



Northampton
**Survival
Center**

A food pantry serving the
Hampshire County community

ANNUAL REPORT

July 1, 2024 — June 30, 2025



Pictured on cover: Volunteers on the new Fresh Van delivering fresh fruits and vegetables at a local housing site.

Board of Directors

As of June 30, 2025

Ellen Frank – PRESIDENT

Florence, MA

Angela Combest – VICE PRESIDENT

Florence, MA

Jenna Rahilly – TREASURER

South Hadley, MA

Diane Porcella– CLERK

Northampton, MA

Brian Adams

Northampton, MA

Bob Conlin

Northampton, MA

R. Jordan Crouser

Northampton, MA

Lisa Downing

Easthampton, MA

Rick Katsanos

Westhampton, MA

Dane Kuttler

Northampton, MA

DeLea Mowatt

Easthampton, MA

Sarah Mulvehill

Westhampton, MA

Anthony Scibelli

Becket, MA

Jo Ella Tarbutton-Springfield

Northampton, MA

Staff

Danielle Brown, Development Director

Bryan Comer, Development Coordinator

Heriberto Cruz, Delivery & Care Coordinator

Diane Drohan, Volunteer Manager and
Hilltown Pantry Manager

Alexander Léger-Small, Pantry Manager

Kilee Mercedes, Program Coordinator

Heidi Nortonsmith, Executive Director

Chris Oakley, Office Manager

Sarah Pease, Program Director

Amy Vaccarella, Warehouse Resource
Manager

Our Mission

The Northampton Survival Center is dedicated to improving the quality of life for low-income individuals and families throughout Hampshire County by providing nutritious food and other resources in an atmosphere of dignity and respect.

History of the Northampton Survival Center

The Northampton Survival Center opened in November of 1979 in the Parish Hall of St. John's Episcopal Church on Elm Street. The initial funding for the Center came from a grant awarded through the Diocese's Venture in Missions Project. The hard work, vision and dedication required to organize a food pantry came from area members of the religious and social services communities.

From the minute it opened its doors, the Survival Center fulfilled a long-standing need: distributing food to people in emergency situations and to help people with low-incomes who require assistance in making ends meet on a short term basis. Clothing and household items were available in the earliest days.

The goals of the organizers were threefold: to build a broad-based community support for the Center; to provide an adequate and dependable supply of food (pantry shelves were then stocked solely with donated food); and to find a permanent home. All three of these goals would eventually be realized. Achieving those objectives, however, would take a number of years -- years marked by periods of financial uncertainty and shortages of food and workers that threatened the existence of the Center.

The Early Years

The important role the volunteers would play in keeping the Survival Center open was clear from the very beginning. At first, the Center was run completely by volunteers. They worked in the pantry putting together food boxes with clients, gathered donated food, sorted clothing, and served on the board of directors. With growing numbers of people coming to the Center, the need for a paid part-time coordinator was quickly apparent. Two people were hired to share the job (joint salary \$100 per month).

Six months after opening in May of 1980, the Center had a new home -- the basement of the old Vernon Street School in Northampton. Although roomy, the cellar location with its long flight of stairs proved impractical. And serving some 75 families a week was difficult and frustrating. There was never enough food for everyone who came.

In October of 1982, the Mayor of Northampton, David Musante, persuaded a local landlord to donate a rent-free space in the old St. Regis building at 76 Pleasant Street. Once again, it was moving time for the Survival Center. While the move gave the Center more space -- and even an elevator for transporting food -- two things did not change: a shortage of money and the need for a dependable source of food. Compounding the growing difficulties was the lack of volunteers to keep the pantry operating.

By June of 1983, the Survival Center was in a crisis; it had lost its rent-free home on Pleasant Street -- a devastating and demoralizing blow for the barebones operation. The Board voted to close the Survival Center until more community support and dependable sources of food could be found.

The Growing Years

Five months later, in November of 1983, the Survival Center was back in business down the street at 441 Pleasant Street. At first, a small band of volunteers kept the operation alive. Fortified by a \$2,000 grant from the Northampton City Council, the Center soon began taking steps toward becoming a more financially stable operation that was backed by wide community support. The Center achieved non-profit status, conducted its first fund-raising drive, and received its first Community Development Block Grant (federal money awarded by the City Council). Joining the Western Massachusetts Food Bank was a turning point in the Center's history. For the first time, the Survival Center had a dependable source of nutritious food. In 1985, the Northampton Survival Center became a member of the Hampshire Community United Way -- a ringing testimony to the progress the Center had made since its founding. During this period, the Center's first full-time program director was hired, and the carrot logo designed.

The Prospect Street Years

It took more than six years, but finally in January of 1986, the Survival Center had a secure and permanent home at 265 Prospect Street, a building donated by the City of Northampton. With the hard work and help of the volunteers and local business, the space was turned into a welcoming and attractive facility. As the number of persons served continued to grow, additional financial sources were needed to meet rising costs. Grants from Hampshire County Human Services, F.E.M.A (Federal Emergency Management Act), and donations from the town of Easthampton were added to contributions from individuals in the 15 communities whose residents are served by the Center. The annual Benefit Boogie, first held in March of 1988, brought supporters together to raise money and have fun. More and more organizations from every segment of the community, including schools and religious groups, showed their support of the Center's work through donations and conducting food collections throughout the year.

The Northampton Survival Center enters the 21st Century

By the early 2000s, the Center was running two pantries – one in Northampton and one in Goshen, and was distributing significantly more food to clients with every year thanks to the help of hundreds of volunteers. The operations had outgrown the building, and more space was clearly needed. In 2010 the Center expanded into the remaining adjacent garage bays of the building, and entered a generous 30-year lease with the City of Northampton. A Capital Campaign in 2010 raised \$1.2M to fund the complete renovation of the expanded space, with construction expertly overseen by D. A. Sullivan & Sons and completed in 2011.

COVID-19 Pandemic Era

In March 2020 we initially moved our food distribution outside for several weeks, but as client numbers began soaring, our long and narrow building didn't allow for safe distancing indoors to meet the new demand, and many volunteers chose to stay home for safety. In early April 2020 we began partnering with Grow Food Northampton and Community Action Pioneer Valley to create a Community Food Distribution Project, which enabled us to meet the growing need under the safest possible conditions. Nearby Jackson Street School proved ideal in providing a temporary solution with a large cafeteria offering adequate indoor space for social distancing for staff and volunteers, along with a large circular driveway that enabled an orderly flow of traffic for clients.

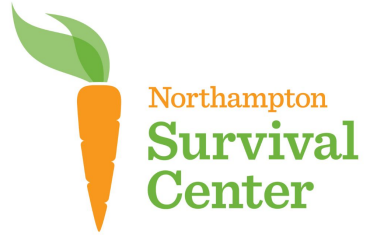
After 18 weeks, in August 2020 we moved food distribution back to our Prospect Street location, with Grow Food Northampton continuing to deliver to over a dozen low-income, senior-, and disabled-housing sites around the city two days a week. This partnership, in place until November 2022, ensured that members of the community experiencing food insecurity had access to nutritious food throughout the pandemic.

Moving into post-pandemic recovery

As of the end of 2022, the Center continues to distribute food in four major ways:

1. On-site distribution to clients with a socially-distanced drive-through program at our pantries in Northampton and Goshen.
2. Housing site deliveries to low-income, senior, and disabled housing.
3. Individual housing deliveries to clients unable to get to the Center due to disability or lack of transportation.
4. Curbside pickup, which allows clients to choose their groceries from our online pantry and reserve appointments to get them at the Center (brought to their car by a volunteer).

We maintain those modes even as we explore options to expand our space to allow us to be able to reintroduce indoor food pantry offerings for those who choose them.



Annual Report FY25

Northampton Survival Center
July 1, 2024 - June 30, 2025



Client Advocacy Committee



- CAC's suggestion to get frozen vegetables
- New freezer (challenge match, purchase, frozen food option for Pantry Fresh)
- Expediting wait times
- Reducing decision fatigue
- Consolidating resources for clients
- Combo Bags

Governance Committee



- Board retreat
- Staff appreciation event
- CAC charter
- Term limits reviewed
- New Treasurer
- Institute for Trustees offered for another year, extended to CAC members
- Adopted a new strategic plan for FY26

Program Committee



- Client survey of 330 households in the driveway
- Survey of volunteers
- Analyzing data to inform pantry changes

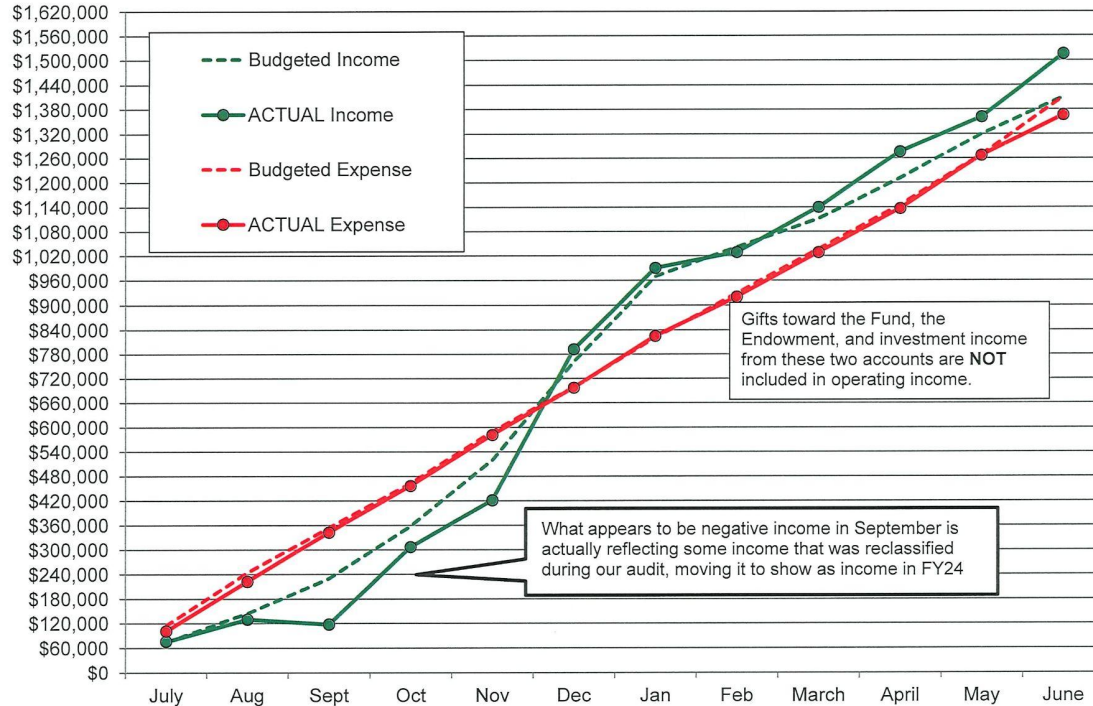
Development and Events



- Sunset & Vines 2024 – featuring a Board reunion
- Added grant capacity with expanded Bryan hours and help from Kyra Sanborn
- Accepting GNCC gift cards for donations
- EDDM postcards provided outreach to thousands in the hilltowns
- Secured a very competitive 3-year grant with GFN from the United Way
- Increased donations of toiletries through Amazon wish lists

Finance Committee

Budgeted vs. actual operating income and expenses for FY25



- Ended the fiscal year with \$150,000 surplus
- Navigated another successful audit
- Switch to 401k through Betterment
- Betterment savings went toward a 3% 401k match increase for staff
- Nancy is now saving the confirmation page of her 401k contributions

