Northampton
Survival
Center

A food pantry serving the
Hampshire County community

ANNUAL REPORT

July 1, 2019 — June 30, 2020

Our amazing Volunteer Manager, Diane Drohan, rising to the challenge of managing the Community Food Distribution Project run out of Jackson Street School from April to August in response to the pandemic.

Northampton Survival Center
A food pantry serving the Hampshire County community

Board of Directors

As of June 30, 2020

Debin Bruce – PRESIDENT
Northampton, MA

Anthony Scibelli – VICE PRESIDENT
South Hadley, MA

Michael Skillicorn – TREASURER
Northampton, MA

Rich Webber – CLERK
Southampton, MA

Brian Adams
Northampton, MA

Angela Combest
Florence, MA

Lisa Downing
Easthampton, MA

Ellen Frank
Florence, MA

Rick Katsanos
Westhampton, MA

Margaret Miller
Florence, MA

Cher Willems
Northampton, MA

Staff

Diane Drohan, Volunteer Coordinator

Artemis Parvati Kampner, Pantry Coordinator

Chantelle Leswell, Office Manager

Amy Marsters, Donor Relations Coordinator

Diane Meehan, Hilltown Pantry Director

Heidi Nortonsmith, Executive Director

Sarah Pease, Program Director

Carlos Rivera, Pantry Manager

OUR MISSION

The Northampton Survival Center is dedicated to improving the quality of life for low-income individuals and families throughout Hampshire County by providing nutritious food and other resources in an atmosphere of dignity and respect.

History of the Northampton Survival Center

The Northampton Survival Center opened in November of 1979 in the Parish Hall of St. John's Episcopal Church on Elm Street. The initial funding for the Center came from a grant awarded through the Diocese's Venture in Missions Project. The hard work, vision and dedication required to organize a food pantry came from area members of the religious and social services communities.

From the minute it opened its doors, the Survival Center fulfilled a long-standing need: distributing food to people in emergency situations and to help people with low-incomes who require assistance in making ends meet on a short term basis. Clothing and household items were available in the earliest days.

The goals of the organizers were threefold: to build a broad-based community support for the Center; to provide an adequate and dependable supply of food (pantry shelves were then stocked solely with donated food); and to find a permanent home. All three of these goals would eventually be realized. Achieving those objectives, however, would take a number of years -- years marked by periods of financial uncertainty and shortages of food and workers that threatened the existence of the Center.

The Early Years

The important role the volunteers would play in keeping the Survival Center open was clear from the very beginning. At first, the Center was run completely by volunteers. They worked in the pantry putting together food boxes with clients, gathered donated food, sorted clothing, and served on the board of directors. With growing numbers of people coming to the Center, the need for a paid part-time coordinator was quickly apparent. Two people were hired to share the job (joint salary $100 per month).

Six months after opening in May of 1980, the Center had a new home -- the basement of the old Vernon Street School in Northampton. Although roomy, the cellar location with its long flight of stairs proved impractical. And serving some 75 families a week was difficult and frustrating. There was never enough food for everyone who came.

In October of 1982, the Mayor of Northampton, David Musante, persuaded a local landlord to donate a rent-free space in the old St. Regis building at 76 Pleasant Street. Once again, it was moving time for the Survival Center. While the move gave the Center more space -- and even an elevator for transporting food -- two things did not change: a shortage of money and the need for a dependable source of food. Compounding the growing difficulties was the lack of volunteers to keep the pantry operating.

By June of 1983, the Survival Center was in a crisis; it had lost its rent-free home on Pleasant Street -- a devastating and demoralizing blow for the barebones operation. The Board voted to close the Survival Center until more community support and dependable sources of food could be found.

The Growing Years

Five months later, in November of 1983, the Survival Center was back in business down the street at 441 Pleasant Street. At first, a small band of volunteers kept the operation alive. Fortified by a $2,000 grant from the Northampton City Council, the Center soon began taking steps toward becoming a more financially stable operation that was backed by wide community support. The Center achieved non-profit status, conducted its first fund-raising drive, and received its first Community Development Block Grant (federal money awarded by the City Council). Joining the Western Massachusetts Food Bank was a turning point in the Center's history. For the first time, the Survival Center had a dependable source of nutritious food. In 1985, the Northampton Survival Center became a member of the Hampshire Community United Way -- a ringing testimony to the progress the Center had made since its founding. During this period, the Center's first full-time program director was hired, and the carrot logo designed.

The Early Prospect Street Years

It took more than six years, but finally in January of 1986, the Survival Center had a secure and permanent home at 265 Prospect Street, a building donated by the City of Northampton. With the hard work and help of the volunteers and local business, the space was turned into a welcoming and attractive facility. As the number of persons served continued to grow, additional financial sources were needed to meet rising costs. Grants from Hampshire County Human Services, F.E.M.A (Federal Emergency Management Act), and donations from the town of Easthampton were added to contributions from individuals in the 15 communities whose residents are served by the Center. The annual Benefit Boogie, first held in March of 1988, brought supporters together to raise money and have fun. More and more organizations from every segment of the community, including schools and religious groups, showed their support of the Center's work through donations and conducting food collections throughout the year.

The NSC in the 21st Century

The Center now runs two pantries – one in Northampton and one in Goshen, distributing over 760,000 pounds of food each year. The Kids' Summer Food Program helps bridge the summer nutrition gap by distributing free food packages to eligible children who rely on subsidized school breakfast and lunch programs during the school year, and now serves tens of thousands of pounds of food to approximately 600 children during the course of the summer.

2011 Building Renovation and Program Expansion

On October 1, 2010 the Northampton Survival Center broke ground on a major building expansion and renovation, doubling the size of the usable space and turning the Center into a beautiful and welcoming space for the thousands of clients it serves every year. Having moved back into the new building in April, 2011, the Center's staff and volunteers are now able to give out more food than ever before, and they work hard to keep the shelves well-stocked with a wide variety of healthy groceries for struggling families throughout Hampshire County.

Message from the President

Resiliency is our watchword for 2020.

We should all be so proud of the Northampton Survival Center's response to the pandemic.

In March, the Center quickly assessed community food needs, increased distribution volume, and moved interaction among staff, volunteers, and clients outside for everyone's safety. The Survival Center worked quickly to develop a community coalition to distribute food from Jackson Street School and at 11 other community locations. After operating out of the school for the summer, the Center returned in August to distributing food as a drive-by operation from the Prospect Street pantry.

The Center has responded to a steady increase in new clients. The surge in April brought nearly 10 times the number of new clients that month compared to the same time period last year. During the summer months the number of new clients continued to climb, while at the same time we managed to steadily increase the amount of food distributed to clients and to encourage them to return for food each week.

The Center's accomplishments are all the more impressive considering the operational changes underway:

- A volunteer pantry squad was organized to support operation while we hired two new staff members.
- Resurfacing the pantry floor created a workspace that was easier to clean, and a part-time custodian was hired to provide enhanced cleaning.
- Staff secured over 20 grant awards, worth more than $250,000.
- We acquired a new four-door industrial freezer,
- We acquired a new refrigerated van, as well as the use of a second van, courtesy of Ford of Northampton, to distribute food.
- Computer servers and laptop access for staff were upgraded.
- Staff and board members participated in two days of "Interrupting Racism" training.

In response to Board turnover in 2019, we added five new members that brought critical skills to the organization. The Board of Directors is well-equipped to meet the challenges of this time, and the board willingly met throughout the summer to support changing operational needs. I want to thank each committee chair and the executive members for their extra effort.

The Northampton Survival Center has proven its leadership during this time of crisis. The organization has been a vital resource to the community. I close this message the way it started; we are proud to be involved with the Northampton Survival Center.

