghton
Dan Felton
Daniel Scarnecchia
Dashiel Renand
David Konowitch
Dawn Faucher
Dawn Scheckman
Debi Bird
Debra Horton
Diana Healy
Diane Williams
Dianne Mitchell
Dick & Shirley Liebl
Dick Newman
Don Dupes
Doug Lowing
Douglas Hegeman
Dylan Otto
Dylan Tomalin
Ed West
Elayne Vogel
Eleanor Cook
Eleanor & Peter Jones
Elena DeJesus
Elena Reinhardt
Elise Shulman-Reed
Elizabeth Huley
Ellen Carlino
Ellen Wall & Family
Ellyn Schmidt
Elsie Newman
Emily Lap
Emma Cutler
Emory Ford
Eric Stahlberg
Erica & Sam Teece
Ethel Poindexter
Eugene Toczydlowski
Eva Parrish
Eva Kiczkowski
Eve Gouty
Florence & Walter Haas
Fran Thibault
Fran Vollmann
Frank Roberts
Fred Stubbs
Gabriel Cooney
The Northampton Survival Center is incredibly grateful to its extraordinary team of volunteers in FY09...

Gail Evans
Genesis Mullins
George Kriebel
Gerald & Shirley Cox
Gillian Andrews
Ginger Musto
Ginny Gillenwaters
Girl Scout Troop 386
Gizem Ozcelik
Gloria Vicente
Goda Trakumaite
Greg D’Unger
Gwen Agna
Haley Millsark
Hank Atwood
Hannah Chandler
Hannah Chason
Hannah Morehouse
Hannah Reckhow
Hannah Zimmerman
Harper Hinard
Hayat Abuza
Hayley Spizz
Helen Dupes
Helen Scharber
Irene Lamson
J.P. Chandler
Jack Bott
Jackie Essa
Jackie Schrauger
Jacob Goldman
James Hoestine
Jane Kaufman
Jane Lynne Howe
Janice Irvine
Jay Hendricks
Jean Clark
Jeanne Manley-Trawick
Jeannine Clark
Jeff Barron
Jeff Post
Jenn Donais
Jenn Faller
Jenna Messer
Jennifer Ritz
Jennifer Schmitt
Jenny Bender
Jeremy Gardner
Jesse Coulon
Jesse Ross-Silverman
Jessie Bierwert
Jim Mueller
Jim Palermo
Jim Tripp
Joan Rubin
Joel Bien
John Bosco
John Chaiyason
John Degnan
John DiBartolo, Jr.
John Howard
John O’Sullivan
John Pickard
John Savage
Josh Hirschman
Juan Carlos Aguilar
Judy Wolf
Julia Sullivan
Julie Counter
Julie Lohr
Julie Washburn
Justine Bortram
Karen Cox
Karen Latuchie
Karissa Lucchesi
Kate Carlson
Kate Collins
Kate Simmons
Kathy Forrest
Kathy Teece
Kathy Winkler
Kelly & Jeff Palm
Kelly Davis
Kelly Erwin
Kelly Ho
Kelly Junno
Ken Gordon
Kendra Edmonds
Kim Mix
Kimberly Haskell
Kingsley Sullivan
Krystal Collier
Kyla Ferguson
Laura Barrus
Laura Bergantino
Laura Gardner
Lauren Howe
Leah Heyman
Leah Hirschman
Lee Anne Musante
Lee, Anya & Eli Spector
Leela Riesz
Lily Caruso
Linda Constantino
Linda Graves
Linda Putnam
Linda Sharkey
Linda Weeks
Lisa Howe
Lisa Jenike
Lisa Jones
Lisa Thwing
Liz Roberts
Lois Ahrens
Lois Hawkey
Lori Hathaway
Louise Flynn
Lucy Casale
Luke Murphy
Maggie Barron
Maggie DeVecchi
Mally O’Hare
Marcos Mercado
Mardi Abuza
Marguerite Suozzo-Gole
Maria Sperduti
Mariel Norris
Marina Oriel
Mark Carmien
Martha Jo Sargent
Martha, Emily, & Phoebe Hopkins
Martin Moynihan
Marty Walder
Mary Ann Loux
Mary Challet
Mary Ferrara
Mary McCarthy
Mary Risley
Mary Stanton
Mary Webber
Marylou & Charlie Burgess
Matt Dzioł
Matt Smith
The Northampton Survival Center is incredibly grateful to its extraordinary team of volunteers in FY09...