Program Offerings



- Goal of giving out 10% more food – **Achieved a 22% increase!**
- Expanded Wednesday hours
- Fresh van!
- Online applications
- Combo Bags
- Reoriented the “Seconds” shelves indoors for better service and easier volunteer experience
- Kids’ after school snacks
- Bought buggies and coolers to aid with delivering fresh food
- Got a grant to buy rolling carts to give away to clients on foot

Program Partnerships



- Independent Restaurant grant – 2,884 meals to clients from UYA and La Veracruzana
- Creative sourcing of eggs to overcome challenges
- Ongoing relationship with Abundance Farm as a resource to clients
- New relationship with Celiacs of America
- New delivery site at Soldier On

Staffing and Volunteers



- Alexander as Assistant Program Director
- Amy as Warehouse Resource Manager
- Bryan became full time
- Kilee as Program Coordinator
- Navigating election season
- Accentuate The Positive memo for volunteers
- Message about keeping calm for volunteers
- Basic Spanish training for volunteers to better connect with clients

Publicity and Outreach



- Partnerships with Forbes, TransHealth, Northampton Recovery Center
- Community Cook-Along at Forbes
- Wayfinders warm hand-off when new residents seem to be food insecure
- DCC warm hand-offs
- Grants from the FB for more outreach
- Hosting chamber's netWORK after POFD

Publicity and Outreach Continued



- Reusable branded KSFP bag
- Design work moved to Bother Studio, then Seth Gregory
- Northampton Recovery Center walkthrough, accreditation help
- Northampton Rowing Club monthly themed food drives
- Alexander on TV promoting KSFP
- Food donations to MANNA and Community Breakfast program

Building and Operations

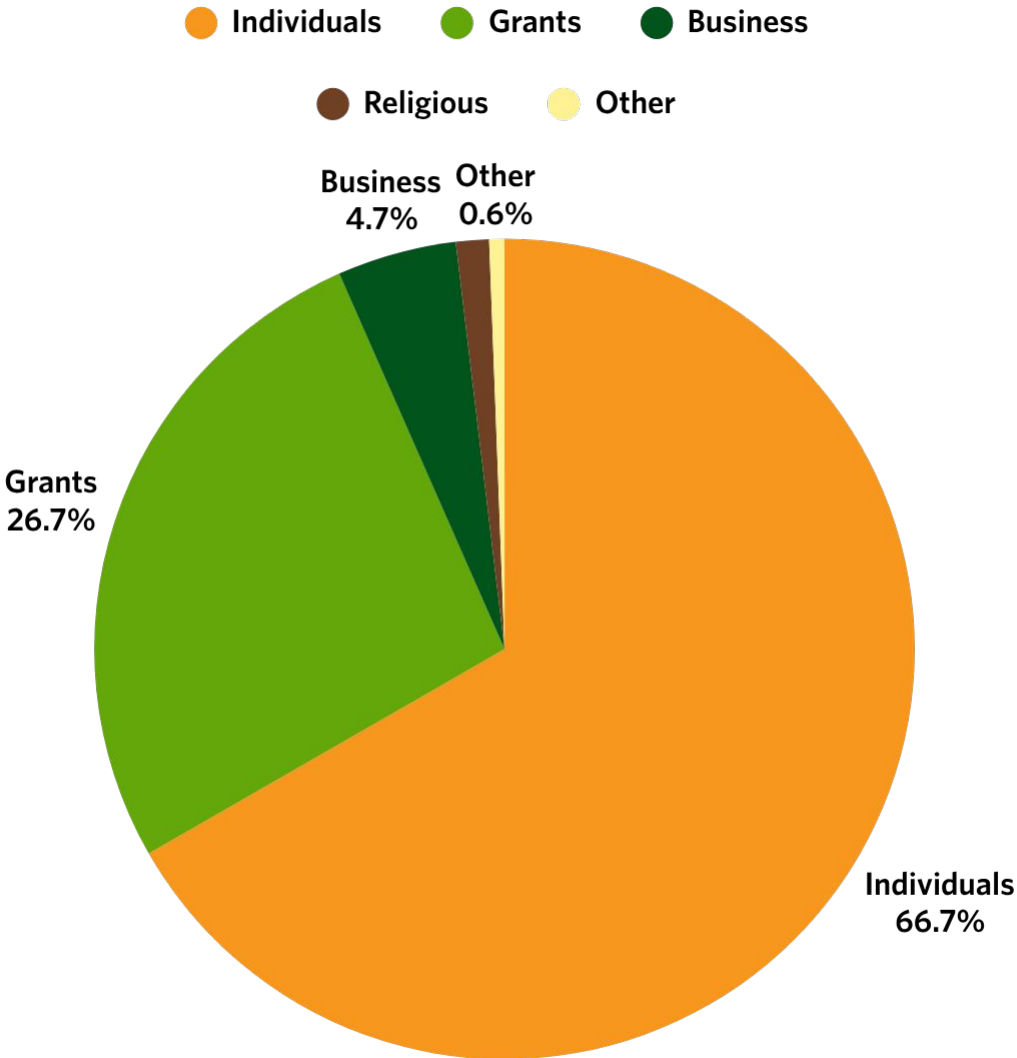


- Sunsetting of some pandemic-era things: got rid of the pods at CBI, sunsetted our covid vaccine policy, started hybrid board meetings
- Removed and trimmed problematic trees
- Retrofitted electric van with diamond plate flooring, grab bars, and running board
- Reinstatement of insurance based on exceptional building maintenance record
- Expanded recycling services
- Added shelving to the former break room for more storage
- Painted lines on driveway to better orient clients to stay safe and organized
- Office paint refresh from J. Greene Painting
- Customized intake desk built by donor Becky Jones

FY25 Funds By Source

Gift highlights:

- 6,055 unique donations
- 144 organizations
- \$205k ARPA
- \$53k Hilltown CDBG
- \$50k Boston Trust
- \$49k MDAR



Total Food Distributed (in pounds)

Northampton Pantry

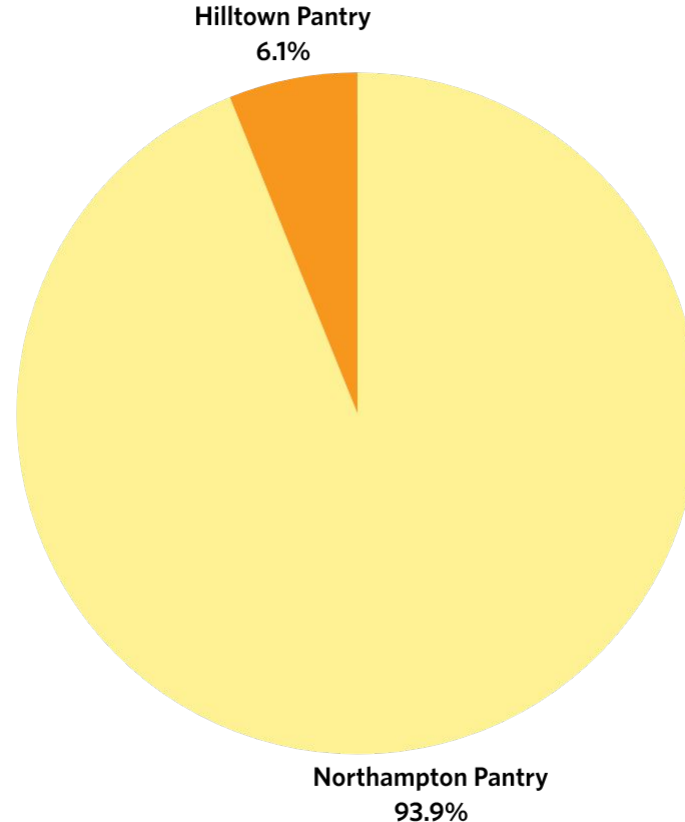
Total: 851,059 pounds

Hilltown Pantry

Total: 55,331 pounds

Total:

906,390 pounds



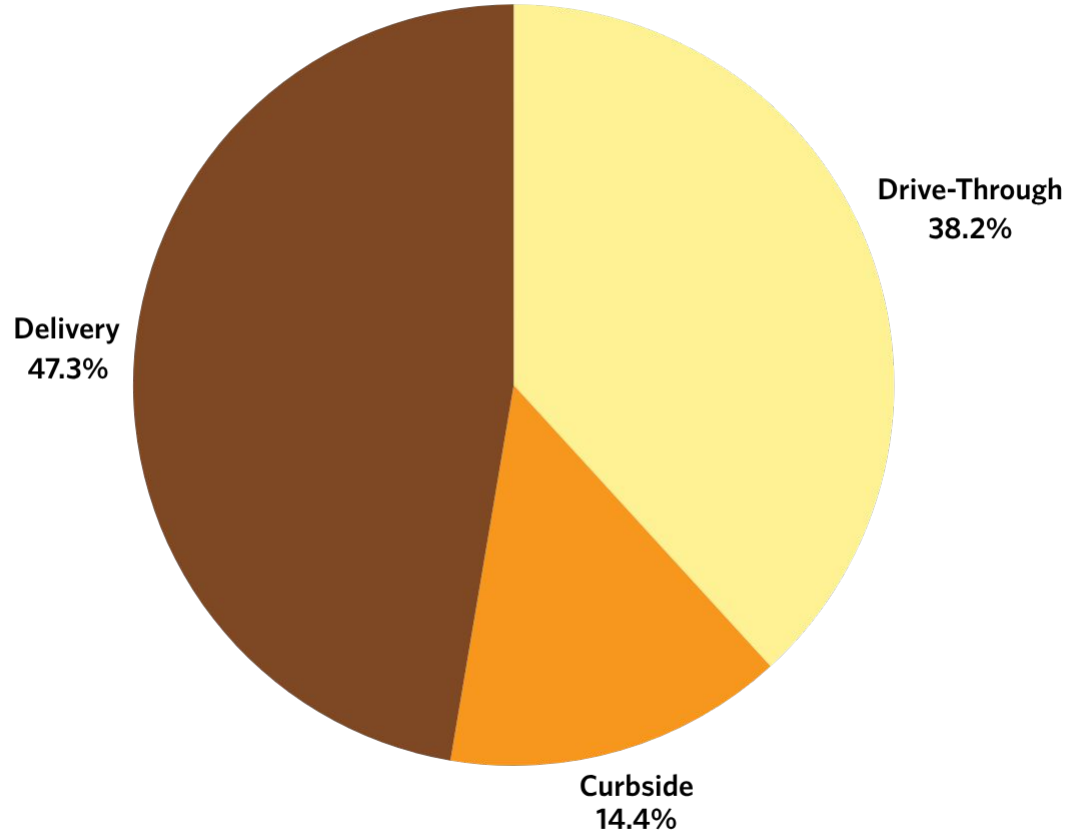
Individual Visits by Mode

Drive-through: 22,264

Curbside: 8,418

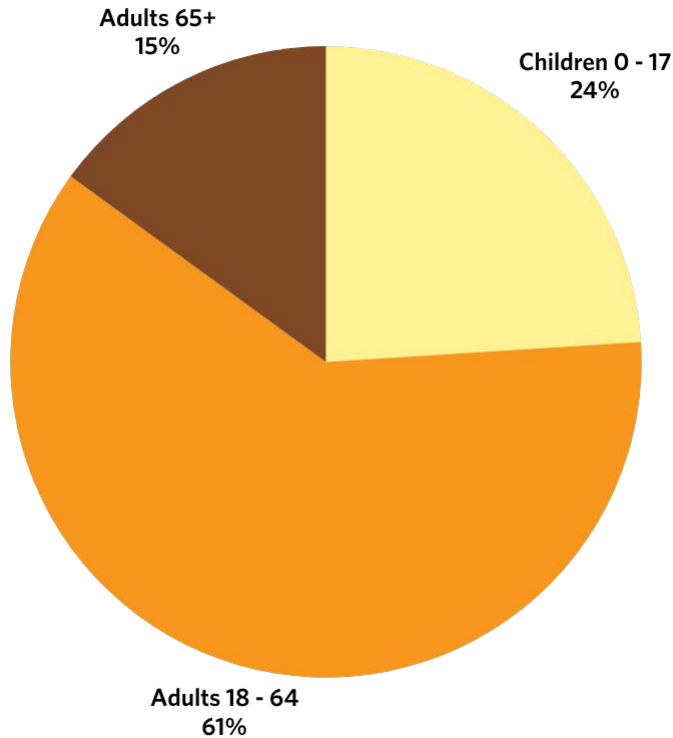
Delivery: 27,580

Total: 58,262

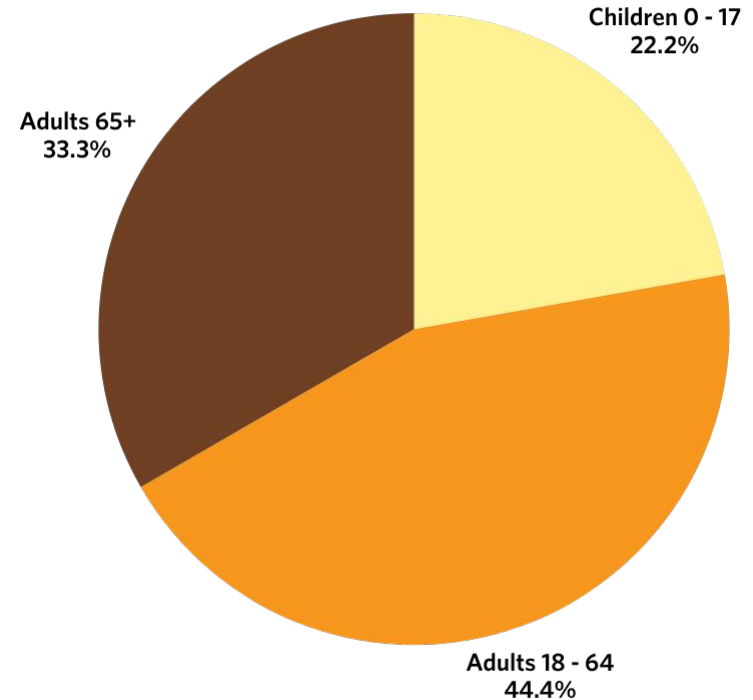


Client Demographics - Age

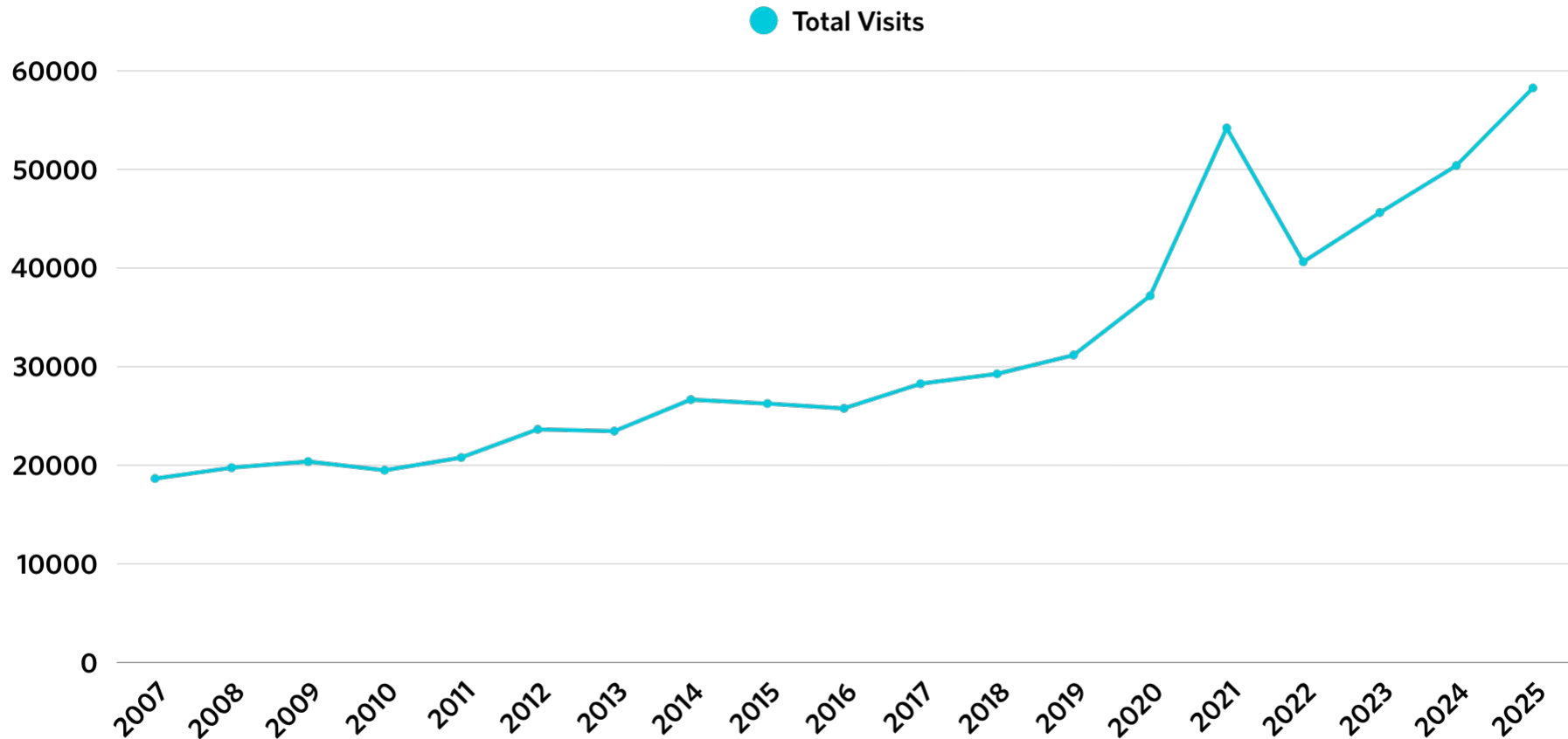
Northampton Pantry



Hilltown Pantry



Distribution & Clients Over the Years



Distribution & Clients Over the Years



Distribution & Clients Over the Years

● New Clients

2,000

1,500

1,000

500

0

2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025





**Thank you for supporting us
in achieving a great FY25!**

Number of Clients Served in FY25

	NORTHAMPTON PANTRY			HILLTOWN PANTRY			TOTAL		
Towns	number of households	number of individuals	percent of individuals	number of households	number of individuals	percent of individuals	number of households	number of individuals	percent of individuals
Northampton	849	1,658	43%	1	1	<1%	850	1,659	40%
Easthampton	213	577	15%	0	0	0%	213	577	14%
Chesterfield	2	4	<1%	10	27	13%	12	31	1%
Cumington	1	1	<1%	17	30	14%	18	31	1%
Florence	334	695	18%	0	0	0%	334	695	17%
Goshen	6	18	<1%	18	33	16%	24	51	1%
Hadley	43	104	3%	0	0	0%	43	104	3%
Hatfield	30	46	1%	2	2	1%	32	48	1%
Haydenville	12	23	1%	0	0	0%	12	23	1%
Huntington	25	84	2%	25	39	18%	50	123	3%
Leeds	42	60	2%	0	0	0%	42	60	1%
Plainfield	7	21	1%	4	12	6%	11	33	1%
South Hadley	44	140	4%	0	0	0%	44	140	3%
Southampton	30	84	2%	0	0	0%	30	84	2%
Westhampton	12	28	1%	2	6	3%	14	34	1%
Williamsburg	30	75	2%	6	16	8%	36	91	2%
Worthington	3	15	<1%	21	38	18%	24	53	1%
Unhoused	84	185	5%	1	3	1%	85	188	5%
Subtotals	1,767	3,818	98%	107	207	98%	1,874	4,025	98%
Other communities	35	77	2%	3	4	2%	38	81	2%
Grand Totals	1,802	3,895	100%	110	211	100%	1,912	4,106	100%

Number of Times Our Clients Visited Us in FY25

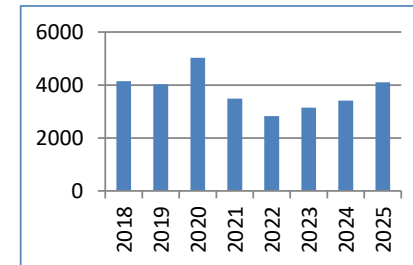
	NORTHAMPTON PANTRY			HILLTOWN PANTRY			TOTAL		
Towns	number of household visits	number of individual visits	percent of individual visits	number of household visits	number of individual visits	percent of individual visits	number of household visits	number of individual visits	percent of individual visits
Northampton	16,150	26,040	47%	2	2	<1%	16,152	26,042	45%
Easthampton	2,455	6,906	12%	0	0	0%	2,455	6,906	12%
Chesterfield	25	67	<1%	143	458	17%	168	525	1%
Cummington	5	5	<1%	196	462	17%	201	467	1%
Florence	8,023	14,920	27%	0	0	0%	8,023	14,920	26%
Goshen	67	100	<1%	294	487	18%	361	587	1%
Hadley	527	1,240	2%	0	0	0%	527	1,240	2%
Hatfield	448	764	1%	30	30	1%	478	794	1%
Haydenville	109	304	1%	0	0	0%	109	304	1%
Huntington	211	644	1%	202	238	9%	413	882	2%
Leeds	261	409	1%	0	0	0%	261	409	1%
Plainfield	99	404	1%	34	102	4%	133	506	1%
South Hadley	262	873	2%	0	0	0%	262	873	1%
Southampton	281	714	1%	0	0	0%	281	714	1%
Westhampton	168	260	<1%	44	174	6%	212	434	1%
Williamsburg	374	912	2%	67	351	13%	441	1,263	2%
Worthington	17	84	<1%	219	358	13%	236	442	1%
Unhoused	325	684	1%	9	27	1%	334	711	1%
Subtotals	29,807	55,330	100%	1,240	2,689	98%	31,047	58,019	100%
Other communities	98	201	<1%	37	42	2%	135	243	<1%
Grand Totals	29,905	55,531	100%	1,277	2,731	100%	31,182	58,262	100%

Client Demographics in FY25

NUMBER OF CLIENTS SERVED

	Northampton Pantry		Hilltown Pantry		Total	
	Households	Individuals	Households	Individuals	Households	Individuals
FY25	1,802	3,895	110	211	1,912	4,106
FY24	1,548	3,200	114	212	1,662	3,412
FY23	1,491	2,959	105	189	1,596	3,148
FY22	1,355	2,663	94	160	1,449	2,823
FY21	1,535	3,283	107	202	1,642	3,485
FY20	2,304	4,742	141	286	2,445	5,028
FY19	1,829	3,825	95	203	1,924	4,028