Debin Bruce, president, Board of Directors

Executive Director's Report
Highlights from FY20

FINANCE
- Investment Policy completed
- Gift Acceptance Policy completed
- Endowment Campaign materials completed
- Long-term financial plan started

OUTREACH
- Recorded three PSAs for client outreach
- Worked with Gazette on 40th anniversary spread

PROGRAM
- Secured a new van
- Worked with new shuttle service to improve client experience
- ASL interpreter for outreach with deaf clients
- Secured Access Grant from CDH and worked with Program Committee

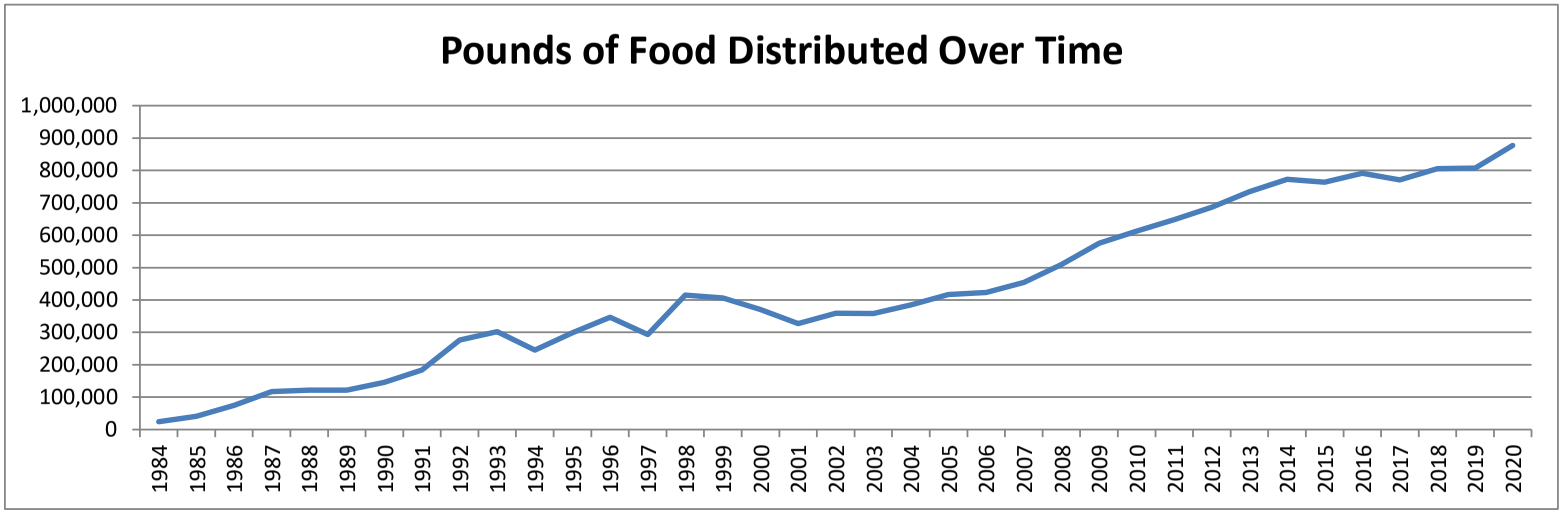
EVENTS
- Celebration of Shared Abundance
- 40th anniversary window stroll
- 40 ways to cook a carrot restaurant week
- Arrive@5
- Sunset & Vines
- Coco
- Post Office Food Drive

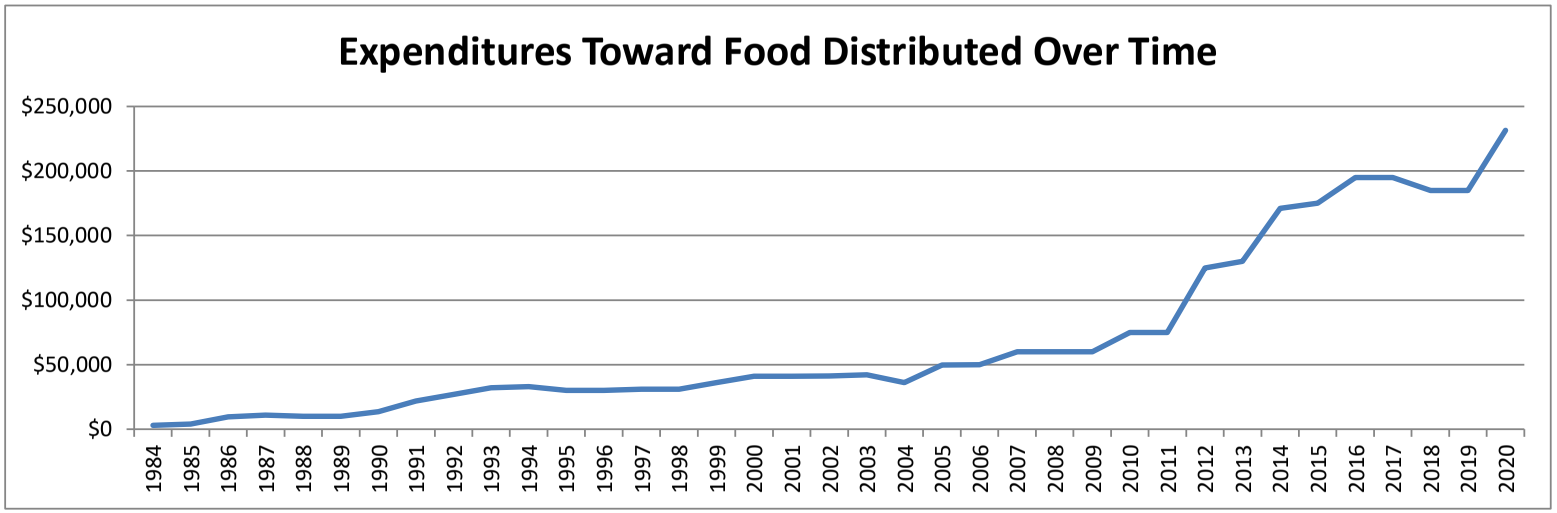
BUILDING
- Got pantry and warehouse floor resurfacing completed
- Hired a custodian

PANDEMIC
- Responded to early pandemic with more food, careful distancing, safety protocols
- Moved everything remote, worked with staff and board to migrate to Zoom platform
- Careful, deliberate closing of the building
- Got the Community Food Distribution Project up in one week
- Helping staff recalibrate their jobs over time
- Regular outreach to volunteers, donors, clients
- Coalition-building and diplomacy to generate working partnerships quickly, remotely
- Created a photo essay to document our response
- Careful fiscal, procedural, and operational oversight amidst chaos