Matt Vayda
Matthew Long
Maureen Moore
Maya Jacob
Meg Grant
Melinda Melycher
Melissa Goulet
Michael Bachand
Michael Filas
Michael Lentner
Michael White
Miguel Bonet
Mike & Terry Robbins
Mildred Allenchey
Miriam Krell Bourke
Mo Moore
Monika Williard
Morey Phippen
Nan Walsh
Nancy Anson
Nancy Vega
Nathan Mize
Nathanael Miksis
Nicky Diaz
Nico Bivona
Nino Bracci
Nola Reinhardt
Norma Bodon
Nyida & Joseph Weeks
Olivia Casterza
Oscar DePena
Owen West
Pam Fitzpatrick
Patrick Gregory
Patrick Regan
Patt Gajda & Troop 286
Patty, Emily, & Jack DiBartolo
Peg Johnson
Peg Scott
Peter Brown
Peter Rakelbusch
Peter Rowe
Peter Scherff
Phil & Anica Huyser
Phil Lawrence
Phoebe Jones
Quinn Nortonsmith
Rabbi Justin David
Rachel Szostak
Rayanne Shaw
Rebecca Neimark
Rebekah Mekler
Reed Schimmelfing
Reid Kotlas
Renee Hembrough
Renee Neuner
Richard Loomis
Rob Astor
Robert Abuza
Robin & Kaylee Francis
Robin Sillars
Roger Brown
Ron Terren
Ryan Pickard
Sam Sarvet
Sam Smith
Sammy Brown
Sammy Rahad
Sandra Rossi
Sandra Uberbacher
Sara Sandstram
Sara Sullivan
Sarah Karol
Sarah Kulig
Sarah Bourbeau
Sarah Creighton
Sarah Osgood
Sarah Tyrrell
Scott Plantier
Sean O'Connell
Seth Shulman
Shannon Baziluke
Sharon Mitchell
Sharon Moulton
Shauneen Kroll
Shawn McManus
Sherry McGuire
Shira Lynn
Shirlee Hartley
Simon Lee
Sokah Marrew
Stacey Moyer
Stacey Steinbach
Stacie Goeltz
Stan Schreyer
Stephanie Banach
Steve Fitzek
Steve Winn
Steven Gong
Stevie Bergman
Susan Moore
Susan Waterman
Susan R. Ford
Suzane Smith
Suzanne Walker
Sydney O'Leary
Teresa Kenyon
Thea Newell
Tia Novak
Tim Parent
Timothy A. Giza
Tom Chang
Tom Johnson
Tom Mazuch
Toni Rickles
Topaz Novak
Travis Weitzman
Trish Weed
Ty Power
Tyler MacDonald
Tzipora Lederman
Valerie Pennington
Victor Tonioli
Virginia Schulman
Wendy Wilcox
Willie Matteson
Yvonne Gemme
Zach Heywood
Zachary Senchuk
Zev Hirranandani
Organizational Chart for the Northampton Survival Center

Board of Directors

Responsibilities:
- Establish policy
- Hire Executive Director

Executive Director

Responsibilities:
- Banking and financial activities
- Fundraising and overseeing all fundraising activities
- Networking and public relations with community organizations and local governments
- Hire and supervise Program Director, Hilltown Pantry Director, and Office Manager
- Computer upkeep and maintenance
- Repairs and maintenance of Center
- Organize and coordinate administrative functions of Center
- Network with staff from other agencies in the community and act as an advocate for the Center and its clients

Program Director

Responsibilities:
- Do client intake and maintain client database
- Prepare monthly reports for other agencies and for Board
- Oversee procurement and distribution of food and clothing
- Hire Staff Assistant in cooperation with Executive Director
- Supervise Staff Assistant
- Train and supervise volunteers to help with Center’s programmatic and non-fundraising operation
- Work closely with the Board’s Program Committee
- Oversee food inventory of the Center’s Pantry
- Shop and pick up food and commodities at supermarkets and the Food Bank

Hilltown Pantry Director

Responsibilities:
- Direct weekly activities and operations of the Hilltown Pantry
- Coordinate and supervise pantry volunteers
- Oversee procurement and distribution of food and other items
- Network with other agencies and the community on behalf of the Hilltown Pantry