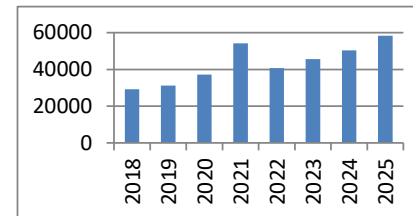
Individual Clients Served



NUMBER OF TIMES OUR CLIENTS VISITED US

	Northampton Pantry		Hilltown Pantry		Total	
	Households	Individuals	Households	Individuals	Households	Individuals
FY25	29,905	55,531	1,277	2,731	31,182	58,262
FY24	25,795	47,755	1,172	2,634	26,967	50,389
FY23	24,033	43,313	1,032	2,310	25,065	45,623
FY22	22,183	38,581	945	2,050	23,128	40,631
FY21	27,330	52,262	864	1,939	28,194	54,201
FY20	16,031	35,341	830	1,843	16,861	37,184
FY19	13,003	29,340	806	1,830	13,809	31,170

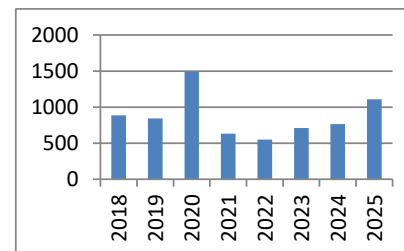
Individual Visits



NEW CLIENTS SERVED

	Northampton Pantry		Hilltown Pantry		Total	
	Households	Individuals	Households	Individuals	Households	Individuals
FY25	480	1066	21	41	501	1,107
FY24	340	725	22	39	362	764
FY23	323	678	17	33	340	711
FY22	296	523	22	28	318	551
FY21	257	588	22	42	279	630
FY20	719	1,383	68	108	787	1,491
FY19	448	819	15	22	463	841

Individual New Clients



Client Demographics in FY25 (continued)

GENDER

	Northampton Pantry		Hilltown Pantry		Total	
	# of clients	% of clients	# of clients	% of clients	# of clients	% of clients
Male	1,778	46%	96	45%	1,874	46%
Female	2,032	52%	114	54%	2,146	52%
Non-binary	66	2%	1	0%	67	2%
unknown	19	0%	0	0%	19	0%
Total Clients	3,895	100%	211	100%	4,106	100%

AGE

	Northampton Pantry		Hilltown Pantry		Total	
	# of clients	% of clients	# of clients	% of clients	# of clients	% of clients
Children 0 - 17	946	24%	46	22%	992	24%
Adults 18 - 64	2,368	61%	94	45%	2,462	60%
Adults 65+	581	15%	71	34%	652	16%
Total Clients	3,895	100%	211	100%	4,106	100%

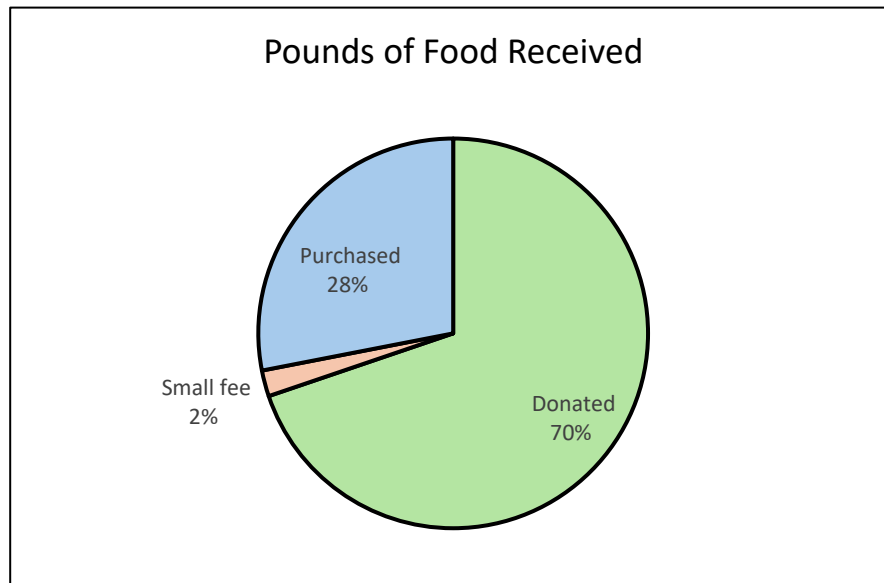
Food Distributed in FY25 (in pounds)

	Basic Package	USDA Food	TOTAL DISTRIBUTED TO CLIENTS
Northampton Pantry	673,165	177,894	851,059
Hilltown Pantry	41,568	13,763	55,331
TOTALS	714,733	191,657	906,390
Percent	79%	21%	100%

	POUNDS OF FOOD DISTRIBUTED IN OUR BASIC PACKAGE	TOTAL POUNDS DISTRIBUTED TO CLIENTS	
	<i>(all food except USDA)</i>	<i>(includes USDA food)</i>	
year	total pounds	total pounds	average pounds per day
2025	714,733	906,390	3,486
2024	610,053	741,937	2,854
2023	579,404	667,031	2,566
2022	535,148	620,584	2,387
2021	693,404	850,011	3,269
2020	738,512	877,194	3,374
2019	691,516	807,177	3,105
2018	691,640	805,274	3,097
2017	657,706	771,187	2,966
2016	652,171	791,476	3,044
2015	609,195	763,489	2,936
2014	643,050	772,921	2,973
2013	574,682	734,687	2,826
2012	574,816	686,436	2,640
2011	502,416	647,714	2,491
2010	455,340	612,060	2,354
2009	422,275	574,785	2,211
2008	399,576	508,952	1,958
2007	344,955	454,259	1,747
2006	311,544	423,434	1,629
2005	308,718	417,327	1,605
2004	290,370	384,903	1,480
2003	267,877	358,557	1,379
2002	262,500	359,099	1,381
2001	242,641	327,477	1,260

Food Received in FY25 (in pounds)

		Northampton Pantry	Hilltown Pantry	Both Pantries	
Food Bank	<i>Government donations</i>	333,217	22,666	355,883	
	<i>Other donations</i>	21,628	4,200	25,828	
	<i>Shared maintenance fee</i>	14,710	5,404	20,114	
	<i>Wholesale purchases (Buy-In)</i>	7,988	886	8,874	
	TOTAL FOOD BANK	377,543	33,156	410,699	44.0%
Retail Purchases	TOTAL RETAIL PURCHASES	235,982	16,802	252,784	27.1%
Community	<i>Businesses</i>	208,320	2,236	210,556	
Donations	<i>Civic</i>	12,910	360	13,270	
	<i>Individuals</i>	16,406	751	17,157	
	<i>Post Office Food Drive</i>	15,655	0	15,655	
	<i>Religious</i>	4,085	1,960	6,045	
	<i>Schools</i>	5,999	384	6,383	
	TOTAL COMMUNITY	263,375	5,691	269,066	28.9%
	TOTAL RECEIVED	876,900	55,649	932,549	100%



Sources of Food KEY:
Donated
Purchased
Small fee

**Organizations that supported us with food, in-kind donations,
services, or financial support in FY25**

Abundance Farm	Camp Howe
AccuFab Ironworks	Centerchem Products
Ameriprise Financial	Charities Aid Foundation
Amgen Foundation	CheckWriters
Applied Mortgage Services Corp.	Christ United Methodist Church
Arbella Insurance Group Charitable Foundation	Circles for Jewish Living
Artisan Partners	City of Northampton
Ascendance Inner World Arts	City of Northampton Department of Health & Human Services
Azure Green	CLICK Workspace
Bank of America	Clinical & Support Options
bankESB	Coca-Cola
Barings	College Church
Beetle Press	Commercial Scale & Balance Co.
Beit Ahavah	Committee to Elect Owen Zaret
Berkshire Lake Camp	Commonwealth Of Massachusetts Dept. of the State Treasurer
Berkshire Natural	Community Foundation of Western Massachusetts
Beveridge Family Foundation	Congregation B'nai Israel
Blanchard Foundation	Cooley Dickinson Health Care
Borawski Insurance Agency	Corliss Law
Bostrom Farm	Council on Aging
Brookfield Farm	Country Nissan
Brown Bag of Northampton	Covestro
Bruegger's Bagels	Crabapple Farm
Burger King	Creating Healthier Communities
C & S Wholesalers	

**Organizations that supported us with food, in-kind donations,
services, or financial support in FY25**

D.A. Sullivan & Sons	Girl Scouts of Central and Western Massachusetts
Dayton Foundation	Glass Charitable Foundation
Deals & Steals	Google, Inc. Matching Gifts Program
Dove Business Associates	Goshen Congregational Church
Easthampton Community Center	Goshen Firefighters Association
Edward Elgar Publishing	Goshen Free Public Library
Edward Jones	Greater Northampton Chamber of Commerce
Edwards Church	Griffin Family Trust
Falcon Transportation	Grow Food Northampton
Farm Lab	Hadley Printing Company
Fidelity Brokerage Services	Hampshire County 4-H Cattle Club
First Churches	Hampshire Dermatology and Skin Health Center
First Congregational Church of Hatfield	Hampshire Regional Middle & High School
First Congregational Church of Worthington	HarborOne Bank
Florence Bank	Hartford Fire Insurance Company
Florence Community Band	Hartsbrook School
Florence Congregational Church	Heart Centered Kirtan
Florence Swimming Pools	Heney Charitable Trust
Food Bank of Western Massachusetts	Highview of Northampton
Ford of Northampton	Hilltown Community Development Corp.
Forget Me Not Florist	Hilltown Cooperative Charter School
Fort Hill Preschool	Hope and Feathers Framing
Franklin H. Moore & Nancy S. Moore Foundation	Hors D'oeuvres Entertainment
Full Circle Bike Shop	Howard E. Stark Charitable Foundation
Gate Transportation Inc.	Hurdle Hill Foundation

**Organizations that supported us with food, in-kind donations,
services, or financial support in FY25**

Icarus, Wheaten, & Finch	Massachusetts Department of Agricultural Resources
Jackson Law	MassMutual Financial Group
Janus Henderson Investors	Merrill Lynch, Pierce, Fenner, & Smith Incorporated
Jewish Communal Fund	Microsoft Matching Gifts Program
JFK Middle School	Montessori School of Northampton
Jo Landers Inc Bookkeeping & Payroll	Morgan Stanley
Katharine C. Pierce Trust	Murduff's Goldsmiths & Engravers
King & Cushman Insurance	MyHats
Knollwood Energy	National Financial Services LLC
Lander Grinspoon Academy	National Grid
Lathrop Community of Northampton	National Philanthropic Trust
Law Offices of John P. DiBartolo, Jr.	Netflix
Leeds Elementary School	New Hingham Regional Elementary School
Liberty Mutual Insurance	Nineteenth Century Book Club
Lisa Van Gordon d'Errico, Esq.	Northampton Area Pediatrics
Liston's Bar & Grill	Northampton Bicycle
Living Springs Foundation	Northampton Community Gardens
Local Tortilla	Northampton Country Club
Lombrico Farm	Northampton District Court Probation Office
Look Memorial Park	Northampton Friends Meeting
Loring Wolcott & Coolidge Trust, LLC	Northampton High School
Lubov Blumin Mirsky Fund	Northampton Lodge of Elks No. 997
M.J. Moran Inc.	Northampton Police Department
Marty's Local	Northampton Scrabble Club
Mass General Brigham	Nutter, McClennen & Fish LLP