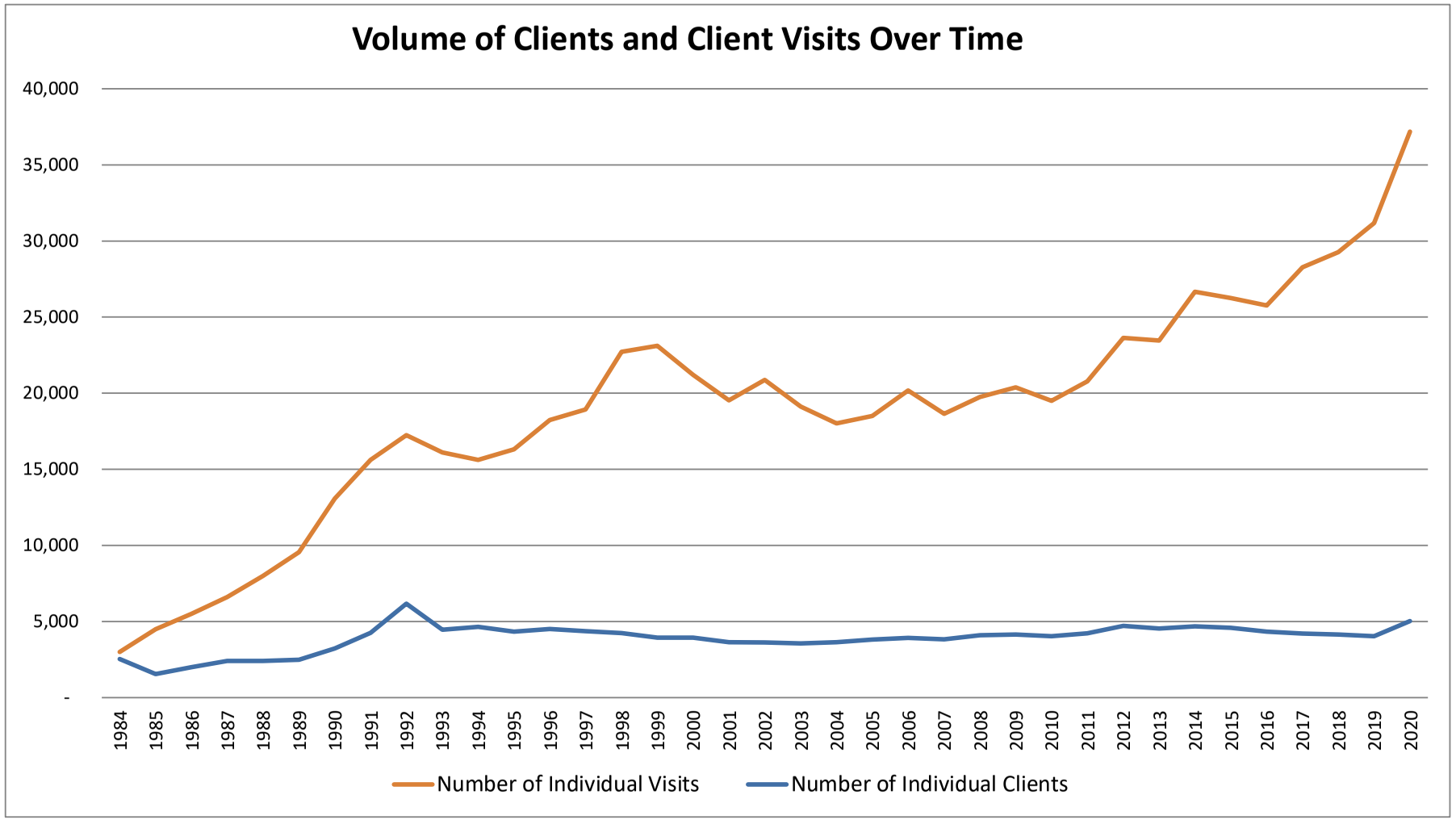
Heidi Nortonsmith
Executive Director

Activity Measurements – FY20





Activity Measurements – FY20



Number of Clients Served in FY20

	NORTHAMPTON PANTRY			HILLTOWN PANTRY			TOTAL		
Towns	**number of households**	**number of individuals**	**percent of individuals**	**number of households**	**number of individuals**	**percent of individuals**	**number of households**	**number of individuals**	**percent of individuals**
Northampton	1,369	2,764	58%	2	3	1%	1,371	2,767	55%
Easthampton	351	820	17%	1	1	<1%	352	821	16%
Chesterfield	10	23	<1%	18	47	16%	28	70	1%
Cummington	7	17	<1%	15	24	8%	22	41	1%
Goshen	2	12	<1%	22	35	12%	24	47	1%
Hadley	39	84	2%	0	0	0%	39	84	2%
Hatfield	48	101	2%	0	0	0%	48	101	2%
Huntington	30	88	2%	5	16	6%	35	104	2%
Middlefield	0	0	0%	0	0	0%	0	0	0%
Plainfield	4	16	<1%	6	17	6%	10	33	1%
South Hadley	47	124	3%	0	0	0%	47	124	2%
Southampton	41	110	2%	0	0	0%	41	110	2%
Westhampton	5	20	<1%	2	2	1%	7	22	<1%
Williamsburg	39	109	2%	11	33	12%	50	142	3%
Worthington	3	7	<1%	55	102	36%	58	109	2%
Homeless	257	337	7%	1	1	<1%	258	338	7%
Subtotals	**2,252**	**4,632**	**98%**	**138**	**281**	**98%**	**2,390**	**4,913**	**98%**
Unknown and Other communities	52	110	2%	3	5	2%	55	115	2%
Grand Totals	**2,304**	**4,742**	**100%**	**141**	**286**	**100%**	**2,445**	**5,028**	**100%**

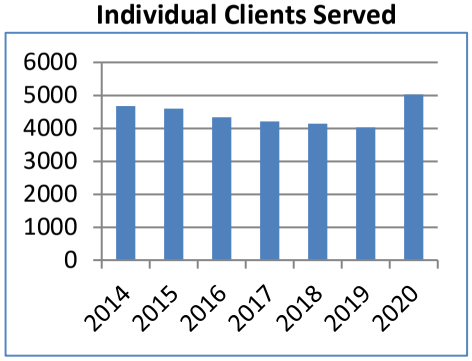
Number of Times Our Clients Visited Us in FY20

	NORTHAMPTON PANTRY			HILLTOWN PANTRY			TOTAL		
Towns	**number of household visits**	**number of individual visits**	**percent of individual visits**	**number of household visits**	**number of individual visits**	**percent of individual visits**	**number of household visits**	**number of individual visits**	**percent of individual visits**
Northampton	11,011	23,176	66%	3	3	<1%	11,014	23,179	62%
Easthampton	2,337	6,049	17%	6	6	<1%	2,343	6,055	16%
Chesterfield	53	95	<1%	102	274	15%	155	369	1%
Cummington	33	42	<1%	78	128	7%	111	170	<1%
Goshen	25	111	<1%	138	225	12%	163	336	1%
Hadley	179	375	1%	0	0	0%	179	375	1%
Hatfield	356	751	2%	0	0	0%	356	751	2%
Huntington	165	504	1%	24	90	5%	189	594	2%
Middlefield	0	0	0%	0	0	0%	0	0	0%
Plainfield	14	44	<1%	48	103	6%	62	147	<1%
South Hadley	244	619	2%	0	0	0%	244	619	2%
Southampton	285	993	3%	0	0	0%	285	993	3%
Westhampton	31	142	<1%	52	52	3%	83	194	<1%
Williamsburg	321	841	2%	101	487	26%	422	1,328	4%
Worthington	10	27	<1%	265	454	25%	275	481	1%
Homeless	867	1,325	4%	2	2	<1%	869	1,327	4%
Subtotals	**15,931**	**35,094**	**99%**	**819**	**1,824**	**99%**	**16,750**	**36,918**	**99%**
Unknown and Other communities	100	247	1%	11	19	1%	111	266	1%
Grand Totals	**16,031**	**35,341**	**100%**	**830**	**1,843**	**100%**	**16,861**	**37,184**	**100%**

Client Demographics in FY20

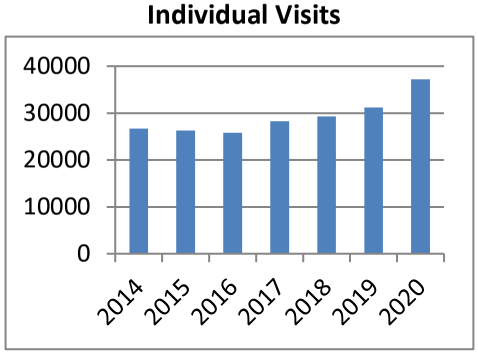
NUMBER OF CLIENTS SERVED

	Northampton Pantry		Hilltown Pantry		Total	
	Households	Individuals	Households	Individuals	Households	Individuals
FY20	2,304	4,742	141	286	2,445	5,028
FY19	1,829	3,825	95	203	1,924	4,028
change from FY19 to FY20	26%	24%	48%	41%	27%	25%



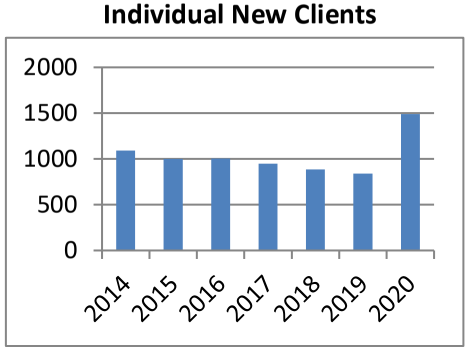
NUMBER OF TIMES OUR CLIENTS VISITED US

	Northampton Pantry		Hilltown Pantry		Total	
	Households	Individuals	Households	Individuals	Households	Individuals
FY20	16,031	35,341	830	1,843	16,861	37,184
FY19	13,003	29,340	806	1,830	13,809	31,170
change from FY19 to FY20	23%	20%	3%	1%	22%	19%



NEW CLIENTS SERVED

	Northampton Pantry		Hilltown Pantry		Total	
	Households	Individuals	Households	Individuals	Households	Individuals
FY20	719	1,383	68	108	787	1,491
FY19	448	819	15	22	463	841
change from FY19 to FY20	60%	69%	353%	391%	70%	77%



Due to the pandemic, we are not reporting on gender, age or ethnicity this year. In an effort to minimize barriers to getting food, we collected less household data starting in April 2020.