Office Manager

Responsibilities:
- Client intake when Program Director is unavailable
- Perform all clerical duties
- Enter data and maintain all donor lists
- Generate thank you letters and other correspondence
- Assist with bank deposits
- Coordinate volunteers for pantry and other duties
- Answer telephones and cover office when Executive Director is unavailable
- Coordinate annual Volunteer Appreciation Dinner

Staff Assistant

Responsibilities:
- Coordinate clothing distribution
- Coordinate pantry stocking
- Serve as receptionist in the pantry
- Translate for Spanish-speaking people
- Maintain cleanliness of the Center
- Assist Program Director and other staff with special projects
To the Board of Directors
Northampton Survival Center, Inc.
Northampton, Massachusetts

Independent Auditors' Report

We have audited the accompanying statement of financial position of Northampton Survival Center, Inc. (a non-profit corporation) as of June 30, 2009, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Organization’s June 30, 2008 financial statements and, in our report dated December 18, 2008, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Northampton Survival Center, Inc. as of June 30, 2009, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Boisselle, Morton & Associates, LLP

November 6, 2009
NORTHAMPTON SURVIVAL CENTER, INC.
Statement of Financial Position
June 30, 2009 (with comparative totals for June 30, 2008)

### Assets

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$366,324</td>
<td>$73,639</td>
</tr>
<tr>
<td>Other receivable</td>
<td>3,020</td>
<td></td>
</tr>
<tr>
<td>Food inventory</td>
<td>82,699</td>
<td>46,010</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>2,539</td>
<td>2,285</td>
</tr>
<tr>
<td>Investments - Community Foundation</td>
<td></td>
<td>90,750</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>1,204</td>
<td>3,397</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$455,786</td>
<td>$216,081</td>
</tr>
</tbody>
</table>

### Liabilities and Net Assets

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$5,272</td>
<td>$13,504</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>8,705</td>
<td>9,785</td>
</tr>
<tr>
<td>Total Liabilities</td>
<td>13,977</td>
<td>23,289</td>
</tr>
</tbody>
</table>

### Net Assets

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>249,737</td>
<td>168,183</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>192,072</td>
<td>24,609</td>
</tr>
<tr>
<td>Total Net Assets</td>
<td>441,809</td>
<td>192,792</td>
</tr>
</tbody>
</table>

**Total Liabilities and Net Assets**

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td>$455,786</td>
<td>$216,081</td>
</tr>
</tbody>
</table>

The accompanying notes are an integral part of these financial statements.
NORTHAMPTON SURVIVAL CENTER, INC.

Statement of Activities
Year Ended June 30, 2009 (with comparative totals for the year ended June 30, 2008)

<table>
<thead>
<tr>
<th></th>
<th>2009 Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
<th>2008 Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue and support</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Donated food</td>
<td>$739,878</td>
<td>$739,878</td>
<td>$523,300</td>
<td></td>
</tr>
<tr>
<td>Donations</td>
<td>253,011</td>
<td>253,114</td>
<td>147,899</td>
<td></td>
</tr>
<tr>
<td>United Way</td>
<td>41,391</td>
<td>41,391</td>
<td>45,855</td>
<td></td>
</tr>
<tr>
<td>Donated supplies and services</td>
<td>30,680</td>
<td>30,680</td>
<td>27,410</td>
<td></td>
</tr>
<tr>
<td>Emergency Food and Shelter Program</td>
<td>7,350</td>
<td>7,350</td>
<td>6,206</td>
<td></td>
</tr>
<tr>
<td>Community Development Block Grant</td>
<td>27,544</td>
<td>27,544</td>
<td>11,250</td>
<td></td>
</tr>
<tr>
<td>Grants - other</td>
<td>48,828</td>
<td>206,850</td>
<td>77,444</td>
<td></td>
</tr>
<tr>
<td>Special events</td>
<td>22,649</td>
<td>22,649</td>
<td>38,327</td>
<td></td>
</tr>
<tr>
<td>Investment income</td>
<td>4,471</td>
<td>4,471</td>
<td>7,628</td>
<td></td>
</tr>
<tr>
<td>Miscellaneous</td>
<td></td>
<td></td>
<td>58</td>
<td></td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>39,490</td>
<td>(39,490)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total revenue and support</td>
<td>1,215,292</td>
<td>167,463</td>
<td>1,382,755</td>
<td>885,377</td>
</tr>
</tbody>
</table>