**Organizations that supported us with food, in-kind donations,
services, or financial support in FY25**

October Company	Rachel's Table
Old Creamery Cooperative	Raymond James
Old Friends Farm	Refresh Valley Dental
Ostberg & Associates	Renaissance Builders
Our Family Farms	Resinate
Our Lady of the Hills	Rigali & Walder Orthodontics
Packaging Corporation of America	Rightway Logistics
Parmar and Sons, Inc.	River Valley Co-op
PayPal Charitable Giving Fund	Rochester Area Community Foundation
People's Institute	Ross Brothers
PeoplesBank	Russell Street Hospitality, LLC
Performance Foodservice	Sageview Advisory Group
Perry, Neidorf & Grassl, LLC	Saint Elizabeth Ann Seton Parish
Pershing	Sanctuary
Peter Rayton Logging	Sawyer Farm
Pete's Tire Barns	Schwab Charitable Fund
Pioneer Valley Invitational Ultimate Frisbee	Securing Safe Food (SSF)
Pioneer Valley Transit Authority	SEI Private Trust Company
Pioneer Valley Workers Center	Select Equity Group
Planet Aid Inc.	Serio's Pharmacy
Pledgeling Technologies	Shatz, Schwartz and Fentin
PNC Matching Gifts Program	Smith College Food Service
Prospect Meadow Farm	Smith College Office of Alumnae Relations and Development
R.K. Finn Ryan Road School	Smith College Office of the President
R.K. Miles	

**Organizations that supported us with food, in-kind donations,
services, or financial support in FY25**

Smith College Smiffenpoofs	The Variable Annuity Life Insurance Company
Smith College Tennis	Town Fair Tire Foundation
Smith Vocational & Agricultural High School	Truehart Paving and Construction
Spirit of the Heart	U.S. Charitable Gift Trust
St. Valentine Polish National Catholic Church	UBS Financial Services Inc.
Starlight's Youth Theater	UFCW Union Local 1459
Stop & Shop	UMass Amherst Community Campaign
T. Rowe Price	Uniquely Greener MA, Inc.
Tandem Bagel Co.	Unitarian Society of Northampton and Florence
Telebelle Salon	United Way of Massachusetts Bay & Merrimack Valley
Temp-Pro	United Way of the Franklin and Hampshire Region
Ten Thousand Villages	USA Waste & Recycling
Tennessee Gas Pipeline	Valley Educational Associates
Textron Charitable Trust	Van Eerden Trucking Company
Textron Systems	Vanguard
The Bagshare Project	Walmart
The Baker's Pin	West Cummington Congregational Church
The Benjamin Company	Western Mass Pagan Pride
The Berkshire Design Group	Williamsburg Lions Club
The Blackbaud Giving Fund	Williamsburg Market
The Boston Foundation	Williamsburg Senior Center
The Darcy Company	Women's Fellowship of the First Congregational Church of Williamsburg
The McCance Foundation	
The Meera & Ashok Vasudevan Foundation	
The Memton Fund	

Our wonderful volunteers in FY25

Jennifer Ablard
Suzie Abu-Jaber
Brian Adams
Elly Alexander
Aliza Ali Khan
Trish Allen
Kay Althoff
Kristen Ames
Charlie Ames
Stephanie Amon
Jeane Anastas
David Anderson
Matt Anderson
Andree Anolik
Nancy Anson
Lynne Arceneaux
Vanessa Ariza
Ella Armstrong
Robert Astor
Laura Banks
Marge Barnett
Michael Barocas
Jeanne Barron
Catherine Bartlett
Tom Bassett
Susan Bastek
Sylvia Beckwith-Brown
Pranav Belur
Teagan Benavidez
Karen Beyel
Dave Bickford
Holly Bishop
Tim Bishop
Annie Bissett
Colin Black
Howie Bond
Andrea Bonsignore
Barry Bouthilette
Seychelle Brainard
Sue Briggs
Rob Bronsson
Kimberly Brozo
Debin Bruce
Valerie Bunnell
Alyx Burns
Sam Busone
John Bye
Francesca Campanale
Zoey Campbell

Ceren Cayan
Nancy Chamberlin
Laura Chasman
Michael Chevalier
Ann Chiara
Greg Chiara
Benjamin Chilson-Parks
Claire Christopherson
Lydia Chubet
Reggie Coleman
Ronald Coler
Amanda Coles
Elizabeth Colon-Garcia
Angela Combest
Liv Combest
Bob Conlin
Glenn Connly
Mickie Conroy
Amanda Constetilos
Emily Coppola
Janice Costigan
Landon Costigan
Amanda Costin
Sam Costin-Shaw
Debra Courage
Benjamin Court
Sheila Coy
Cass Creager
R. Jordan Crouser
Mia Cruz
Patricia Cummings
Brenna Curley
Sue Curran
Owen Daggert
John Dahl
Marvin Davenport
Lucy Day
Emily Deines
Leanna Den
Renee Denenfeld
Nikki Derrick
Dave Dersham
Lisa Dietz
Jim Dilts
Terry Dimauro
Madeline Doby
Deirdre Doherty
Sue Donaldson
Mary Donovan

Lisa Downing
Jack Drummond
Kristen Dubuque
Elizabeth Dunaway
Zelda Dunaway
Elise Edmunds
Sara Elkins
Sheila Elliott
Peter Engel
David Erickson
Sarah Erickson
Nikki Fabre
Beth Falk
Emma Fein
Steve Ferrari
Michael Filas
Ori Fine
Judy Fogg
John Follet
Nanci Forrestall
Ellen Frank
Jacquie Fraser
Tyler Frazier
Sarah Freedberg
Chad Gagne
Nancy Garlock
Lawrence George
Lucien George
Tony Giardina
Donna Ginga
Lisann Giordano
Lucy Glueck
Sheehan Gotsch
Amy Gowell
Leigh Graham
Jake Greenburg
Walden Groundwater
Kevin Gutting
Heidi Haas
Mary Beth Haberkorn
Terri Hamill
Rose Hamill
Milton Hanzel
Maria Hass
Sue Hawes
Bob Haxby
Rosannah Hayden
Chris Hayhurst
Mika Heitmann

Our wonderful volunteers in FY25

Deborah Henson
Dan Herman
EJ Hinton
David Hoose
Fred Hooven
Larissa Hopkins
Nico Howard
Wendy Hudson
Kai Imperial-Jewett
Lynne Imre
Harly Isgur
Nora Israeloff
Ken Jodrie
Sandy Jodrie
Deborah Johnson
Jeannie Jones
Richard Jones
Joan Jouzaitis
Joan Jouzaitis
Susan Kan
Matthew Kane
Heather Kasunick
Rick Katsanos
Kameron Keeley
Jess Kenney
Paul Killinger
Mimi King
Rebecca King
Zoe Klatz
Justin Kleiner
Naia Klose
Lynn Koerbel
George Kohout
Jeff Krauth
Jonathan Kurtis
Dane Kuttler
Jonathan LaCroix
Kameron LaFountain
Simone LaPray
Karen Latuchie
Dave Lederer
Dave Lederle
Matthew Leger-Small
EB Lehman
Liz Leibowitz
Nicholas Leigh
Martha Lellman
Olivia Lenson
Hermine Levey-Weston

Jonathan Levin
Stephanie Levin
Soph Levin
Hattie Lewis
Emma Linderman
Robin Livingston
Amanda Lo
Claire Lunetta
SJ Lupert
Craig Machado
Edith Mack
Scott MacLean
Scott Mahar
James Mandeville
Mary Marquard
David Martin
Sophia Maymi
Carolyn Mazel
Alex McCroson
Jack Mcdermott
James McDonald
Sherry McGuire
Tekla McInerney
Caitlin McKinnell
Maureen McMurray
Jane McMurrich
Tim McMurrich
Harrison Mechem
Stephen Mikesell
Suzanne Mikesell
Dorien Miller
Margaret Miller
Ron Miller
Fred Moming
Alex Montague
Jim Montgomery
John Moran
Shahana Morris
Elaine Morrison
Saadi Motamedi
Janet Moulding
Richard Moulding
DeLea Mowatt
Christine Mulcahy
Sarah Mulvehill
Megan Murphy Wolf
Tom Murray
Patricia Myerson
Rachael Naismith

Maddy Neeley
Dave Neeley
Quinn Neely
Jody Nishman
Joel Nisson
Kerry Norminden
Margot Norris
Avery Nortonsmith
Quinn Nortonsmith
Beth Notar
Rowen Novick
Xavier Nteta
Darien O'Brien
Dan O'Shea
Beth Paluch
John Paradis
Ava Parent
Gregory Parigian
Maya Parker
Shivani Parmar
Chris Parrish
Rich Parrish
Wendy Parrish
Jane Pendergast
Beth Perry
Steve Pfarrer
Morey Phippen
David Popkin
Diane Porcella
Pat Powers
David Pruskin
Ellen Putnam
Dan Quigley
Barbara Quinn
Tom Quinn
Emma Rahilly
Jenna Rahilly
Rick Ranti
Fred Raudo
Dina Raymond
Rob Rechtschaffen
Dave Reckhow
Eli Reid
Jim Reis
Sam Ren
Martha Richards
Bill Roeder
Jessie Roffe
Renee Rojas