Food Distributed in FY20 (in pounds)

	Basic Package (Monthly & Weekly Food Distribution)	USDA Food	TOTAL DISTRIBUTED TO CLIENTS
Northampton Pantry	696,195	115,794	811,989
Hilltown Pantry	42,317	22,888	65,205
TOTALS	738,512	138,682	877,194
Percent	84%	16%	100%

POUNDS OF FOOD DISTRIBUTED IN OUR BASIC PACKAGE

(food we have control over procuring)

year	total pounds
2020	738,512
2019	691,516
2018	691,640
2017	657,706
2016	652,171
2015	609,195
2014	643,050
2013	574,682
2012	574,816
2011	502,416
2010	455,340
2009	422,275
2008	399,576
2007	344,955
2006	311,544

TOTAL POUNDS DISTRIBUTED TO CLIENTS

(includes the volume of USDA food we don't control)

We distributed 8.7% more food this year.

year	total pounds
2020	877,194
2019	807,177
2018	805,274
2017	771,187
2016	791,476
2015	763,489
2014	772,921
2013	734,687
2012	686,436
2011	647,714
2010	612,060
2009	574,785
2008	508,952
2007	454,259
2006	423,434

Organizations that supported us with food, in-kind donations, services, or financial support in FY20

A2Z Science and Nature Store

Achieve TMS East

ADB Properties

ALDI

AT & T United Way/Employee Giving Campaign

Abundance Farm at Congregation B'nai Israel

Abuza Brothers Management

Achieve TMS East

Acme Surplus

AmazonSmile

Arbella Insurance Group Charitable Foundation

Ascendance Inner World Arts

Ashtanga Yoga Northampton

Astarte Farm

Autodesk

Azure Green

bankESB

Barings

Bay State Machine Company

Bay State Perennial Farm

Beerology

Beetle Press

Beit Ahavah

Belly of the Beast

Berkshire Natural

Big Y Supermarket

Bonnie's Program

Borawski Insurance Agency

Bread Euphoria

Bridge Street School

Bristol-Myers Squibb Foundation

Brown Bag of Northampton

Bueno y Sano

Burger King

Burke Chevrolet

C & S Wholesalers

CIS Abroad

Care One at Northampton

Cathy Cross

Cedar Chest

Charles H. Hall Foundation

Chester Theatre

Chevron

Christ United Methodist Church

City of Northampton

Coca-Cola North America

Coco & The Cellar Bar

Coffey & Heady Painting

Collaborative for Educational Services

Come Again Players

Commercial Distributing

Committee to Elect Dennis Bidwell

Community Acion Pioneer Valley

Community Foundation of Western Massachusetts Congregation B'nai Israel

Cooley Dickinson Hospital

Organizations that supported us with food, in-kind donations, services, or financial support in FY20

Cooley Dickinson VNA & Hospice

Cooper's Corner

Core Solution Group

Corliss Law

Cornucopia Foods

Covestro

Crabapple Farm

Cub Scout Troop #705

Cumberland Farms Florence

Daily Hampshire Gazette

D.A. Sullivan

Dave Sullivan Committee

Davenport Childcare

Dayton Foundation Depository

EFSP

Eaglebrook School

Easthampton Rod and Gun Club

Edwards Church

Family Veterinary Center

Farm Credit East Cares

Fazzi Associates

Fidelity Charitable Gift Fund

Fierst Bloomberg Ohm LLP

First Churches

First Congregational Church of Northampton

First Congregational Church of Chesterfield

First Congregational Church of Hatfield

First Congregational Church of Williamsburg

First Congregational Church of Worthington

Fitzwilly's

Fleury Lumber Company

Florence Bank

Florence Community Band

Florence Congregational Church

Florence Pie Bar

Florence Swimming Pools

Food Bank of Western Massachusetts Forbes Library

Ford of Northampton

Forget me not Florist

Fort Hill Preschool

Four Rivers Charter School

Fresh Pond Trust

Friendly's

Gabriel Amadeus Cooney Photography

Gan Keshet Preschool

Gazebo

George Propane

Glendale Ridge Vineyard

GoBerry

Goggins Real Estate

Goshen Congregational Church

Goshen Firefighters Association

Goshen Women's Club

Greater Northampton Chamber of Commerce

Grow Food Northampton

Organizations that supported us with food, in-kind donations, services, or financial support in FY20

HAI Architecture

HEC Academy

Hadley Printing Company

Hampshire Dermatology & Skin Health Center

Hampshire Regional YMCA

Hartford Fire Insurance Company

Hartsbrook School

Health New England

Herbert and Michele Kesner Philanthropic Fund

Herrell's Ice Cream

Hilltown Community Development Corp.

Historic Northampton

Homestead.

Hope & Feathers Framing

Horace A. Moses Charitable Trust

Hors D'oeuvres Entertainment

Howard E. Stark Charitable Foundation

Humanity United

Huntington Country Store

INSA

Icarus, Wheaten, & Finch

Inland Empire Community Foundation

Intel Foundation

JFK Middle School

Jackson Street School

Jackson and Connor

Jay's Bed and Breakfast

Jewish Communal Fund

JoiaBeauty

Karuna Center for Yoga & Healing Arts

King & Cushman

L3Harris Technologies

LIMRA

Lander Grinspoon Academy

Lathrop Community of Easthampton

Lathrop Residents' Association

Laurel Ledge Farm Fibers

Letendre Farm

Lexis Nexis

Liberty Mutual Foundation

Liberty Mutual Group, Inc.

Liberty Mutual Insurance

Linda Manor Assisted Living

Lions Club of Hinsdale

Lions Club of Northampton

Lisa Van Gordon d'Errico, Esq.

Local 263 Service Employee's Union

Lois Harvey Memorial Fund

Lynn Curry Acupuncture

Market Street Research

Organizations that supported us with food, in-kind donations, services, or financial support in FY20

MassMutual Financial Group

Mi Tierra

Microsoft Matching Gifts Program

MightyCause

Murphys Realtors

NETA

Network for Good

New Hingham Regional Elementary School

Newell Brands

Next Barn Over

Nonotuck Resource Associates

Northampton Arts Council

Northampton Bicycle

Northampton Coffee

Northampton Community Gardens

Northampton Council on Aging & Senior Center

Northampton Country Club

Northampton Friends Meeting

Northampton High School

Northampton Implant and Family Dentistry

Northampton Police Department

Northampton Public Schools

Northampton Veterinary Clinic

Northeast Solar

Nourish Juice Bar

OSIsoft

Ode Boutique

Old Creamery Cooperative

Optical Studio

Ostberg & Associates

Ostrander Law Office

Our Lady of the Hills

Packard's

Paradise Copies

Paul & Elizabeth's

People's United Community Foundation

PeoplesBank

Perfect Supplements

Pete's Tire Barns

Pioneer Valley Power Packs, Inc

Plainfield Congregational Church

Planet Aid Inc.

Proactive Controls Group

Project 351

Project Bread

Prospect Meadow Farm

Provisions

Pure Barre

Rachel's Table

Red Fire Farm

Organizations that supported us with food, in-kind donations, services, or financial support in FY20

Renew Window Cleaning

Residential Mortgage Services

RiseLine

River Valley Co-op

Riverbend Animal Hospital

Ro Family Foundation

Rosencrans Family Foundation

Rovithis Realty

S.L. Gimbel Foundation

Saint Elizabeth Ann Seton Parish

Salesforce

Schoen Books

Schwab Charitable Fund

Select Equity Group

Serio's Pharmacy

ServiceNet

Shelburne Falls Coffee Roasters

Silverscape Designs

Small Business Association

Smith College

Smith College Botanical Gardens

Smith College Campus School

Smith College Development Office

Smith College Food Service

Smith College Office of Admissions

Smith College Office of Student Engagement

Smith College Smiffenpoofs

Smith College Student-Athlete Advisory Committee (SAAC)

Smith Vocational & Agricultural High School

Southampton Congregational Church

Sovereign Builders, LLC

St. John's Episcopal Church

Stanley Black & Decker, Inc

Starbucks Coffee

State Street Fruit Store

Stone Soup Farm

Strides Human Performance Institute

Super Stop & Shop

THELō Home & Modern Wellness

Tandem Bagel Co.

Tandem Ceramics

Textron Charitable Trust

The Baker's Pin

The Berkshire Design Group

The Blue Marble

The Darcy Company

The Meera & Ashok Vasudevan Foundation

The Venture Out Project

The York Rite Masonic Bodies of Feeding Hills

Thornes Marketplace

Organizations that supported us with food, in-kind donations, services, or financial support in FY20

Three County Fair

Transit Authority Figures

U.A.W. Local 2322

UFCW Union-Local 1459

Unitarian Society of Northampton and Florence

United Healthcare

United Personnel

United Way of Central and Northeastern Connecticut

United Way of Greater Portland

United Way of Hampshire County

VIP Nail Spa

Village Congregational Church

Viva Fresh Pasta

Water Spine System

Webber & Grinnell Insurance

Welch Law Offices

Wellesley Club of Pioneer Valley

Wells Fargo Advisors, LLC

West Cummington Congregational Church

West Family Day Care

Western Mass Pagan Pride

Westhampton Congregational U.C.C.