Expenses and losses

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program</td>
<td>970,825</td>
<td>748,845</td>
</tr>
<tr>
<td>Administration</td>
<td>59,169</td>
<td>70,958</td>
</tr>
<tr>
<td>Development</td>
<td>78,770</td>
<td>47,910</td>
</tr>
<tr>
<td>Total expenses</td>
<td>1,108,764</td>
<td>867,713</td>
</tr>
<tr>
<td>Unrealized loss on Community Foundation</td>
<td>24,974</td>
<td>7,366</td>
</tr>
<tr>
<td>Total expenses and losses</td>
<td>1,133,738</td>
<td>875,079</td>
</tr>
</tbody>
</table>

Change in net assets

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in net assets</td>
<td>81,554</td>
<td>10,298</td>
</tr>
<tr>
<td>Net assets - beginning of year</td>
<td>168,183</td>
<td>182,494</td>
</tr>
<tr>
<td>Net assets - end of year</td>
<td>$249,737</td>
<td>$192,792</td>
</tr>
</tbody>
</table>

The accompanying notes are an integral part of these financial statements.
NORTHAMPTON SURVIVAL CENTER, INC.
Statement of Functional Expenses
Year Ended June 30, 2009 (with comparative totals for the year ended June 30, 2008)

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Program</td>
<td>Administration</td>
</tr>
<tr>
<td>Employee compensation and related:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Salaries</td>
<td>$95,285</td>
<td>$31,895</td>
</tr>
<tr>
<td>Payroll taxes</td>
<td>9,620</td>
<td>2,812</td>
</tr>
<tr>
<td>Fringe benefits</td>
<td>5,657</td>
<td>1,894</td>
</tr>
<tr>
<td>Total employee compensation and related</td>
<td>$110,562</td>
<td>$36,601</td>
</tr>
<tr>
<td>Donated food</td>
<td>703,189</td>
<td></td>
</tr>
<tr>
<td>Purchased food</td>
<td>80,272</td>
<td></td>
</tr>
<tr>
<td>Donated supplies and services</td>
<td>30,680</td>
<td></td>
</tr>
<tr>
<td>Professional fees</td>
<td>5,249</td>
<td>14,312</td>
</tr>
<tr>
<td>Utilities</td>
<td>8,567</td>
<td></td>
</tr>
<tr>
<td>Small equipment</td>
<td>8,497</td>
<td></td>
</tr>
<tr>
<td>Advertising and promotion</td>
<td>2,668</td>
<td></td>
</tr>
<tr>
<td>Printing</td>
<td>4,645</td>
<td></td>
</tr>
<tr>
<td>Food transportation expense</td>
<td>3,765</td>
<td></td>
</tr>
<tr>
<td>Supplies</td>
<td>1,163</td>
<td>1,396</td>
</tr>
<tr>
<td>Insurance</td>
<td>1,267</td>
<td>2,193</td>
</tr>
<tr>
<td>Repairs and maintenance</td>
<td>3,217</td>
<td>1,169</td>
</tr>
<tr>
<td>Postage</td>
<td>144</td>
<td>2,226</td>
</tr>
<tr>
<td>Telephone</td>
<td>2,208</td>
<td></td>
</tr>
<tr>
<td>Depreciation</td>
<td>2,193</td>
<td>1,837</td>
</tr>
<tr>
<td>Office</td>
<td>1,250</td>
<td></td>
</tr>
<tr>
<td>Rent</td>
<td>1,139</td>
<td>604</td>
</tr>
<tr>
<td>Dues, subscriptions and fees</td>
<td>150</td>
<td>754</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total expenses</td>
<td>$970,825</td>
<td>$59,169</td>
</tr>
</tbody>
</table>

The accompanying notes are an integral part of these financial statements.
**NORTHAMPTON SURVIVAL CENTER, INC.**

Statement of Cash Flows

Year Ended June 30, 2009 (with comparative totals for the year ended June 30, 2008)