Our wonderful volunteers in FY25

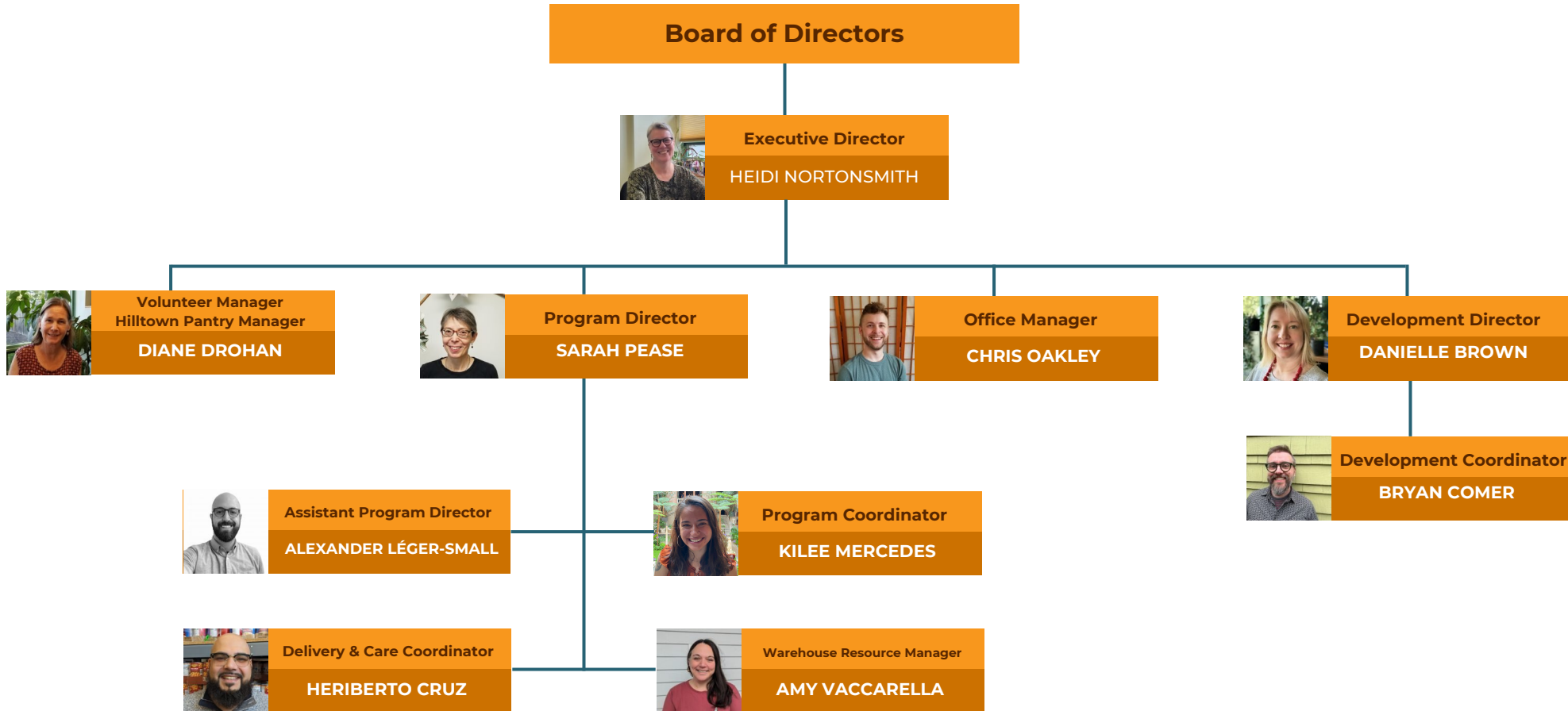
Mary Ann Romain
Rowena Roodman
Katie Rose
Danny Rosenthal
Anne Ross
Danielle Rossoni
Brenin Sabourin
Lilah Sage
Marcia Sailor
Nort Salz
Rafael Santos
Howie Sasson
Liese Schaff
Laz Scher
Reed Schimmelfing
Linda Schwartz
Anthony Scibelli
Tamar Shadur
Ryan Shea
Morgan Sheehan
Lori Sheehan
Steve Sheldon
Sara Siegel
Jenny Silver
Malia Silver
Joe Silverman
Leo Singler
David Slack
Sarah Smith
Paul Sonerson
Reese Sorenson
Julie Spencer-Robinson
Susan Sprung
Miles Steele
Leslie Stein
Benjamin Steinberg
Z Stevens
Diane Stock
Neo Suski
Todd Sussman
Ruben Swenson
Jo Ella Tarbutton-Springfield
Betsy Tarr
Thom Thacker
Paul Thaler
Lucas Thatcher
Adin Thayer
Diana Tindall
Erik Tobiason

Peg Toscanini
Andy Tosswill
Patty Tosswill
Emily Tower
John Vaccarella
Leo Vaccarella
Madin VonSchoeler-Ames
Helene Wack
Abby Wack
Angela Wack
Emily Wack
Evan Wack
Ryan Wade
Susan Waltner
Molly Watkins
Helene Wegrzynek
Jessica Wei
Isabel Wells
Maddy Wendt
Marvin Wgrzynek
Miranda Whittemore-Bishop
David Wick
Lisa Will
Harriet Wilson
Nancy Wilson
Sue Wilson
Judi Wisch
Katherine Wyatt
Isaac Yglesias
Lynn Zashin
Ann Zulawski

As of the end of FY25 we
had **374** volunteers
making a difference in
our community!

NORTHAMPTON SURVIVAL CENTER

FY25 Organizational Chart



NORTHAMPTON SURVIVAL CENTER

FY25 Organizational Chart

BOARD OF DIRECTORS: Establishes policy; provides legal and fiduciary oversight to the Center; hires and oversees Executive Director.

EXECUTIVE DIRECTOR: Maintains primary responsibility for all aspects of the Center, including legal, financial, and policy oversight and implementation; oversees all aspects of fundraising and public relations; responsible for hiring all staff, managing the full staff team, and providing primary supervision to the Program Director, Office Manager, Volunteer Manager, Hilltown Pantry Manager, and Development Director; networks and coordinates activities with community partners and governmental agencies; acts as an advocate for the Center and its clients; coordinates with Board of Directors for effective oversight of programs and policies.

PROGRAM DIRECTOR: Oversees all aspects of programming, including food procurement, client intake and services, and program operations. Responsible for the day-to-day implementation of food distribution programs; provides primary supervision to the Assistant Program Director, Delivery & Care Coordinator, Warehouse Resource Manager, and Program Coordinator; prepares monthly reports for other agencies and Board; leads the Client Advocacy Committee; supervises program equipment upkeep and replacement

DEVELOPMENT DIRECTOR: Coordinates mailings and solicitations for annual appeal, newsletters, special appeals, and business cultivation; staffs the Development & Events Committee; researches and applies for grants; assists with fundraising and donor/volunteer events; assists with all aspects of public outreach; greets visitors, answers phones; other administrative duties as needed.

ASSISTANT PROGRAM DIRECTOR: Responsible for the distribution of food to clients, including our drive-through and curbside programs, managing distribution guidelines and overseeing food safety; supervises volunteers; manages day-to-day adjustments of program team tasks to ensure coverage of all necessary functions; manages Pantry Fresh program; leads the Program Committee; collaborates with the Program Director to make ongoing improvements to services.

OFFICE MANAGER: Responsible for all administrative and clerical duties; greets visitors and answers telephone calls; supports operations and programs; handles all aspects of receiving, recording, and depositing donations; records and acknowledges donations; primarily responsible for website maintenance; manages building upkeep and maintenance, including office supplies.

NORTHAMPTON SURVIVAL CENTER

FY25 Organizational Chart

HILLTOWN PANTRY MANAGER: Directs weekly activities and operations of the Hilltown Pantry; coordinates and supervises pantry volunteers; oversees procurement and distribution of food and other items; networks with other agencies and the community on pantry's behalf.

WAREHOUSE RESOURCE MANAGER: Holds primary responsibility for ordering food and manages food inventory; collaborates with the assistant program director regarding food distribution; manages incoming donations; manages inventory for the online pantry; provides guidance to volunteers; performs regular client intake relief.

DELIVERY & CARE COORDINATOR: Coordinates volunteers to make deliveries of fresh produce and shelf-stable groceries to clients. Manages our complex delivery schedule. Performs regular client intake relief. Works with clients to understand and respond to their dietary needs and preferences and connect them with other resources.

PROGRAM COORDINATOR: Serves as primary client intake specialist; greets, orients and supports clients; manages pantry data and some monthly reporting; serves as liaison for community resources; and coordinates on-site workshops.

DEVELOPMENT COORDINATOR: Serves as primary donation processor and donor database hygiene manager. Spearheads the tracking, deadlines, and reporting requirements for grant opportunities, including preparation and submission of grant proposals. Assists with creating and promoting outreach materials and other communication. Responsible for other administrative tasks for the development team as needed.

Northampton Survival Center
Balance Sheet
As of June 30, 2025

	<u>Total</u>
ASSETS	
Current Assets	
Bank Accounts	
1000 FSB Checking -0427	81,899.49
1003 FSB Aldi Debit account 9935	9,183.70
1004 Petty Cash	894.02
1005 Paypal	0.00
1050 Savings Accounts	1,608,400.16
1050.8 Eagle Strategies-Endow x3289	464,658.23
1050.9 Blackrock FUND x2171	285,706.56
1060 NYLife Sec Calvert FUND 2062	518,951.25
1090 Transfer Account	0.00
Total Bank Accounts	\$ 2,969,693.41
Accounts Receivable	
1200 Accounts Receivable	6,643.72
1299 CC Fund Pledges Rec'able	192,463.23
Total Accounts Receivable	\$ 199,106.95
Other Current Assets	
1099 Undeposited Funds	357.65
1300 Food Inventory	61,432.00
1400 Prepaid Accounts	17,334.67
Payroll Refunds	-2.36
Repayment	0.00
Uncategorized Asset	-13.88
Total Other Current Assets	\$ 79,108.08
Total Current Assets	\$ 3,247,908.44
Fixed Assets	
1500 Fixed Assets	777,446.51
Total Fixed Assets	\$ 777,446.51
TOTAL ASSETS	\$ 4,025,354.95
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 Accounts Payable	15,852.14
Total Accounts Payable	\$ 15,852.14
Other Current Liabilities	
2400 Payroll Liabilities	7,436.38
2500 Other Payroll Liabilities	25,845.36
2800 Lease liability	43,541.00
2900 PPP Loan	0.00
Direct Deposit Payable	0.00
Massachusetts Department of Revenue Payable	0.00
Total Other Current Liabilities	\$ 76,822.74
Total Current Liabilities	\$ 92,674.88
Total Liabilities	\$ 92,674.88
Equity	
30000 Opening Bal Equity	0.00
31300 Perm. Restricted Net Assets	418,514.87
31500 Temp. Restricted Net Assets	163,074.00
32000 Unrestricted Net Assets	3,195,855.48
Net Revenue	155,235.72
Total Equity	\$ 3,932,680.07
TOTAL LIABILITIES AND EQUITY	\$ 4,025,354.95

AUDITED FINANCIAL STATEMENTS

NORTHAMPTON SURVIVAL CENTER, INC.

Northampton, Massachusetts

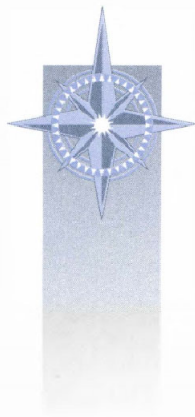
June 30, 2025

Boisselle, Morton & Wolkowicz, LLP
Certified Public Accountants

NORTHAMPTON SURVIVAL CENTER, INC.

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Statement of Functional Expenses	6
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Independent Auditors' Report

To the Board of Directors
Northampton Survival Center, Inc.
Northampton, Massachusetts

Opinion

We have audited the accompanying financial statements of Northampton Survival Center, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2025, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Northampton Survival Center, Inc. as of June 30, 2025, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Northampton Survival Center, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Northampton Survival Center, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Northampton Survival Center, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Northampton Survival Center, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited Northampton Survival Center, Inc.'s June 30, 2024 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 30, 2024. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2024, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Boisselle, Morton & Wolkowicz, LLP

Hadley, Massachusetts
October 27, 2025

NORTHAMPTON SURVIVAL CENTER, INC.
Statement of Financial Position
June 30, 2025 (with comparative totals for June 30, 2024)

	<u>2025</u>	<u>2024</u>
<u>Assets</u>		
Current assets		
Cash and cash equivalents	\$ 155,538	\$ 127,806
Short-term investments	1,545,197	1,290,203
Pledges receivable, current portion	94,912	245,536
Food inventory	55,788	61,432
Prepaid expenses	17,320	16,366
Total current assets	<u>1,868,755</u>	<u>1,741,343</u>
 Pledges receivable, net, less current portion	 97,080	 144,195
Property and equipment, net	732,259	786,956
Right-of-use asset	41,636	43,541
Investments	<u>1,269,316</u>	<u>1,150,167</u>
 Total assets	 <u>\$ 4,009,046</u>	 <u>\$ 3,866,202</u>
<u>Liabilities and Net Assets</u>		
Current liabilities		
Accounts payable	\$ 15,852	\$ 11,548
Accrued expenses	40,976	33,669
Lease liability, current portion	1,983	1,905
Total current liabilities	<u>58,811</u>	<u>47,122</u>
 Lease liability, net of current portion	 <u>39,653</u>	 <u>41,636</u>
Total liabilities	<u>98,464</u>	<u>88,758</u>
Net Assets		
Without donor restrictions		
Available for operations	1,809,189	1,677,247
Property and equipment related	732,259	786,956
Unavailable for operations:		
Board-designated fund (Note 6)	804,658	731,652
Total net assets without donor restrictions	<u>3,346,106</u>	<u>3,195,855</u>
With donor restrictions (Note 7)	564,476	581,589
Total net assets	<u>3,910,582</u>	<u>3,777,444</u>
 Total liabilities and net assets	 <u>\$ 4,009,046</u>	 <u>\$ 3,866,202</u>

The accompanying notes are an integral part of these financial statements.