Westhampton Elementary School

Whately Inn

Williamsburg Libraries

Williamsburg Lions Club

Williamsburg Pharmacy

Williamsburg Senior Center

Winter Moon Farm

Winterpills

Wireless Zone Foundation for Giving

Wireless Zone of Northampton

Williamsburg First Congregational Church Women's Fellowship

Woodstar Café

World War II Veterans Association

Xeric Foundation

Yoga Sanctuary

ZONTA Club of Northampton Area

Our wonderful volunteers in FY20

Mason Abbate
Cooper Abbate
Jennifer Ablard
Hayat Abuza
Brian Adams
Daniel Adelmann
Haley Allcroft
Trish Allen
Kay Althoff
Elizabeth Armstrong
Rob Astor
Shirley Atwood
Laura Barrus
Catherine Bartlett
Lisa Bayuk
Hannah Begley
Tom Bein
Chuck Bernstein
Reid Bertone-Johnson
Karen Beyel
Dave Bickford
Terry Blanchard
Del Blank
Howie Bond
Susan Boone
Barry Bouthilette
Andrew Brenna
Sue Briggs
Lynne Brill
Tony Brown
Debin Bruce
Eileen Buckowski
Louisa Bushey
Ellen Cain
Justin Campbell
Kate Cardosa
Paul Carlson
Susan Carmichael
Jane Carnes
Jake Carroll
Bob Carroll
Nafeeza Castro
Doreen Catterson
Greg Chiara
Nico Christakos
Annie Clattenburg
Roxie Clauson
Nancy Clune
Chianna Cohen
Amy Cohen
Angela Combest
Joseph Connor
Carla Costa
Karen Cox
Stacey Dakai
Micki Darling
Lydia Davis
Audrey Davis
Claire Day
Chris DeChristopher
Maddie DelVicario
Nance Denig
Karen DePace
Brandon Despard
Bess Detmold
Anu Devkota
Ben Diaz
Deb Dietrich
James Dilts
Rob Diver
Adele Dowell
Lisa Downing
Nancy Dubin
Steve Dudzik
Darrell Earnest
Sandy Eddy
Ricia Elwell
Susan Farrell

Our wonderful volunteers in FY20

Melissa Feldman

Michael Filas

Kathie Fiveash

Maureen Flannery

John Follet

John Fosnot

Ellen Rachel Frank

Jonathan Frederick

Mandy Gentle

Maria Jose Gimenez

Donna Ginga

Kate Glynn

Tami Goodstein

Ken Gordon

Bart Gottesdiener

Beth Graham

Emma Gramling

Jake Greenburg

Emily Griep

Ruth Griggs

Bob Gruber

Grace Halsey

Terri Hamill

Mikala Hammonds

Bruce Harrison

Tom Hart

Sue Hawes

Chris Hayhurst

Bev Henrichsen

Ed Heon

Dianne Hobbs

Susanna Hoffmann

Joan Honeyman

Ben Howe

Pamela Hunter

Phil Huyser

Lynne Imre

Harly Isgur

Linda Januszkiewicz

Doris Jasinski

Lisabeth Jasniewicz

Nancy Jesup

Kiki Johnson

Annika Johnson

Jeannie Jones

Tim Jones

Erica Kagen

Linda Kakos

Ben Kalish

Rick Katsanos

David Katz

Heather King

Suzy Klein-Berndt

Lynne Knudson

Mary Konefal

Victoria Kozera

Karen Kristof

Tyler LaCombe-Bart

Myra Lam

Bryan LaPointe

Karen Latuchie

Bonnie LaValley

Louise Law

Lin Leavenworth

Renee LeBlanc

EB Lehman

Nicole Lehrfeld-Schlueter

Mark Leibowitz

Liz Leibowitz

Martha Lellman

Nancy Leva

Sue Levine

Francie Lin

Phoebe Little

Alex Locher

Dennis Longto Jr

Victoria Lucadello

Our wonderful volunteers in FY20

Olivia Lukacic

Mary Lukowski

Yifan Ma

Fidelma MacDonald

Nate Manwell

Marie Marchese

Alex Martin

Richard Matteson

Nurie Mawaz-Khan

Karen McAmis

Carly McCann

James McDonald

Kathleen McGovern

Sherry McGuire

Deb McGuire

Laurie McGuire

Sherry McKenney

Caitlin McKinnell

Kristin McLaughlin

Shawn McManus

Jane McMurrich

Tim McMurrich

Michael Meehan

Donna Meller

Len Melnick

Hannah Melville-Weatherbe

Margaret Miller

Margaret Milotte

Juan Miranda

Matt Moran

Char Morrow

Christine Mulcahy

Joel Nisson

Sean Norton

Gina Nortonsmith

Liam O'Brien

Aidan O'Donoghue

Sydney O'Leary

Becky Olien

Gamze Onut

Talia O'Shea

Bea O'Shea

Danny Park

Wendy Parrish

Rich Parrish

Chris Parrish

Saul Perlmutter

Chase Peters

Jean Petty

Morey Phippen

Mark Pompian

Denise Pope

David Popkin

Meredith Prough

Kathy Putnam

Flo Qian

Barbara Quinn

Tom Quinn

Alyssa Ranker

Evan Ray

Virginia Rechtschaffen

Robert Rechtschaffen

Jim Reis

Elizabeth Renuart

Chris Ridout

Dody Riggs

Wendy Robinson

Anne Rogers

Anne Ross

Xitlaly Ruiz

Pat Russell

Jen Ryan

Lisa Sage

Carl Sailor

Marcia Sailor

Deb Sansoucy

Our wonderful volunteers in FY20

Urvi Savant
Reed Schimmelfing
Kimberly Schlichting
Kathy Schmidt
Tony Scibelli
George Shaheen
Kathy Sinclair
Jazz Singh
Ethan Sisson
Alex Siv
Michael Skillicorn
Bonnie Smith
Barbara Smith
Micael Sobel
Kenny Sojka
Jane Sommer
Dave Sondrini
Roscoe Spencer-Dubuc
Julie Spencer-Robinson
Susan Sprung
Glenn Starodomsky
Emily Steele
Leslie Stein
Alex Stenson
Alicia Stewart
Susan Swift
Bruce Sylvia
Dennis Tarpey
Betsy Tarr
Sherry Taylor
Kathy Teece
Michael Teig
Paul Thaler
Barbara Thompson
Liisa Tikkala
Diana Tindall
Susan Torrey
Amy Vaccarella
Justin Vanasse
Peter Villani
Nico Walker
Susan Waltner
Melissa Ward
Kessie Warlow-Harry
Suzanne Warsaw
Molly Watkins
Mary Webber
Rich Webber
Caren Weiner
Susanne Weinman
Cher Willems
Trix Willems
Diane Williams
Harriet Wilson
Sandy Wright
Nesser Yaseen
Rick Ziehler
Martha Zigmont
Eva Zoledziewski
Ann Zulawski

All together, we had help from **323** volunteers plus these groups during the year!

GROUPS

Amherst High School

Riverside Industries staff & students

Three Rivers School

Committee Reports

Development Committee
Chair: Tony Scibelli

Summary of Major Accomplishments:

This year Tony Scibelli moved into the role of chair of the committee following Cher Willems and Jeff Steblea who had previously served as Co-Chairs of the Development Committee in the prior year. Throughout the year, the Committee held six meetings. Below is a summary of the committee's activities:

- **Bread and Butter:** The Committee enlisted the help of board members to make thank you telephone calls to our Bread and Butter donors. As part of this effort, the committee worked on a script for donor calls and revised the script after calls were made to donors.

- **Joint Meetings with the Events Committee:** In an effort to have better coordination and collaboration around the goals of various events that are held throughout the year, two joint meetings were held with the Events committee and discussions about the CoCo event and the Glendale event were held.

- **Board Survey:** The committee compiled a board survey that outlined a menu of suggested board member activities that support Development initiatives. The committee reviewed the results to get a sense of where board members felt they could be of assistance and what training might be useful to board members. The results will be used to solicit volunteers from the board as needed.

- **Overall:** Throughout the remaining meetings, the committee was focused on orienting new committee members, creating an annual development calendar, reviewing the status of the endowment fund, evaluating various marketing options, attending and implementing some learning based on a Culture of Sustainability conference (Amy Marsters and Tony Scibelli attended the local conference), messaging around the pandemic and holiday giving, review of the newsletters for donor messaging, updates on grants and the year-end projections related to increased donors activity (post pandemic) as well as a review of the annual fundraising budget.

Committee Reports

Events Committee
Interim Chair: Amy Marsters

Summary of Major Accomplishments:

Successful annual fundraising, business networking, and 40th Anniversary events:

- Sunset & Vines at Glendale Ridge: We had a lot of fun, as always, with this event! Kate Lorenz provided wonderful music, Kelsey Flynn added humor as the emcee, and several food trucks added to the festivities. We raffled off a bike that had been donated to the Center and gave away several door prizes. We raised over $4,000.