<table>
<thead>
<tr>
<th>Cash flows from operating activities</th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in net assets</td>
<td>$249,017</td>
<td>$10,298</td>
</tr>
<tr>
<td>Adjustments to reconcile change in net assets to</td>
<td></td>
<td></td>
</tr>
<tr>
<td>net cash provided by operating activities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation</td>
<td>2,193</td>
<td>7,027</td>
</tr>
<tr>
<td>Net unrealized losses</td>
<td>24,974</td>
<td>7,366</td>
</tr>
<tr>
<td>Change in assets and liabilities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(Increase) decrease in:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other receivable</td>
<td>(3,020)</td>
<td></td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>(254)</td>
<td>1,208</td>
</tr>
<tr>
<td>Food inventory</td>
<td>(36,689)</td>
<td>7,365</td>
</tr>
<tr>
<td>(Decrease) increase in:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>(8,232)</td>
<td>7,604</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>(1,080)</td>
<td>(2,093)</td>
</tr>
<tr>
<td>Net cash provided by operating activities</td>
<td>226,909</td>
<td>38,775</td>
</tr>
</tbody>
</table>

| Cash flows from investing activities                           |        |        |
| Divesture of Community Foundation account                     | 66,482 |        |
| Net funds invested in Community Foundation account            | (706)  | (776)  |
| Net cash provided (used) by investing activities              | 65,776 | (776)  |

| Net increase in cash and cash equivalents                      | 292,685 | 37,999 |
| Cash and cash equivalents - beginning of year                  | 73,639  | 35,640 |

| Cash and cash equivalents - end of year                        | $366,324 | $73,639 |

**Supplemental disclosures of non-cash operating activities:**

| Donated food support                                           | $739,878 | $523,300 |
| Donated food expense                                           | $703,189 | $528,665 |
| Donated supplies and services support and expense              | $30,680  | $27,410 |

The accompanying notes are an integral part of these financial statements.
1. Summary of Significant Accounting Policies

Mission - Northampton Survival Center, Inc.'s primary mission is to strive to improve the quality of life for low income individuals and families in Hampshire County Massachusetts by providing food and other resources with dignity and respect.

Organization - Northampton Survival Center, Inc. is a not-for-profit corporation organized under Massachusetts General Laws Chapter 180. Northampton Survival Center, Inc. is exempt from federal and state corporate income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, Northampton Survival Center, Inc. qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2).

Accounting Method - The financial statements of Northampton Survival Center, Inc. are prepared on the accrual basis.

Basis of Presentation - The net assets of Northampton Survival Center, Inc. are reported in each of the following three classes when applicable: (a) unrestricted net assets, (b) temporarily restricted net assets, and (c) permanently restricted net assets. Net assets of the two restricted classes are created only by donor-imposed restrictions on their use. All other net assets are legally unrestricted and are reported as part of the unrestricted class. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. Northampton Survival Center, Inc. had only unrestricted and temporarily restricted net assets at June 30, 2009 and June 30, 2008.

Contributions of services are recognized as revenue if they (a) create or enhance non-financial assets or (b) if they require specialized skills which are provided by individuals possessing those skills and if such services would typically need to be purchased if not provided by donations. Contributions of materials are recognized as revenue at their fair market value.

Capitalization of Expenses - The cost, if purchased, and fair value, if donated, of property and equipment is capitalized. Northampton Survival Center, Inc. capitalizes property and equipment with a cost of $2,500 or more. Costs of maintenance and repairs are expensed as incurred.

Depreciation - Depreciation is computed by the straight-line method over the following useful lives:

<table>
<thead>
<tr>
<th>Asset Type</th>
<th>Useful Life</th>
</tr>
</thead>
<tbody>
<tr>
<td>Leasehold improvements</td>
<td>15 - 25 years</td>
</tr>
<tr>
<td>Furniture and equipment</td>
<td>3 - 10 years</td>
</tr>
<tr>
<td>Vehicle</td>
<td>5 - 10 years</td>
</tr>
</tbody>
</table>
1. **Summary of Significant Accounting Policies (Continued)**

   *Expense Allocation* - Expenses are charged to programs and supporting services on the basis of job duties and space allocation analyses. Administration and other supporting services include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of Northampton Survival Center, Inc.

   *Use of Estimates* - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the reporting period. Actual results could differ from those estimates.

   *Donated Food* - Valuation of donated food items is based on the approximate average wholesale value of one pound of donated product as calculated in the *Product Valuation Survey Methodology December 31, 2008* prepared by Feeding America, formerly known as, America’s Second Harvest. The valuation was $1.58 per pound during 2009 and $1.49 during 2008.