NORTHAMPTON SURVIVAL CENTER, INC.

Statement of Activities

Year Ended June 30, 2025 (with comparative totals for the year ended June 30, 2024)

	2025			2024
	Without Donor Restrictions	With Donor Restrictions	Total	Total
Revenue and support				
Donated food	\$ 1,837,122		\$ 1,837,122	\$ 1,481,024
Donations	1,060,386		1,060,386	1,017,606
Grants	240,130	\$ 2,738	242,868	616,112
Investment income	127,967	46,143	174,110	154,290
Community Development Block Grant	81,741		81,741	39,053
United Way	26,130		26,130	38,233
Donated supplies and services	3,530		3,530	7,672
Miscellaneous	1,819		1,819	2,437
Net assets released from restrictions	65,994	(65,994)		
Total revenue and support	<u>3,444,819</u>	<u>(17,113)</u>	<u>3,427,706</u>	<u>3,356,427</u>
Expenses				
Program	2,852,868		2,852,868	2,460,098
Administration	165,301		165,301	153,514
Development	276,399		276,399	260,858
Total expenses	<u>3,294,568</u>		<u>3,294,568</u>	<u>2,874,470</u>
Change in net assets	150,251	(17,113)	133,138	481,957
Net assets - beginning of year	<u>3,195,855</u>	<u>581,589</u>	<u>3,777,444</u>	<u>3,295,487</u>
Net assets - end of year	<u>\$ 3,346,106</u>	<u>\$ 564,476</u>	<u>\$ 3,910,582</u>	<u>\$ 3,777,444</u>

The accompanying notes are an integral part of these financial statements.

NORTHAMPTON SURVIVAL CENTER, INC.

Statement of Functional Expenses

Year Ended June 30, 2025 (with comparative totals for the year ended June 30, 2024)

	2025				2024
	<u>Program</u>	<u>Administration</u>	<u>Development</u>	<u>Total</u>	<u>Total</u>
Employee compensation and related:					
Salaries	\$ 442,499	\$ 71,112	\$ 191,452	\$ 705,063	\$ 642,269
Payroll taxes	34,763	5,661	15,394	55,818	50,226
Fringe benefits	27,688	2,916	9,999	40,603	44,170
Employee compensation and related:	<u>504,950</u>	<u>79,689</u>	<u>216,845</u>	<u>801,484</u>	<u>736,665</u>
Donated food	1,842,766			1,842,766	1,492,033
Purchased food	288,734			288,734	262,370
Depreciation	63,105	1,357	3,393	67,855	72,647
Repairs and maintenance	45,666	982	2,455	49,103	44,895
Professional fees		35,363	8,363	43,726	57,635
Supplies	42,181	542		42,723	39,537
Office	20	18,687	6,900	25,607	21,580
Utilities	23,405	503	1,258	25,166	19,924
Printing		9,883	14,507	24,390	27,198
Insurance	12,043	3,412	647	16,102	16,644
Furnishings and small equipment	3,357	2,442	7,633	13,432	24,584
Telephone and internet	11,492	247	618	12,357	10,759
Uncollectable pledges		10,000		10,000	
Postage	1,986		6,362	8,348	23,806
Food transportation	7,538			7,538	6,764
Fundraising	157	498	5,628	6,283	1,453
Rent	3,348	72	180	3,600	3,600
Donated supplies and services	1,523	669	1,338	3,530	7,672
Advertising and promotion		955	272	1,227	4,123
Travel	597			597	581
	<u>597</u>	<u> </u>	<u> </u>	<u>597</u>	<u>581</u>
Total expenses	\$ <u>2,852,868</u>	\$ <u>165,301</u>	\$ <u>276,399</u>	\$ <u>3,294,568</u>	\$ <u>2,874,470</u>

The accompanying notes are an integral part of these financial statements.

NORTHAMPTON SURVIVAL CENTER, INC.

Statement of Cash Flows

Year Ended June 30, 2025 (with comparative totals for the year ended June 30, 2024)

	<u>2025</u>	<u>2024</u>
Cash flows from operating activities		
Change in net assets	\$ 133,138	\$ 481,957
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation	67,855	72,647
Amortization of right-of-use asset	1,905	1,830
Realized gain on investments	(19,806)	(8,909)
Unrealized gain on investments	(63,725)	(58,090)
Change in assets and liabilities:		
(Increase) decrease in:		
Pledges receivable	197,739	(73,556)
Food inventory	5,644	11,009
Prepaid expenses	(954)	(944)
(Decrease) increase in:		
Accounts payable	4,304	(1,947)
Accrued expenses	7,307	6,656
Lease liability	(1,905)	(1,830)
Net cash provided by operating activities	<u>331,502</u>	<u>428,823</u>
Cash flows from investing activities		
Purchases of property and equipment	(13,158)	(85,784)
Purchases of short-term investments	(254,994)	(1,290,203)
Purchases of investments	(185,163)	(389,742)
Sale of investments	149,545	298,788
Net cash used by investing activities	<u>(303,770)</u>	<u>(1,466,941)</u>
Net increase (decrease) in cash and cash equivalents	27,732	(1,038,118)
Cash and cash equivalents - beginning of year	<u>127,806</u>	<u>1,165,924</u>
Cash and cash equivalents - end of year	<u>\$ 155,538</u>	<u>\$ 127,806</u>
<u>Supplemental disclosures of cash flow information:</u>		
Donated food support	\$ (1,837,122)	\$ (1,481,024)
Donated food expense	<u>\$ 1,842,766</u>	<u>\$ 1,492,033</u>

The accompanying notes are an integral part of these financial statements.

NORTHAMPTON SURVIVAL CENTER, INC.

Notes to the Financial Statements

June 30, 2025

1. Summary of Significant Accounting Policies

Mission: Northampton Survival Center, Inc. is dedicated to improving the quality of life for low-income individuals and families throughout Hampshire County by providing nutritious food and other resources in an atmosphere of dignity and respect.

Tax Status: Northampton Survival Center, Inc. is a not-for-profit corporation organized under Massachusetts General Laws Chapter 180. Northampton Survival Center, Inc. is exempt from federal and state corporate income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, Northampton Survival Center, Inc. qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2). Northampton Survival Center, Inc. is required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, Northampton Survival Center, Inc. is subject to income tax on net income that is derived from business activities that are unrelated to our exempt purposes. Management has determined that Northampton Survival Center, Inc. is not subject to unrelated business income tax and has not filed an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS.

Accounting Method: The financial statements of Northampton Survival Center, Inc. are prepared on the accrual basis.

Basis of Presentation: The net assets of Northampton Survival Center, Inc. are reported in each of the following two classes when applicable: net assets without donor restrictions and net assets with donor restrictions. Net assets of the restricted class are created only by donor-imposed restrictions on their use. All other net assets are without donor restrictions and are reported as part of that class.

Comparative Information: The financial statements include certain prior year summarized comparative information in total but not by function or net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Northampton Survival Center, Inc.'s audited financial statements for the year ended June 30, 2024, from which the summarized information was derived.

Cash and Cash Equivalents: Northampton Survival Center, Inc. considers checking, savings, and cash on hand as cash and cash equivalents.

Short-term Investments: Northampton Survival Center, Inc. considers certificates of deposit with a term of greater than three months and less than twelve months to be short-term investments. Certificates of deposit are recorded at principal plus accrued interest.

NORTHAMPTON SURVIVAL CENTER, INC.

Notes to the Financial Statements (Continued)

June 30, 2025

1. Summary of Significant Accounting Policies (Continued)

Pledges Receivable: Pledges receivable are recorded when unconditional promises to give are made.

Food Inventory: Food inventory is recorded based on the pounds of food on hand at the approximate average wholesale value of one pound of donated product as calculated in the Product Valuation Survey Methodology prepared by Feeding America.

Property and Equipment: The cost, if purchased, and fair value, if donated, of property and equipment is capitalized. Northampton Survival Center, Inc. capitalizes property and equipment with a cost of \$2,500 or more. Costs of maintenance and repairs are expensed as incurred.

Depreciation is computed by the straight-line method over the following useful lives:

Leasehold improvements	15-30 years
Furniture and equipment	3-10 years
Vehicle	5-10 years

Investments: Investments are reported at fair market value and comprise money market funds, equity mutual funds, and fixed income mutual funds consisting of bonds. Investments received as gifts are recorded at fair market value at the date of the gift. Due to the level of uncertainty related to changes in the value of the investment securities, it is at least reasonably possible that changes in risks in the near term would materially affect the amounts reported in the statement of financial position and the statement of activities and changes in net assets.

Endowments: Northampton Survival Center, Inc. follows guidance from accounting standards generally accepted in the United States of America on the net asset classification of donor-restricted endowment funds for a nonprofit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA).

The Board of Directors of Northampton Survival Center, Inc. established the Feeding the Future Fund campaign during the year ended June 30, 2016, to ensure that Northampton Survival Center, Inc. will be a place of stability and dignity and have a lasting commitment to bold action in response to the needs of the people served. The Feeding the Future campaign consists of a board-designated portion, the “Fund” and a permanently restricted portion, the “Endowment”. Both the Fund and the Endowment consist of donations that are invested in investment accounts that are managed by an outside investment brokerage firm.

The Board of Directors oversee the overall investment activity and monitor investment performance. Northampton Survival Center, Inc.’s intent is to have the endowment’s corpus be preserved and any amounts withdrawn during a fiscal year in excess of the 5-year rolling average of appreciation may only occur upon a vote of 2/3 of the Board of Directors.

NORTHAMPTON SURVIVAL CENTER, INC.

Notes to the Financial Statements (Continued)

June 30, 2025

1. Summary of Significant Accounting Policies (Continued)

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the reporting period. Actual results could differ from those estimates.

Fair Value Measurements: Accounting standards have established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

Inputs to the valuation methodology for the three levels of the fair value hierarchy are described below:

Level 1	Unadjusted quoted prices for identical assets or liabilities in active markets. Market price is generally obtained from exchange or dealer markets.
Level 2	Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means.
Level 3	Unobservable and significant to the fair value measurement.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Northampton Survival Center, Inc. had only Level 1 investments during the years ended June 30, 2025 and 2024.

NORTHAMPTON SURVIVAL CENTER, INC.

Notes to the Financial Statements (Continued)

June 30, 2025

1. Summary of Significant Accounting Policies (Continued)

Revenue Recognition: Northampton Survival Center, Inc. recognizes donations and grants when they are received or an unconditional promise to give is made. Donations and grants with a right of return and measurable performance or other barriers are not recognized until the conditions on which they depend have been met. Northampton Survival Center, Inc. reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of this support. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are classified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized.

Donated Food, Supplies and Services: Northampton Survival Center, Inc. receives a substantial amount of donated food each year, as well as, donated supplies and services. In addition, volunteers contribute significant amounts of time to program services; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles.

If Northampton Survival Center, Inc. was to receive a donated asset that cannot be utilized in its normal course of business, the asset will be sold at its fair market value as determined by appraisal or specialist depending on the type of asset.