- Celebration of our 40th Anniversary included “40 ways to cook a carrot”, a week in August where downtown restaurants offered unique recipes included special carrot cakes, a carrot Reuben and even a ginger carrot Bellini. Twenty-one downtown businesses participated in the “Business Stroll Series”, displaying creative windows that incorporated carrots, which visitors voted on.

- In September, we hosted our second Arrive@5 event with the Chamber of Commerce, outside at the Center. Over 80 people attended the first netWORK event, which paired the usual networking event with a project to benefit the Center. Businesses brought and sorted donations of toiletries.

- Our annual fundraiser at Coco, which usually takes place every Spring, was cancelled due to the pandemic.

Committee Reports

Finance Committee
Chair: Michael Skillicorn

Summary of Major Accomplishments:

In FY2020, the Finance Committee:

- Began and advanced the development of a long-term financial plan. This planning was interrupted by the pandemic.
- Met with our Financial Advisory, Rob Ostberg, to review and discuss changes to the investment of the Center's Endowment.
- Met with the Center's CPA, Joe Wolkowicz, to review the financial audit.
- Supported the development of the FY2021 budget.

Governance Committee
Chair: Margaret Miller

Summary of Major Accomplishments:

Recruited 2 new board members:
Lisa Downing and Rick Katsanos, both of whom joined the Governance committee

Works in progress:

Addressing long term plans for recruitment of new board members with focus on diversifying the board, racially and ethnically and in terms of backgrounds and life experiences. Beginning to discuss the possibility of including board members with experience with food insecurity.

Identifying needs for board training and education.

Clarifying the calendar of board responsibilities throughout the year.

Committee Reports

Program Committee
Chair: Cher Willems

Summary of Major Accomplishments:

Prior to arrival of Covid-19, the focus of the Program committee was on Outreach. Aided by a 3 year grant from Cooley Dickinson Hospital, we set ourselves the following tasks:

1. Better understand the 18 communities served by NSC, particularly the hilltowns
2. Identify and figure out how to remove barriers for existing clients
3. Identify community partners and the ways we reach them (health care news, schools, communities of faith, Councils on Aging, Northampton neighbors, etc.)

When social distancing required many offices to shutter, our efforts to reach out to the Councils on Aging and Faith Organizations in each of the communities served by NSC were put on hold.

After seeing an increase of 300% in the first few months of the Covid-19 epidemic, and anticipating that continuing unemployment will continue to increase need by members of our community who have not used our services in the past, we have focused our outreach efforts into refining the messaging to the Center uses to make sure that people learn about us and what we provide in a reassuring way.

We generated a full page ad for the Hampshire Gazette, which has been used in multiple ways, and letter to the editor for October 2020. At this time, the website is being updated to accommodate increased traffic from people who are first time visitors, and who may be new to food insecurity.

(And in the “before times”, we also managed to get the Floor refinished in the Warehouse. ☺)

Organizational Chart of the Northampton Survival Center

BOARD OF DIRECTORS: Establishes policy; provides legal and fiduciary oversight to the Center; hires and oversees Exec. Dir.

EXECUTIVE DIRECTOR: Maintains primary responsibility for all aspects of the Center, including legal, financial, and policy oversight and implementation; oversees all aspects of fundraising and public relations; responsible for hiring all staff, including managing the full staff team and providing primary supervision to the Program Director, Office Manager, Volunteer Coordinator, and Donor Relations Coordinator; networks and coordinates activities with community partners and governmental agencies; acts as an advocate for the Center and its clients; coordinates with Board of Directors for effective oversight of programs and policies.

PROGRAM DIRECTOR: Maintains primary responsibility for client intake and maintenance of client database; manages all aspects of food procurement and inventory control, including ordering and pick-up from the Food Bank, produce vendors, and retail food suppliers, as well as annual POFD; responsible for the day-to-day implementation of food distribution programs; provides primary supervision to the Hilltown Pantry Director, Pantry Manager, and Pantry Coordinator; prepares monthly reports for other agencies and Board; works closely with the Program Committee of the Board of Directors; supervises program equipment upkeep and replacement.

OFFICE MANAGER: Responsible for all administrative and clerical duties; greets visitors and answers telephone calls; performs regular client intake as a support to Program Director; handles all aspects of receiving, recording, and depositing donations; records and acknowledges donations; primarily responsible for website maintenance; manages building upkeep and maintenance, including office supplies.

VOLUNTEER COORDINATOR: Responsible for coordinating volunteers for pantry and other duties, including recruitment, orientation, training, supervision, on-going communication, and discipline; assist Program Director with volunteer staffing and implementation of daily operations of the food distribution programs and the annual POFD; help coordinate volunteer appreciation efforts and events.

DONOR RELATIONS COORDINATOR: Coordinates mailings and solicitations for annual appeal, newsletters, special appeals, and business cultivation; staffs the Events and Development Committees; researches and applies for grants; assists with fundraising and donor/volunteer events; assists with all aspects of public outreach; greets visitors, answers phones; other administrative duties as needed.

HILLTOWN PANTRY DIRECTOR: Directs weekly activities and operations of the Hilltown Pantry; coordinates and supervises pantry volunteers; oversees procurement and distribution of food and other items; networks with other agencies and the community on pantry's behalf.

PANTRY MANAGER: Manages food inventory and distribution in the warehouse and pantry; provides guidance to volunteers; performs regular client intake; manages workshops and nutrition information; organizes break room; provides Spanish translation as needed.

PANTRY COORDINATOR: Greets, orients, and supports clients; maintains order in the pantry; oversees cleanliness of the building; maintains toiletry program; assists with managing pantry data; assists with other projects as needed.

Northampton Survival Center

Balance Sheet

As of June 30, 2020

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1000 FSB Checking -0427	719,753.48
1003 FSB Aldi Debit account 9935	2,672.77
1004 Petty Cash	240.51
1050 Savings Accounts	254,639.82
1050.8 Eagle Strategies LLC - Endowmen	319,485.64
1060 NYLife Securities FUND Calvert	304,070.86
1090 Transfer Account	0.00
Total Bank Accounts	**$1,600,863.08**
Accounts Receivable	
1200 Accounts Receivable	14,562.00
1299 CC Fund Pledges Rec'able	0.00
Total Accounts Receivable	**$14,562.00**
Other Current Assets	
1099 Undeposited Funds	5,695.00
1300 Food Inventory	61,952.00
1400 Prepaid Accounts	15,513.51
Total Other Current Assets	**$83,160.51**
Total Current Assets	**$1,698,585.59**
Fixed Assets	
1500 Fixed Assets	886,539.92
Total Fixed Assets	**$886,539.92**
TOTAL ASSETS	**$2,585,125.51**
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 Accounts Payable	9,401.74
Total Accounts Payable	**$9,401.74**
Other Current Liabilities	
2400 Payroll Liabilities	1,495.63
2500 Other Payroll Liabilities	15,156.36
2900 PPP Loan	72,487.00
Total Other Current Liabilities	**$89,138.99**
Total Current Liabilities	**$98,540.73**
Total Liabilities	**$98,540.73**
Equity	
30000 Opening Bal Equity	0.00
31300 Perm. Restricted Net Assets	309,797.87
31500 Temp. Restricted Net Assets	114,036.00
32000 Unrestricted Net Assets	1,599,265.46
Net Revenue	463,485.45
Total Equity	**$2,486,584.78**
TOTAL LIABILITIES AND EQUITY	**$2,585,125.51**

AUDITED FINANCIAL STATEMENTS

NORTHAMPTON SURVIVAL CENTER, INC.

Northampton, Massachusetts

June 30, 2020

Boisselle, Morton & Wolkowicz, LLP
Certified Public Accountants

NORTHAMPTON SURVIVAL CENTER, INC.

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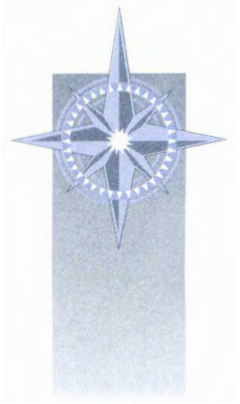
BOISSELLE, MORTON & WOLKOWICZ, LLP
CERTIFIED PUBLIC ACCOUNTANTS



Independent Auditors' Report

To the Board of Directors
Northampton Survival Center, Inc.
Northampton, Massachusetts

We have audited the accompanying financial statements of Northampton Survival Center, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Northampton Survival Center, Inc. as of June 30, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited Northampton Survival Center, Inc.'s June 30, 2019 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 8, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2019, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Boisselle, Morton & Wolkowicz, LLP

Hadley, Massachusetts
November 13, 2020

NORTHAMPTON SURVIVAL CENTER, INC.