   *Cash and Cash Equivalents* - The Northampton Survival Center, Inc. considers checking, savings, cash on hand, certificates of deposit, and an investment account used to receive stock donations as cash and cash equivalents.

2. **Investments - Community Foundation**

   Northampton Survival Center, Inc. had a designated fund at the Community Foundation of Western Massachusetts with a balance of $90,750 at June 30, 2008. The fund was withdrawn from the Community Foundation of Western Massachusetts by Northampton Survival Center, Inc. during the year ended June 30, 2009. The fund activity is summarized as follows:

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beginning balance</td>
<td>$90,750</td>
<td>$97,340</td>
</tr>
<tr>
<td>Distribution</td>
<td>(66,482)</td>
<td></td>
</tr>
<tr>
<td>Investment income</td>
<td>1,221</td>
<td>2,037</td>
</tr>
<tr>
<td>Unrealized losses in market value</td>
<td>(24,974)</td>
<td>(7,366)</td>
</tr>
<tr>
<td>Fees</td>
<td>(515)</td>
<td>(1,261)</td>
</tr>
<tr>
<td>Ending balance</td>
<td>$0</td>
<td>$90,750</td>
</tr>
</tbody>
</table>
NORTHAMPTON SURVIVAL CENTER, INC.
Notes to the Financial Statements (continued)
June 30, 2009

3. Property and Equipment

Property and equipment consisted of the following at June 30:

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Furniture and equipment</td>
<td>$29,179</td>
<td>$29,179</td>
</tr>
<tr>
<td>Leasehold improvements</td>
<td>8,341</td>
<td>8,341</td>
</tr>
<tr>
<td>Vehicle</td>
<td>22,015</td>
<td>22,015</td>
</tr>
<tr>
<td>Less accumulated depreciation</td>
<td>59,335</td>
<td>59,335</td>
</tr>
<tr>
<td>Total property and equipment</td>
<td>$1,204</td>
<td>$3,397</td>
</tr>
</tbody>
</table>

Depreciation expense was $2,193 and $7,027 for the years ended June 30, 2009 and 2008, respectively.

4. Related Party Relationships

Northampton Survival Center, Inc.'s Executive Director is on the Board of Directors of the United Way that donated $41,391 and $45,855 to the Northampton Survival Center, Inc. for the years ended June 30, 2009 and 2008, respectively.

5. Temporarily Restricted Net Assets

Temporarily restricted net assets consisted of the following at June 30:

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transportation fund</td>
<td>$1,152</td>
<td>$987</td>
</tr>
<tr>
<td>Donations for turkeys</td>
<td></td>
<td>122</td>
</tr>
<tr>
<td>Research grant</td>
<td></td>
<td>13,500</td>
</tr>
<tr>
<td>Fresh Local Produce project</td>
<td>3,038</td>
<td></td>
</tr>
<tr>
<td>Building fund</td>
<td>187,882</td>
<td>10,000</td>
</tr>
<tr>
<td></td>
<td>$192,072</td>
<td>$24,609</td>
</tr>
</tbody>
</table>

6. Concentrations

Northampton Survival Center, Inc. receives a significant portion of its revenue in the form of donated food. Donated food revenue as a percentage of total revenue was 55% and 59% for the years ended June 30, 2009 and 2008, respectively.
7. **Donated Supplies and Services**

Donated in-kind support consists of donated supplies and services which meet the recognition requirements described in Note 1. The value of donated supplies and services were the following for the years ended June 30:

<table>
<thead>
<tr>
<th>Description</th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donated services</td>
<td>$11,140</td>
<td>$4,750</td>
</tr>
<tr>
<td>Donated advertising</td>
<td>1,000</td>
<td>2,500</td>
</tr>
<tr>
<td>Donated supplies and materials</td>
<td>4,840</td>
<td>12,860</td>
</tr>
<tr>
<td>Donated office and program space</td>
<td>13,700</td>
<td>7,300</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$30,680</strong></td>
<td><strong>$27,410</strong></td>
</tr>
</tbody>
</table>

A number of unpaid volunteers have made significant contributions of their time to Northampton Survival Center, Inc. In accordance with the recognition criteria described in Note 1, the value of these services is not recorded in the financial statements.

8. **Reclassifications**

Certain reclassifications have been made to the June 30, 2008 comparative totals to conform to the June 30, 2009 presentation. These reclassifications have no effect on the previously reported change in net assets for the fiscal year ended June 30, 2008.