Leases: Northampton Survival Center, Inc. leases its office space. Under Accounting Standards Codification (ASC) 842, a contract is (or contains) a lease if it conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Control is defined under the standard as having both the right to obtain substantially all of the economic benefits from use of the asset and the right to direct the use of the asset. Management only reassesses its determination if the terms and conditions of the contract are changed.

The operating lease is included in the right-of-use (ROU) asset and current and non-current portions of the lease liability in the statement of financial position. ROU asset represents Northampton Survival Center, Inc.'s right to use the underlying asset for the lease term, and lease liabilities represent the obligation to make lease payments. ROU assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. Northampton Survival Center, Inc. uses a risk-free rate equal to the treasury rate for treasury notes with lives approximately equal to the lease term to determine the present value of lease payments when the lease's implicit rate is not available at lease commencement.

NORTHAMPTON SURVIVAL CENTER, INC.

Notes to the Financial Statements (Continued)

June 30, 2025

1. Summary of Significant Accounting Policies (Continued)

Leases (Continued): ROU assets also include any lease payments made and exclude any lease incentives. Lease expense for lease payments is recognized on a straight-line basis over the lease term. Northampton Survival Center, Inc.'s lease terms may include options to extend or terminate the lease when it is reasonably certain that they will exercise the option.

Expense Allocation: Expenses are charged to programs and supporting services on the basis of job duties and space allocation analyses. Administration and other supporting services include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of Northampton Survival Center, Inc.

Reclassifications: Certain reclassifications have been made to the year ended June 30, 2024 comparative totals to conform to the year ended June 30, 2025 presentation. These reclassifications have no effect on the previously reported change in net assets for the year ended June 30, 2024.

2. Available Resources and Liquidity

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following at June 30:

	<u>2025</u>	<u>2024</u>
Cash and cash equivalents	\$ 155,538	\$ 127,806
Short-term investments	1,545,197	1,290,203
Pledges receivable, current portion	<u>94,912</u>	<u>245,536</u>
Total financial assets available		
for general expenditures within one year	<u>\$1,795,647</u>	<u>\$1,663,545</u>

Northampton Survival Center, Inc.'s liquidity management policy is to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

3. Pledges Receivable

Unconditional promises to give are included in the financial statements as pledges receivable and revenue of the appropriate net asset category. Pledges are recorded at face value less a discount for the present value of future cash flows. The discount rate used to calculate the present value was 3.0%.

Management expects pledges receivable to be collected in full and does not have an allowance for doubtful accounts.

NORTHAMPTON SURVIVAL CENTER, INC.

Notes to the Financial Statements (Continued)

June 30, 2025

3. Pledges Receivable (Continued)

Pledges receivable consisted of the following at June 30:

	<u>2025</u>	<u>2024</u>
Due in less than one year	\$ 94,912	\$245,536
Due in one to five years	<u>100,000</u>	<u>150,000</u>
Subtotal	194,912	395,536
Less: discount for present value	<u>2,920</u>	<u>5,805</u>
Total pledges receivable	<u>\$191,992</u>	<u>\$389,731</u>

Pledges receivable at June 30, 2025 and 2024, included \$150,000 and \$200,000, respectively, from one donor that is expected to be received in equal annual installments through the year ended June 30, 2028.

4. Property and Equipment

Property and equipment consisted of the following at June 30:

	<u>2025</u>	<u>2024</u>
Leasehold improvements	\$1,261,201	\$1,261,201
Furniture and equipment	144,289	131,131
Vehicle	<u>138,352</u>	<u>138,352</u>
	1,543,842	1,530,684
Less accumulated depreciation	<u>811,583</u>	<u>743,728</u>
Total property and equipment	<u>\$ 732,259</u>	<u>\$ 786,956</u>

Depreciation expense was \$67,855 and \$72,647 for the years ended June 30, 2025 and 2024, respectively.

5. Investments

Northampton Survival Center, Inc.'s investments (all Level 1), stated at fair market value, consisted of the following at June 30:

	<u>2025</u>	<u>2024</u>
Money market	\$ 75,612	\$ 69,351
Mutual funds - equities	736,607	680,742
Mutual funds - fixed income	<u>457,097</u>	<u>400,074</u>
Total investments	<u>\$1,269,316</u>	<u>\$1,150,167</u>

NORTHAMPTON SURVIVAL CENTER, INC.

Notes to the Financial Statements (Continued)

June 30, 2025

5. Investments (Continued)

Dividends and interest from the investments, which are included in investment income on the statement of activities, were \$35,400 and \$46,292, respectively, for the years ended June 30, 2025 and 2024.

6. Endowment

As described in Note 1, the Board of Directors of Northampton Survival Center, Inc. established the Feeding the Future Fund campaign during the year ended June 30, 2016, to ensure that Northampton Survival Center, Inc. will be a place of stability and dignity and have a lasting commitment to bold action in response to the needs of the people served. The Feeding the Future Fund campaign consisting of the Board-designated Fund and the Endowment are described below.

Without Donor Restrictions, Board-designated Fund

Northampton Survival Center, Inc. is committed to designating the Fund for the Feeding the Future Fund campaign for perpetuity, but can change the usage by a two-thirds vote of the Board of Directors. Therefore, the Fund is reported as a component of net assets without donor restrictions and considered unavailable for operations. The Fund consists of reserve funds from Northampton Survival Center, Inc. and donations in an investment account. The Fund totaled \$804,658 and \$731,652 at June 30, 2025 and 2024, respectively.

With Donor Restrictions, Endowment

The Endowment, which is the donor-restricted portion of the Feeding the Future Fund campaign, consisted of \$464,658 and \$418,515 at June 30, 2025 and 2024, respectively. The Endowment consists of donor-restricted funds in an investment account. Gifts to the Endowment restrict the donation to be maintained in perpetuity with only earnings from the gifts to be available for use (see Note 7). Therefore, the Endowment is considered donor-restricted.

NORTHAMPTON SURVIVAL CENTER, INC.
Notes to the Financial Statements (Continued)
June 30, 2025

6. Endowment (Continued)

Endowment net asset composition by type is as follows:

	<u>Board- Designated</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Beginning of year – July 1, 2023	\$ 626,186	\$366,028	\$992,214
Contributions	253,197		253,197
Transfers	(207,038)		(207,038)
Investment net income	<u>59,307</u>	<u>52,487</u>	<u>111,794</u>
End of year – June 30, 2024	731,652	418,515	1,150,167
Contributions	15,048		15,048
Transfers	(12,521)		(12,521)
Investment net income	<u>70,479</u>	<u>46,143</u>	<u>116,622</u>
End of year – June 30, 2025	<u>\$804,658</u>	<u>\$464,658</u>	<u>\$1,269,316</u>

See the following note for total net assets with donor restrictions.

7. Net Assets With Donor Restrictions

Net assets with donor restrictions included the following at June 30:

	<u>2025</u>	<u>2024</u>
Time restricted pledges receivable, net	\$ 97,080	\$144,195
Purpose restrictions:		
Fresh dairy program	1,372	4,189
Kids' Summer Food Program		4,816
Local Food Purchase Assistance Program		9,874
Food Bank capacity grants	1,366	
Feeding the Future Endowment accumulated investment income	175,758	129,615
Restricted in perpetuity:		
Feeding the Future Endowment	<u>288,900</u>	<u>288,900</u>
Total net assets with donor restrictions	<u>\$564,476</u>	<u>\$581,589</u>

Included in Feeding the Future Endowment accumulated investment income is approximately \$24,000 and \$48,000 representing accumulated unrealized gains as of June 30, 2025 and 2024, respectively.

NORTHAMPTON SURVIVAL CENTER, INC.

Notes to the Financial Statements (Continued)

June 30, 2025

8. Retirement Plan

Northampton Survival Center, Inc. has a 401(k) retirement plan that allows employees to make pre-tax contributions. Northampton Survival Center, Inc. matches up to a 3% contribution for each eligible employee (2% before October 2024). Retirement plan expense, included in fringe benefits on the statement of functional expenses, was \$17,495 and \$12,068 for the years ended June 30, 2025 and 2024, respectively.

9. Rental Agreement

Northampton Survival Center, Inc. rents its facilities in Northampton from the City of Northampton pursuant to a lease agreement for \$300 per month until October 2040.

As of June 30, 2025, the ROU asset had a balance of \$41,636, the current portion of the lease liability is included in liabilities with a balance of \$1,983, and the remaining long-term portion has a balance of \$39,653. The present value of the ROU asset and lease liability was calculated utilizing the five-year treasury rate (4% at June 30, 2024). Lease expense related to this lease was \$3,600 for each of the years ending June 30, 2025 and 2024, and is included as rent on the statement of functional expenses.

Maturities of the lease liability are approximately as follows for the years ending June 30:

2026	\$ 3,600
2027	3,600
2028	3,600
2029	3,600
2030	3,600
Thereafter	<u>37,200</u>
Total lease payments	55,200
Less: interest	<u>13,564</u>
Total	<u>\$41,636</u>

10. Concentrations

Northampton Survival Center, Inc. receives a significant portion of its revenue in the form of donated food. Donated food revenue as a percentage of total revenue was 54% and 44% for the years ended June 30, 2025 and 2024, respectively. Northampton Survival Center, Inc.'s financial statements are impacted by not only the price per pound of donated food (see Note 11) that may vary year to year, but also by the volume of food received versus distributed during the fiscal year.

NORTHAMPTON SURVIVAL CENTER, INC.

Notes to the Financial Statements (Continued)

June 30, 2025

11. Donated Food and Donated Supplies and Services

Northampton Survival Center, Inc. received donated food of \$1,837,122 and \$1,481,024 for the years ended June 30, 2025 and 2024, respectively. Donated food is used in program services and valued based on the approximate average wholesale value of one pound of donated product as calculated in the Product Valuation Survey Methodology prepared by Feeding America. The valuation was \$1.97 and \$1.93 per pound for the years ended June 30, 2025 and 2024, respectively.

Northampton Survival Center, Inc. received the following donated supplies and services for the years ended June 30:

	<u>2025</u>	<u>2024</u>
Consumable goods	\$1,742	
Repairs and maintenance	450	\$6,130
Printing & design	<u>1,338</u>	<u>1,542</u>
Total donated supplies and services	<u>\$3,530</u>	<u>\$7,672</u>

Northampton Survival Center, Inc. used and/or distributed the above goods and services in its program services as follows:

Northampton Survival Center, Inc. was provided, at no charge, \$1,742 of consumable goods during the year ended June 30, 2025. The value was based on current market costs.

Northampton Survival Center, Inc. was provided, at no charge, \$450 and \$6,130 of repairs and maintenance services during the years ended June 30, 2025 and 2024, respectively. The value of all services provided was based on current market costs.

Northampton Survival Center, Inc. was provided, at no charge, \$1,338 and \$1,542 of printing and design services during the years ended June 30, 2025 and 2024, respectively. The value of all services provided was based on current market costs.

All donated supplies and services received by Northampton Survival Center, Inc. for the years ended June 30, 2025 and 2024, were considered without donor restrictions and able to be used by Northampton Survival Center, Inc. as determined by management and the Board of Directors.

12. Subsequent Events

Management evaluated subsequent events after the statement of financial position date of June 30, 2025, through October 27, 2025, the date on which the financial statements were available to be issued, and concluded that no additional disclosures were required.



Northampton
**Survival
Center**

A food pantry serving the
Hampshire County community