Statement of Financial Position

June 30, 2020 (with comparative totals for June 30, 2019)

	2020	2019
Assets		
Assets		
Cash and cash equivalents	$ 983,002	$ 414,036
Pledges receivable, net	500	55,434
Grants and other receivables	14,562	11,586
Food inventory	61,952	52,163
Prepaid expenses	15,514	13,279
Property and equipment, net	886,540	929,602
Investments	623,557	587,724
Total assets	$ 2,585,627	$ 2,063,824
Liabilities and Net Assets		
Liabilities		
Accounts payable	$ 9,402	$ 24,582
Accrued expenses	23,068	16,143
Note payable	72,487	
Total liabilities	104,957	40,725
Net Assets		
Without donor restrictions		
Available for operations	953,237	481,344
Property and equipment related	886,540	929,602
Unavailable for operations:		
Board-designated fund (Note 4)	304,071	288,153
Total net assets without donor restrictions	2,143,848	1,699,099
With donor restrictions (Note 6)	336,822	324,000
Total net assets	2,480,670	2,023,099
Total liabilities and net assets	$ 2,585,627	$ 2,063,824

The accompanying notes are an integral part of these financial statements.

NORTHAMPTON SURVIVAL CENTER, INC.

Statement of Activities

Year Ended June 30, 2020 (with comparative totals for the year ended June 30, 2019)

	2020			2019
	Without Donor Restrictions	With Donor Restrictions	Total	Total
Revenue and support				
Donated food	$ 1,600,764		$ 1,600,764	$ 1,413,602
Donations	1,060,339		1,060,339	506,066
Grants - other	116,135	$ 25,000	141,135	161,308
Community Development Block Grant	36,438		36,438	43,472
United Way	43,045		43,045	37,589
Investment income	12,184	19,915	32,099	31,141
Donated supplies and services	2,335		2,335	5,271
Miscellaneous	1,040		1,040	133
Net assets released from restrictions	32,093	(32,093)		
Total revenue and support	2,904,373	12,822	2,917,195	2,198,582
Expenses				
Program	2,194,905		2,194,905	1,953,728
Administration	116,332		116,332	115,481
Development	148,387		148,387	148,429
Total expenses	2,459,624		2,459,624	2,217,638
Change in net assets	444,749	12,822	457,571	(19,056)
Net assets - beginning of year	1,699,099	324,000	2,023,099	2,042,155
Net assets - end of year	$ 2,143,848	$ 336,822	$ 2,480,670	$ 2,023,099

The accompanying notes are an integral part of these financial statements.

NORTHAMPTON SURVIVAL CENTER, INC.

Statement of Functional Expenses

Year Ended June 30, 2020 (with comparative totals for the year ended June 30, 2019)

	2020				2019
	Program	Administration	Development	Total	Total
Employee compensation and related:					
Salaries	$ 197,023	$ 64,291	$ 98,692	$ 360,006	$ 341,533
Payroll taxes	15,709	5,245	7,525	28,479	27,410
Fringe benefits	24,511	8,267	12,691	45,469	39,783
Employee compensation and related:	237,243	77,803	118,908	433,954	408,726
Donated food	1,586,649			1,586,649	1,426,313
Purchased food	229,883			229,883	184,638
Depreciation	47,930	10,652		58,582	46,604
Printing	3,640		16,466	20,106	27,323
Professional fees		14,263		14,263	19,313
Office	12,909	3,055	840	16,804	13,934
Utilities	10,298	2,162	670	13,130	15,178
Insurance	8,039	3,872	532	12,443	12,246
Repairs and maintenance	7,718	1,666		9,384	10,065
Advertising and promotion	2,432		4,016	6,448	9,418
Donated supplies and services		325	2,010	2,335	5,271
Fundraising events			2,938	2,938	4,502
Postage	2,361	665	1,506	4,532	3,279
Telephone and internet	4,924	1,166	321	6,411	6,136
Food transportation	3,145			3,145	3,983
Furnishings and small equipment	22,008			22,008	5,549
Supplies	11,304			11,304	8,234
Rent	2,765	655	180	3,600	3,600
Travel	1,657	48		1,705	3,326
Total expenses	$ 2,194,905	$ 116,332	$ 148,387	$ 2,459,624	$ 2,217,638

The accompanying notes are an integral part of these financial statements.

NORTHAMPTON SURVIVAL CENTER, INC.

Statement of Cash Flows

Year Ended June 30, 2020 (with comparative totals for the year ended June 30, 2019)

	2020	2019
Cash flows from operating activities		
Change in net assets	$ 457,571	$ (19,056)
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation	58,582	46,604
Realized gain on investments	(3,719)	(6,819)
Unrealized gain on investments	(9,520)	(525)
Change in discount for present value of pledges		(1,104)
Change in allowance for doubtful accounts	(700)	200
Change in assets and liabilities:		
(Increase) decrease in:		
Pledges receivable	55,634	82,233
Grants and other receivables	(2,976)	(11,586)
Food inventory	(9,789)	12,711
Prepaid expenses	(2,235)	(270)
(Decrease) increase in:		
Accounts payable	(15,180)	16,640
Accrued expenses	6,925	35
Net cash provided by operating activities	534,593	119,063
Cash flows from investing activities		
Purchases of property and equipment	(15,520)	(70,262)
Purchases of investments	(323,980)	(241,095)
Sale of investments	301,386	181,844
Net cash used by investing activities	(38,114)	(129,513)
Cash flows from financing activities		
Proceeds from note payable	72,487	
Net cash provided by financing activities	72,487	
Net increase (decrease) in cash and cash equivalents	568,966	(10,450)
Cash and cash equivalents - beginning of year	414,036	424,486
Cash and cash equivalents - end of year	$ 983,002	$ 414,036
Supplemental disclosures of non-cash operating activities:		
Donated food support	$ (1,600,764)	$ (1,413,602)
Donated food expense	$ 1,586,649	$ 1,426,313

The accompanying notes are an integral part of these financial statements.

1. Summary of Significant Accounting Policies

Mission: Northampton Survival Center, Inc. is dedicated to improving the quality of life for low-income individuals and families throughout Hampshire County by providing nutritious food and other resources in an atmosphere of dignity and respect.

Tax Status: Northampton Survival Center, Inc. is a not-for-profit corporation organized under Massachusetts General Laws Chapter 180. Northampton Survival Center, Inc. is exempt from federal and state corporate income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, Northampton Survival Center, Inc. qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2).

Accounting Method: The financial statements of Northampton Survival Center, Inc. are prepared on the accrual basis.

Basis of Presentation: The net assets of Northampton Survival Center, Inc. are reported in each of the following two classes when applicable: net assets without donor restrictions and net assets with donor restrictions. Net assets of the restricted class are created only by donor-imposed restrictions on their use. All other net assets are without donor restrictions and are reported as part of that class.

Northampton Survival Center, Inc. recognizes contributions when the promise to give is received. Northampton Survival Center, Inc. reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of this support. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are classified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized.

Contributions of services are recognized as revenue if they (a) create or enhance non-financial assets or (b) if they require specialized skills which are provided by individuals possessing those skills and if such services would typically need to be purchased if not provided by donations. Contributions of materials are recognized as revenue at their fair market value.

Cash and Cash Equivalents: Northampton Survival Center, Inc. considers checking, savings, cash on hand, certificates of deposit, and an investment account used to receive stock donations as cash and cash equivalents.

Pledges Receivable: Pledges receivable that are expected to be collected within one year are recorded at net realizable value. Pledges receivable that are expected to be collected in future years are recorded at the present value of their estimated future cash flows.

1. Summary of Significant Accounting Policies (Continued)

Donated Food: Valuation of donated food items is based on the approximate average wholesale value of one pound of donated product as calculated in the Product Valuation Survey Methodology prepared by Feeding America, formerly known as, America's Second Harvest. The valuation was $1.74 and $1.62 per pound for the years ended June 30, 2020 and 2019, respectively.

Capitalization of Expenses: The cost, if purchased, and fair value, if donated, of property and equipment is capitalized. Northampton Survival Center, Inc. capitalizes property and equipment with a cost of $2,500 or more. Costs of maintenance and repairs are expensed as incurred.

Depreciation: Depreciation is computed by the straight-line method over the following useful lives:

Leasehold improvements	15-30 years
Furniture and equipment	3-10 years
Vehicle	5-10 years

Investments: Investments are comprised of money market funds, fixed income, and equities and are reported at fair market value. Investments received as gifts are recorded at fair market value at the date of the gift.

Fair Value Measurements: Accounting standards have established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

Use of Estimate: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the reporting period. Actual results could differ from those estimates.

Comparative Information: The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2019, from which the summarized information was derived.

1. Summary of Significant Accounting Policies (Continued)

Fair Value Measurements (Continued): Inputs to the valuation methodology for the three levels of the fair value hierarchy are described below:

Level 1	Unadjusted quoted prices for identical assets or liabilities in active markets. Market price is generally obtained from exchange or dealer markets.
Level 2	Quoted prices for similar assets or liabilities in active markets; Quoted prices for identical or similar assets or liabilities in inactive markets; Inputs other than quoted prices that are observable for the asset or liability; Inputs that are derived principally from or corroborated by observable market data by correlation or other means.
Level 3	Unobservable and significant to the fair value measurement.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Northampton Survival Center, Inc. had only Level 1 investments during the years ended June 30, 2020 and 2019.

Endowments: Northampton Survival Center, Inc. follows guidance from accounting standards generally accepted in the United States of America on the net asset classification of donor-restricted endowment funds for a nonprofit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA).

The Board of Directors of Northampton Survival Center, Inc. established the Feeding the Future Fund campaign during the year ended June 30, 2016, to ensure that Northampton Survival Center, Inc. will be a place of stability and dignity and have a lasting commitment to bold action in response to the needs of the people served. The Feeding the Future campaign consists of a board-designated portion, the "Fund" and a permanently restricted portion, the "the Endowment". Both the Fund and the Endowment consist of donations that are invested in investment accounts that are managed by an outside investment brokerage firm, as well as pledges receivable for the Endowment (See Note 4).

1. Summary of Significant Accounting Policies (Continued)

Endowments (Continued): The Board of Directors oversee the overall investment activity and monitor investment performance. Northampton Survival Center, Inc.'s intent is to have the endowment's corpus be preserved and that withdrawals from the endowment during any fiscal year will not exceed the amount by which the endowment appreciated during the preceding fiscal year.

Expense Allocation: Expenses are charged to programs and supporting services on the basis of job duties and space allocation analyses. Administration and other supporting services include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of Northampton Survival Center, Inc.

Reclassifications: Certain reclassifications have been made to the year ended June 30, 2019 comparative totals to conform to the year ended June 30, 2020 presentation. These reclassifications have no effect on the previously reported change in net assets for the year ended June 30, 2019.

2. Pledges Receivable

Unconditional promises to give are included in the financial statements as pledges receivable and revenue of the appropriate net asset category. Pledges are recorded at face value less a discount for the present value of future cash flows. Pledges receivable were $55,434 at June 30, 2019. There were no pledges receivable at June 30, 2020.

3. Property and Equipment

Property and equipment consisted of the following at June 30:

	2020	2019
Furniture and equipment	$ 101,788	$ 95,153
Leasehold improvements	1,207,347	1,198,462
Vehicle	74,040	74,040
	1,383,175	1,367,655
Less accumulated depreciation	496,635	438,053
Total property and equipment	$ 886,540	$ 929,602

Depreciation expense was $58,582 and $46,604 for the years ended June 30, 2020 and 2019, respectively.

4. Endowment

The Board of Directors of Northampton Survival Center, Inc. established the Feeding the Future Fund campaign during the year ended June 30, 2016, to ensure that Northampton Survival Center, Inc. will be a place of stability and dignity and have a lasting commitment to bold action in response to the needs of the people served. The Feeding the Future campaign consists of the following:

Without Donor Restrictions, Board-designated Fund

The Board of Directors of Northampton Survival Center, Inc. established the Feeding the Future Fund (the "Fund") during the year ended June 30, 2016. Northampton Survival Center, Inc. is committed to designating the Fund for this purpose for perpetuity, but can change the usage by a 2/3 vote of the Board of Directors.

Therefore, the Fund is reported as a component of net assets without donor restrictions and considered unavailable for operations. The Fund consists of reserve funds from Northampton Survival Center, Inc. and donations in an investment account. The Fund totaled $304,071 and $288,153 at June 30, 2020 and 2019, respectively.

With Donor Restrictions, Endowment

The donor-restricted portion of the Feeding the Future Fund campaign (the "Endowment") consisted of $319,486 and $305,705 at June 30, 2020 and 2019. The Endowment consists of donor-restricted funds in an investment account, as well as pledges receivable. Gifts to the Endowment restrict the donate
on to be maintained in perpetuity with only earnings from the gifts to be available for use. Therefore, the Endowment is considered donor-restricted.

Changes in endowment by net asset class for year ended June 30, 2020, were as follows:

	Board-Designated	With Donor Restrictions	Total
Beginning of year	$288,153	$305,705	$593,858
Contributions	30,241		30,241
Withdrawals	(31,041)		(31,041)
Pledges receivable	6,134	(6,134)	-
Investment income	10,584	19,915	30,499
End of year	$304,071	$319,486	$623,557

5. Investments

Northampton Survival Center, Inc.'s investments (all Level 1), stated at market value, consisted of the following at June 30:

	2020	2019
Money market	$ 7,478	$ 8,852
Equities	448,812	351,931
Fixed income	167,267	226,941
Total Investments	$623,557	$587,724

Dividends and interest from the investments, which are included in investment income on the statement of activities, were $24,809 and $23,404, respectively, for the years ended June 30, 2020 and 2019.

6. Note Payable

Northampton Survival Center, Inc. received a United States Small Business Administration Paycheck Protection Program (PPP) Loan on May 1, 2020 in the amount of $72,487. Northampton Survival Center, Inc. expects the full amount of this loan to be forgiven by Small Business Administration.

7. Net Assets With Donor Restrictions

Net assets with donor restrictions included the following at June 30:

	2020	2019
Feeding the Future Campaign Endowment	$319,486	$305,705
Dairy fund	17,336	18,295
Total net assets with donor restrictions	$336,822	$324,000

8. Concentrations

Northampton Survival Center, Inc. receives a significant portion of its revenue in the form of donated food. Donated food revenue as a percentage of total revenue was 55% and 64% for the years ended June 30, 2020 and 2019, respectively. Northampton Survival Center, Inc.'s financial statements are impacted by not only the price per pound of donated food (see Note 1) that may vary year to year, but also by the volume of food received versus distributed during the fiscal year.

9. Contingencies

In early March 2020, there was a global outbreak of the COVID-19 virus that has resulted in significant changes in the global economy. As a result of a potential economic downturn, and any potential resulting direct or indirect negative impact to Northampton Survival Center, Inc. cannot be determined, however it could have a prospective material impact on Northampton Survival Center, Inc.'s business, cash flows, investments, and liquidity.

10. Donated Supplies and Services

Donated in-kind support consists of donated supplies and services which meet the recognition requirements described in Note 1. There were $2,335 and $5,271 in donated supplies and services recorded for the years ended June 30, 2020 and 2019, respectively.

A number of unpaid volunteers have made significant contributions of their time to Northampton Survival Center, Inc. In accordance with the recognition criteria described in Note 1, the value of these services is not recorded in the financial statements.

11. Retirement Plan

Northampton Survival Center, Inc. has a retirement plan that allows employees to make pre-tax contributions. Northampton Survival Center, Inc. matches up to a 2% contribution for each eligible employee. Retirement plan expense in fringe benefits on the statement of functional expenses was $6,190 and $6,353 for the years ended June 30, 2020 and 2019, respectively.

12. Rental Agreement

Northampton Survival Center, Inc. rents its facilities in Northampton from the City of Northampton pursuant to a lease agreement for $300 per month until October 2040. Future minimum lease payments are $3,600 per year for each of the next five fiscal years.

13. Available Resources and Liquidity

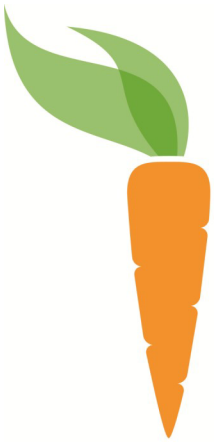
Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following at June 30:

	2020	2019
Cash and cash equivalents	$983,002	$414,036
Pledges receivable due in one year		55,434
Less Endowment pledges		(5,434)
Other receivables	14,562	11,586
Total financials assets available for general expenditures within one year	$997,564	$475,622

As part of the Northampton Survival Center's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

14. Subsequent Events

Northampton Survival Center, Inc. evaluated subsequent events after the statement of financial position date of June 30, 2020, through November 13, 2020, the date on which the financial statements were available to be issued, and concluded that no additional disclosures were required.



Northampton
Survival
Center

A food pantry serving the
Hampshire County community

United Way